



台新金控
Taishin Holdings

2020 第二季 營運說明會
2020年08月24日

Disclaimer

This presentation may include forward looking statements. All statements, other than statements of historical facts, that address activities, events or developments that Taishin Financial Holding Co. Ltd. (“Taishin”) expects or anticipates will or may occur in the future are forward-looking statements. Taishin’s actual results or developments may differ from those indicated by these forward-looking statements as a result of various factors and uncertainties which are beyond our control. In addition, Taishin makes the forward-looking statements referred to herein as of today and undertakes no obligation to update these statements.

營運概況

1H20 金控 營運概況

- 上半年稅後淨利71億元，去年同期為82億元
- 每股淨值12.87元，每股稅後盈餘0.57元，年化ROE 9.10%
- 淨利息收入及淨手續費收入穩定成長，惟受到投資收益下滑影響，營業收入較去年同期微幅衰退1.5%
- 淨手續費收入較去年同期微幅成長0.6%，其中財富管理手續費收入較去年同期成長5.8%
- 營業費用較去年同期增加2.7%
- 金控資本適足率117.9%，銀行資本適足率14.5%

1H20 銀行 營運概況

- 淨利息收入104億元，較去年同期成長12.8%，第二季NIM 為1.22%，放款較去年同期成長10.9%
- 淨手續費收入59億元，較去年同期衰退3.0%
- 營業費用108億元，較去年同期增加1.4%
- 逾放比0.18%，覆蓋率742.6%
- 銀行ROE 為8.12%

ESG 表現

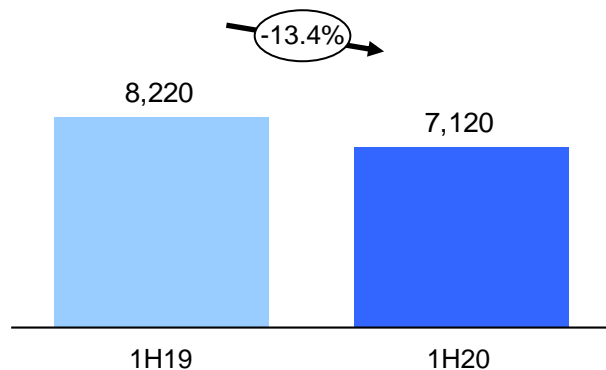
- 因應永續金融發展趨勢，台新金控於2020年6月完成訂定「產業別環境與社會風險管理指引」，針對五個特定產業別進行環境與社會風險評估
- 台新金控於2020年2月公布之MSCI ESG Research榮獲AA級肯定為ESG領先者(ESG Leader)
- 榮獲入選多項ESG指數成分股，包含道瓊永續指數-世界指數及新興市場指數(*DJSI World Index and DJSI Emerging Markets Index*)、MSCI新興市場ESG領先指數(*MSCI Emerging Market ESG Leader Index*)、富時社會責任指數系列(*FTSE4GOOD Index Series*)、臺灣公司治理100指數(*TWSE Corporate Governance 100 Index*)及臺灣高薪100指數(*TWSE High Compensation 100 Index*)

Agenda

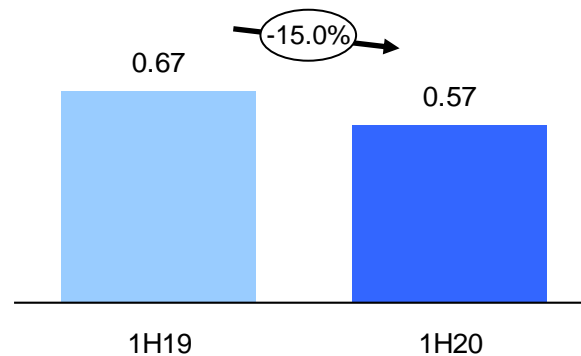
- 2020年上半年金控財務數字
- 2020年上半年銀行獲利動能
- 2020年下半年營運展望

金控財務數字

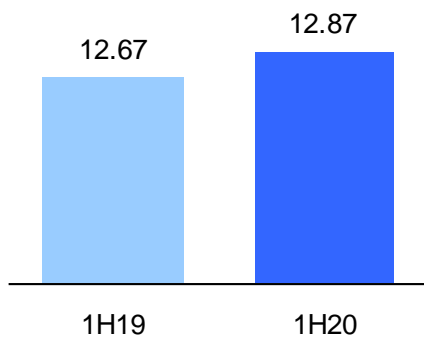
稅後淨利 (NT\$m)



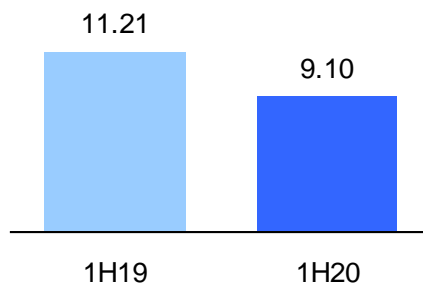
每股盈餘¹ (NT\$)



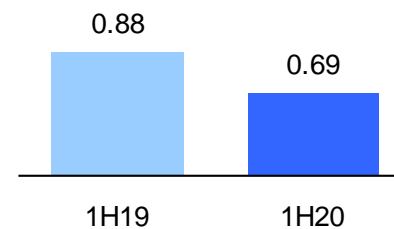
每股淨值¹ (NT\$)



股東權益報酬率¹ (%)



資產報酬率 (%)

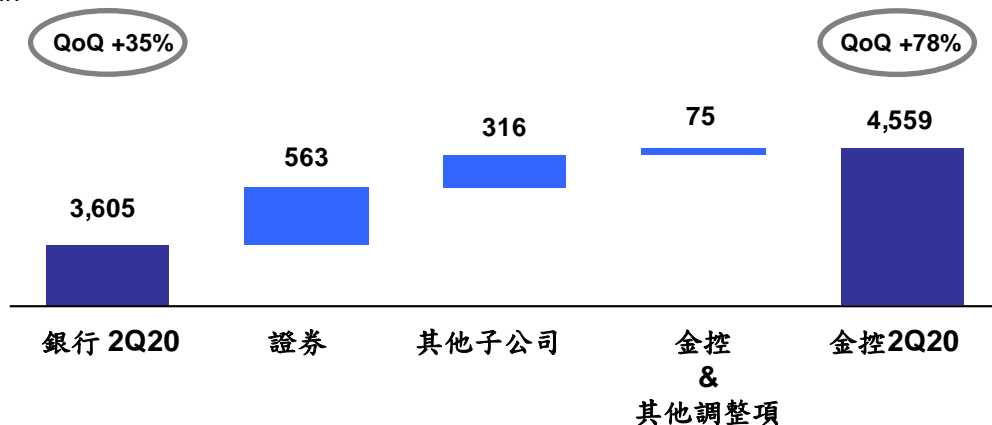


Note

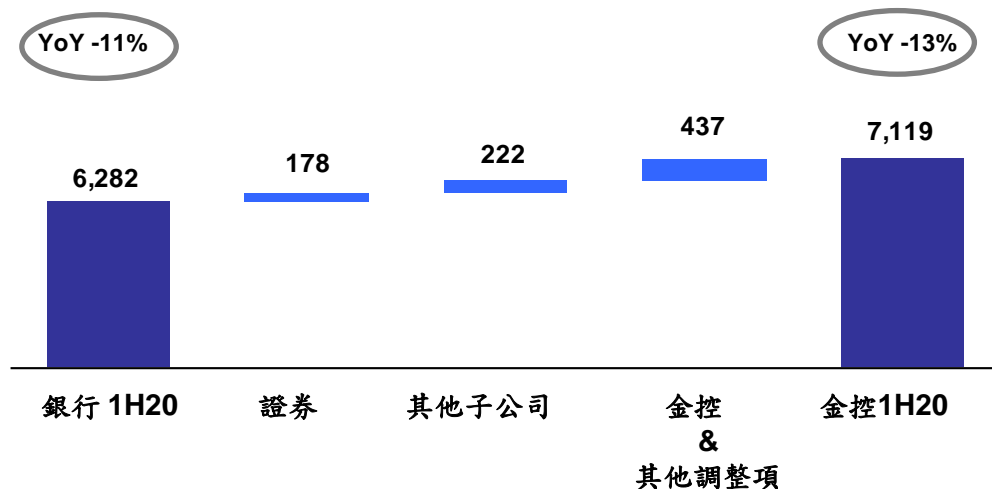
1. EPS, BVPS and ROE are calculated for common shares only.

金控各子公司獲利表現

NT\$mn



2Q20 各子公司獲利貢獻	%
銀行	79%
證券	12%
其他	9%

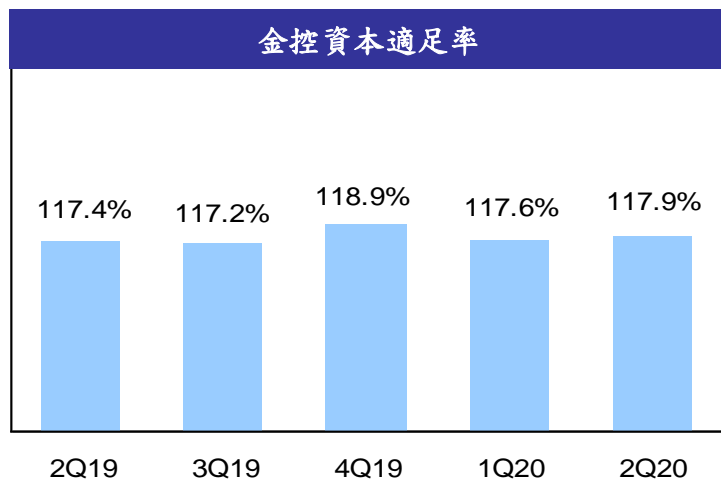


1H20 各子公司獲利貢獻	%
銀行	88%
證券	3%
其他	9%

Note

1. "Other subsidiaries" mainly includes Taishin Asset Management, Venture Capital Investment, Securities Investment Advisory and Securities Investment Trust.
2. "Holdings & other adjustments" include investment income under equity method from 22.55% stake in Chang Hwa Bank

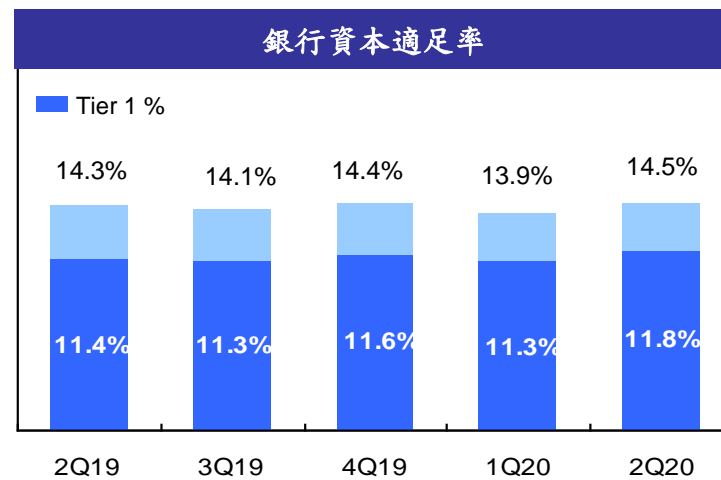
資本與風險指標



2020/03 2020/06

雙重槓桿比率: 117.1% 118.7%

債股比率: 19.8% 23.8%



2020/03 2020/06

逾放比率: 0.20% 0.18%

覆蓋率: 700.6% 742.6%

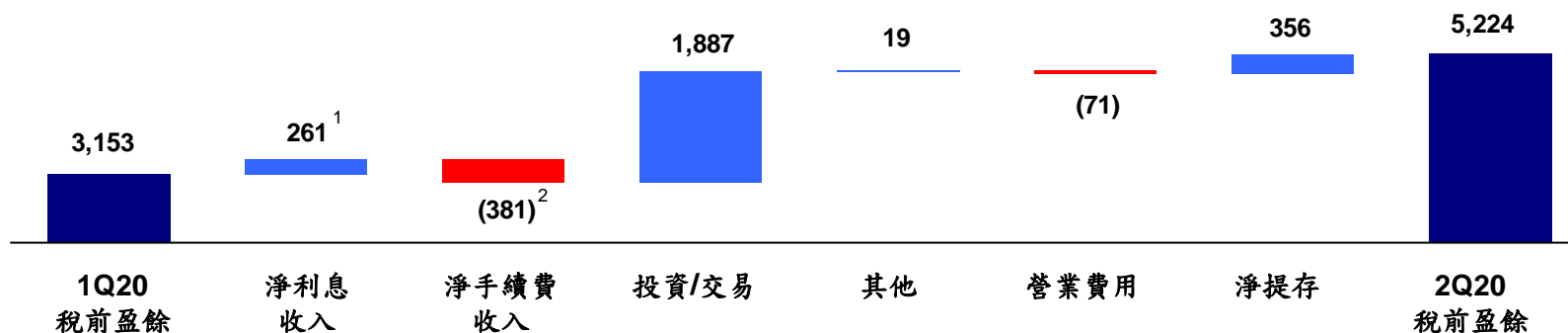
備呆/放款比率: 1.42% 1.31%

金控盈餘

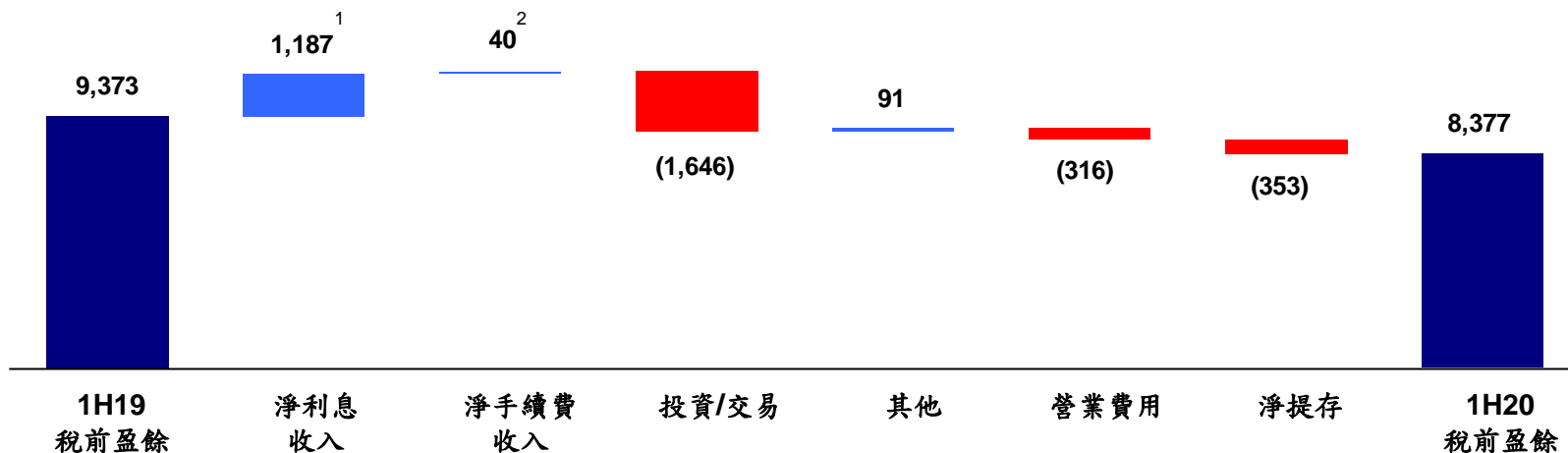
NT\$m

■ Better
■ Worse

2Q20 vs. 1Q20



1H20 vs. 1H19



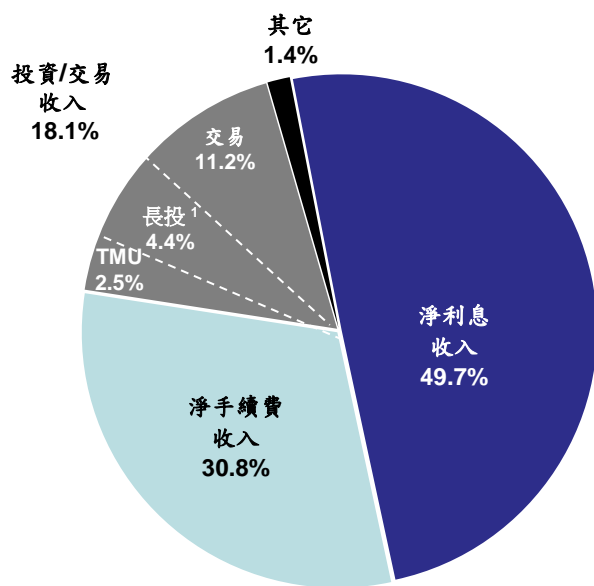
Note :

1. NII would increase by NT\$155mn QoQ and increase by NT\$595mn YoY if reclassifying swap income of funding activities from investment income to NII.
2. Net fee income would decrease by NT\$449mn QoQ and decrease by NT\$212mn YoY, if reclassifying income from selling treasury structured products from investment income to NFI.

金控淨收益結構

金控淨收益結構

1H20 淨收益 : NT\$21.6bn, YoY -1.5%

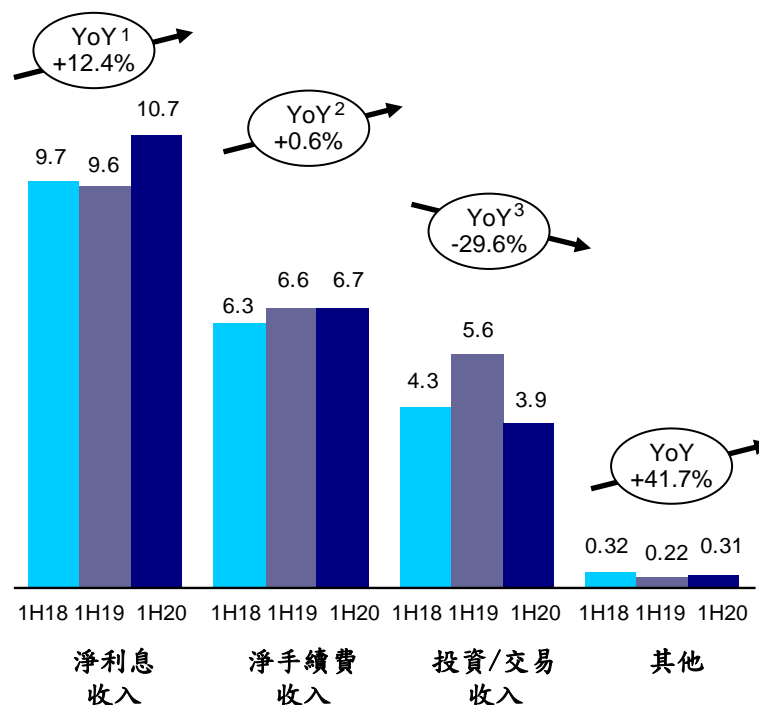


Note:

1. LT-Investment mainly comes from investment income of 22.55% stake in CHB under equity method.
2. YoY : 1H20 vs. 1H19.

過去三年同期比較

NT\$bn

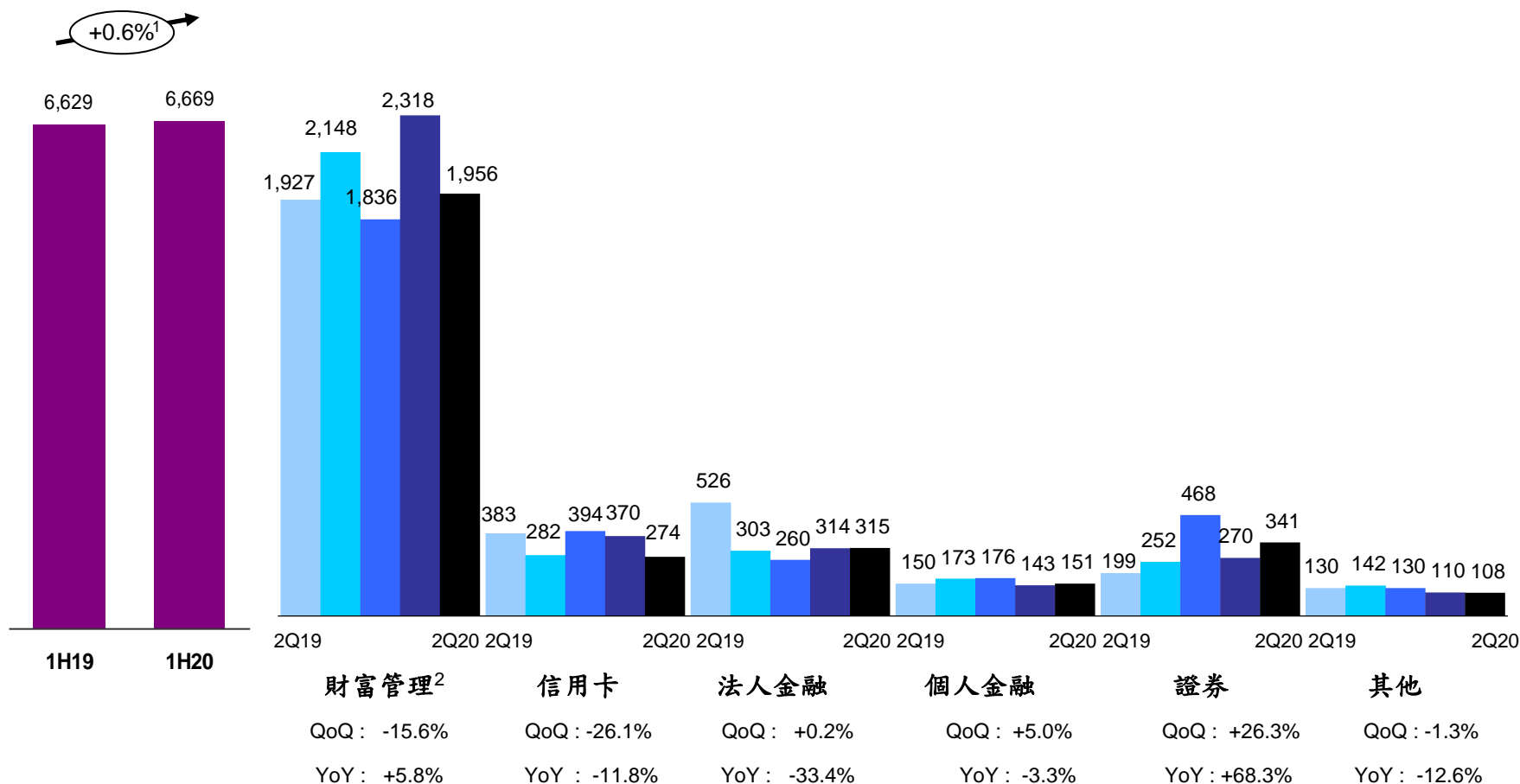


Note:

1. NII YoY +5.6% if reclassifying swap income from funding activities from investment income to NII.
2. Net fee income YoY-3.0% if reclassifying income from selling treasury structured products from investment income to NFI.
3. Investment income YoY -19.8% after adjusting swap income and income from selling treasury structured products.

金控淨手續費收入

NT\$mn



Note:

1. Net fee income YoY -3.0% if reclassifying income from selling treasury structured products from investment income to NFI.
2. Wealth management net fee income would -17.5% QoQ and -0.3% YoY if reclassifying income from selling treasury structured products from investment income to NFI.
3. YoY: 1H20 vs. 1H19.

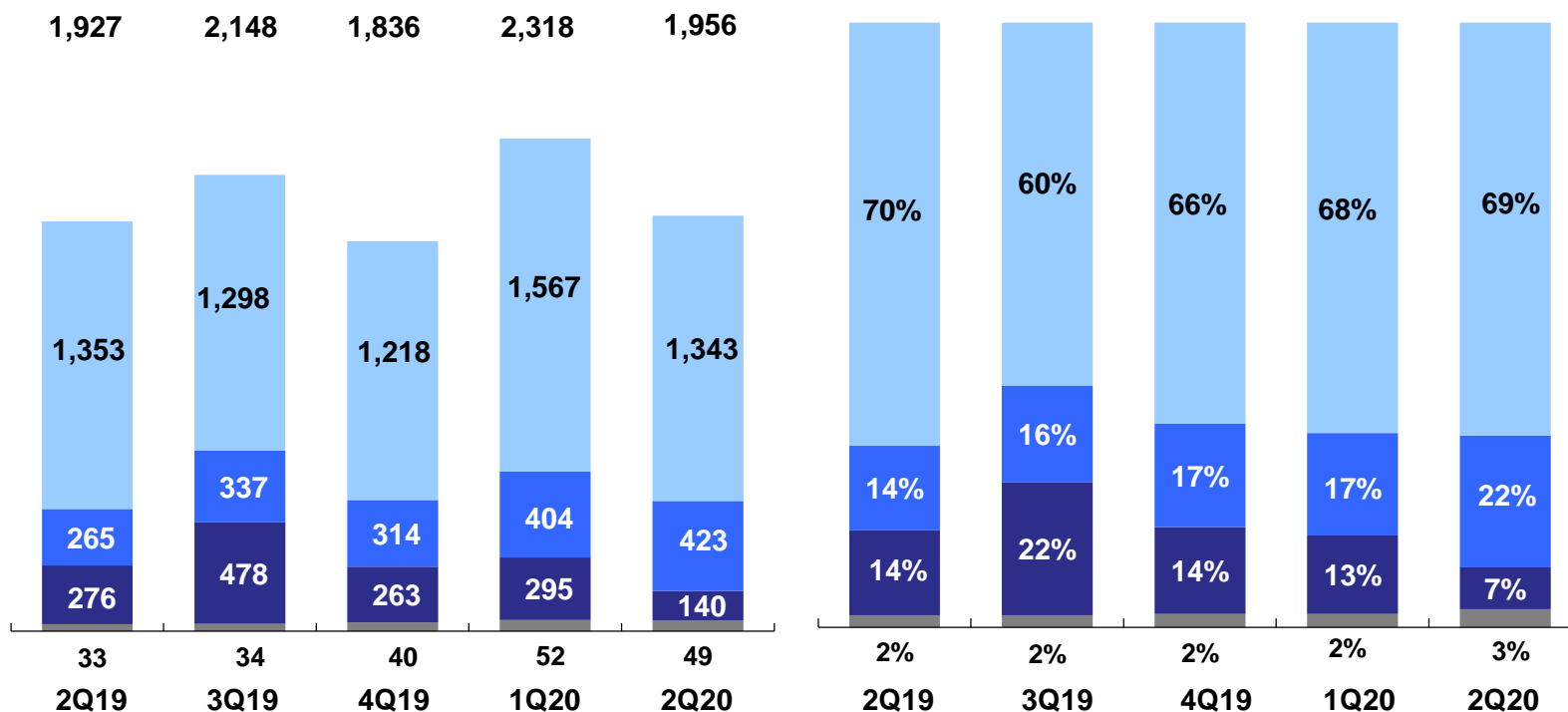
金控財富管理手續費收入

財富管理手續費收入 (NT\$m)

- 信託、保管及其他
- 結構型及證券商品
- 基金
- 保險

財富管理手續費收入組合 (%)

- 信託、保管及其他
- 結構型及證券商品
- 基金
- 保險

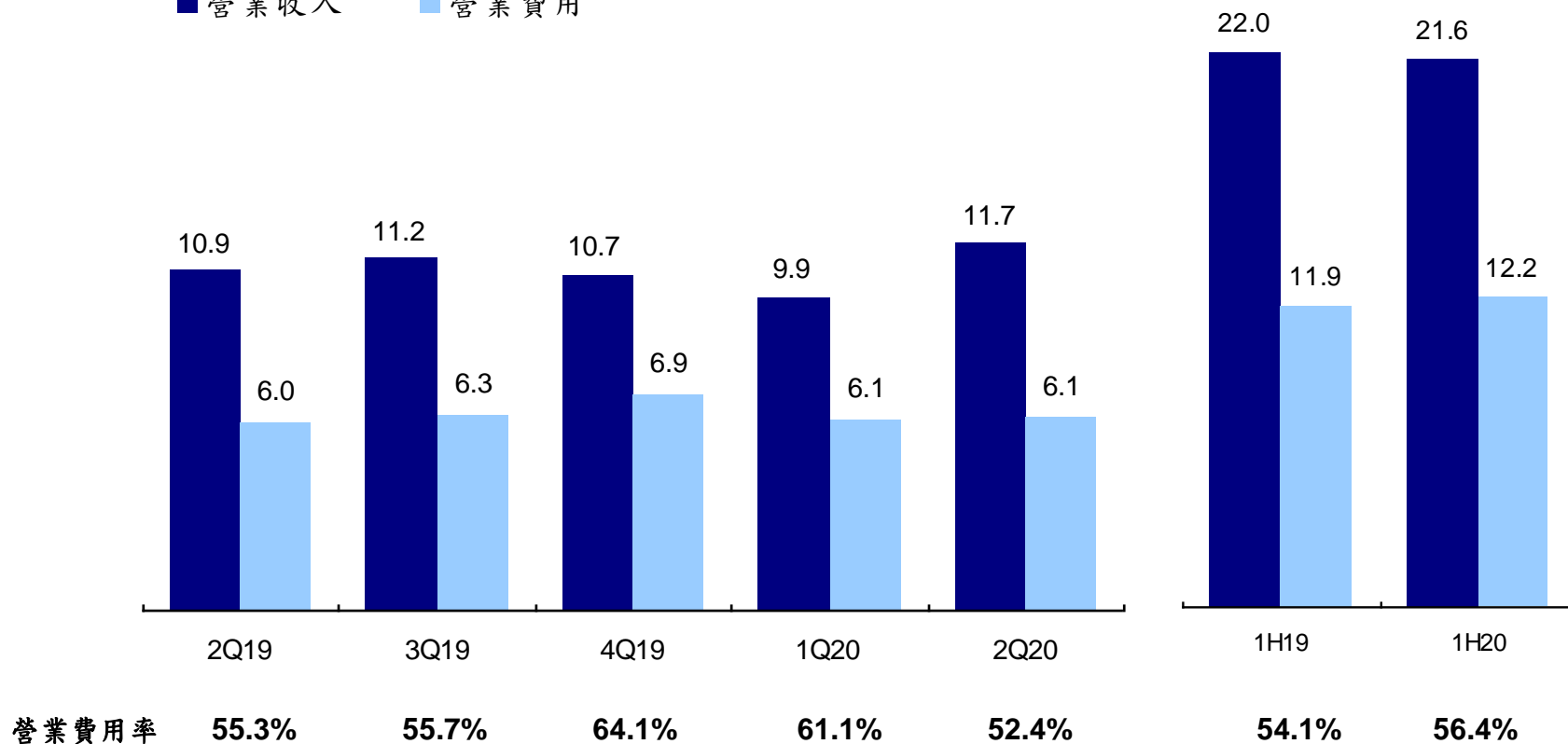


Note : If including income from selling treasury structured products, the 2Q20 net fee income and percentage from Securities & Structured Products would be NT\$212mn and 10%, respectively.

金控營業費用率

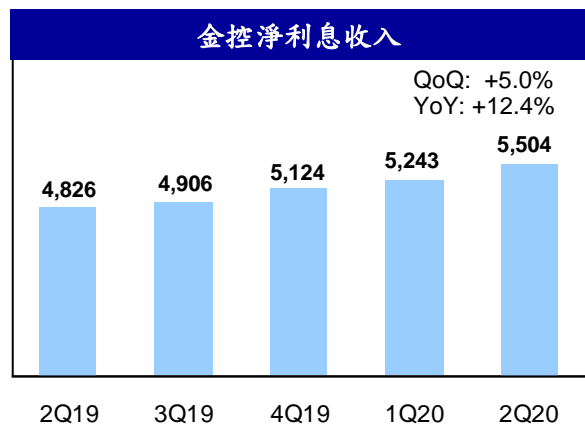
NT\$bn

■ 營業收入 ■ 營業費用



金控主要獲利因子

NT\$mn



Note:

1. If adjusting swap income from funding activities and income from selling treasury structured products, quarter-on-quarter, NII +2.8%. NFI -12.3%, Investment/Trading & Others +281.6%.
2. If adjusting swap income from funding activities and income from selling treasury structured products, year-on-year, NII +5.6%. NFI -3.0%, Investment/Trading & Others -16.7%..
3. YoY: 1H20 vs. 1H19.

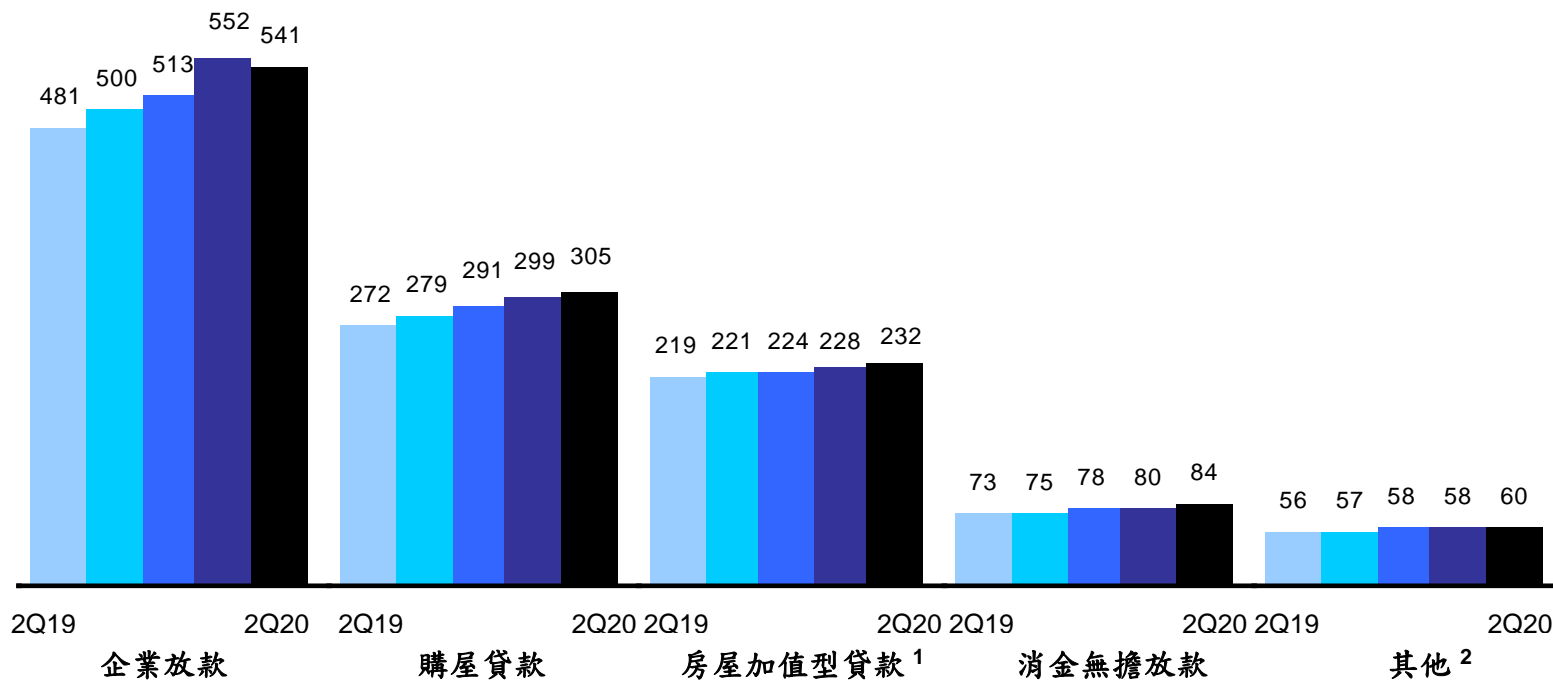
Agenda

- 2020年上半年金控財務數字
- 2020年上半年銀行獲利動能
- 2020年下半年營運展望

放款穩定成長

NT\$bn

2Q20 總放款餘額 : NT\$1,221bn, QoQ +0.4%, YoY +10.9%, YTD +4.9%



QoQ: -2.1%
YoY: +12.5%
YTD: +5.4%

QoQ: +2.3%
YoY: +12.3%
YTD: +4.9%

QoQ: +1.7%
YoY: +6.0%
YTD: +3.4%

QoQ: +4.6%
YoY: +14.0%
YTD: +7.2%

QoQ: +2.3%
YoY: +5.8%
YTD: +2.7%

Note:

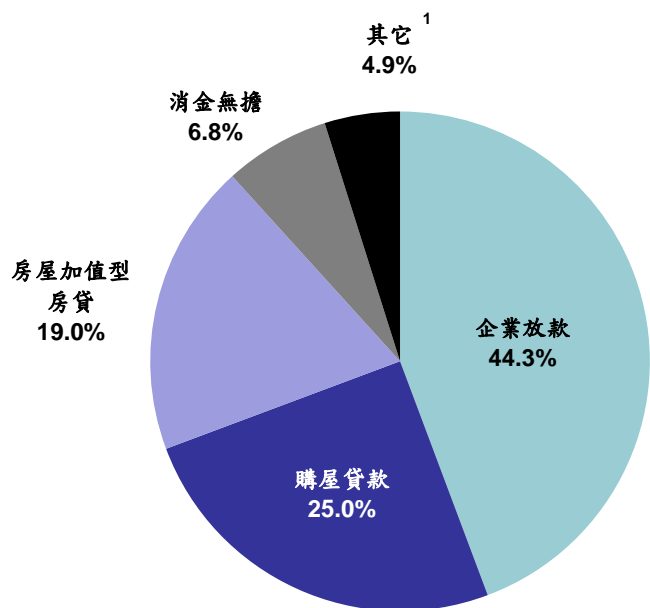
1. Home Equity loan is in first-lien position on the property.

2. Others include auto loans, second mortgage, retail SME, and other consumer products.

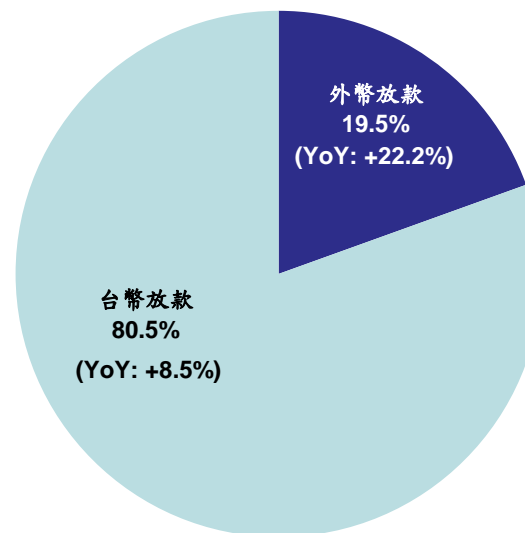
3. YoY: 2Q20 vs. 2Q19

放款結構

產品別



幣別

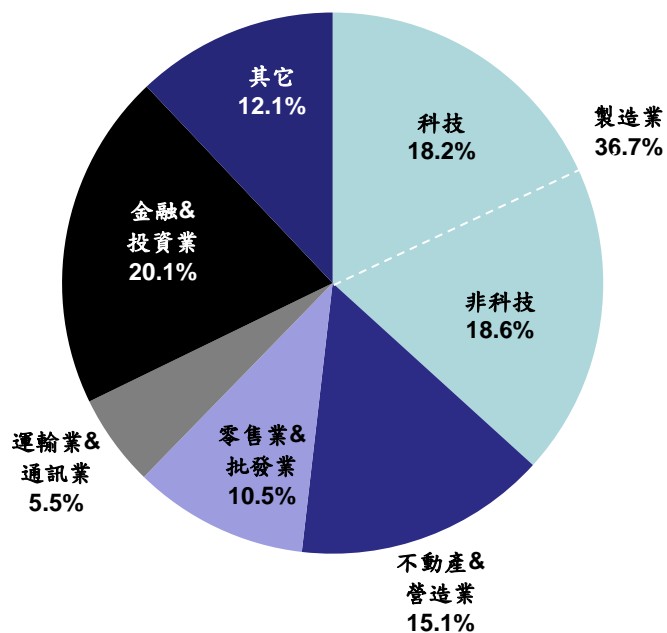


Note:

1. Others include auto loans, second mortgage, retail SME, and other consumer products.
2. The numbers are presented as end balance of the 2Q20.
3. YoY : 2Q20 vs. 2Q19

法金授信及消金無擔放款明細

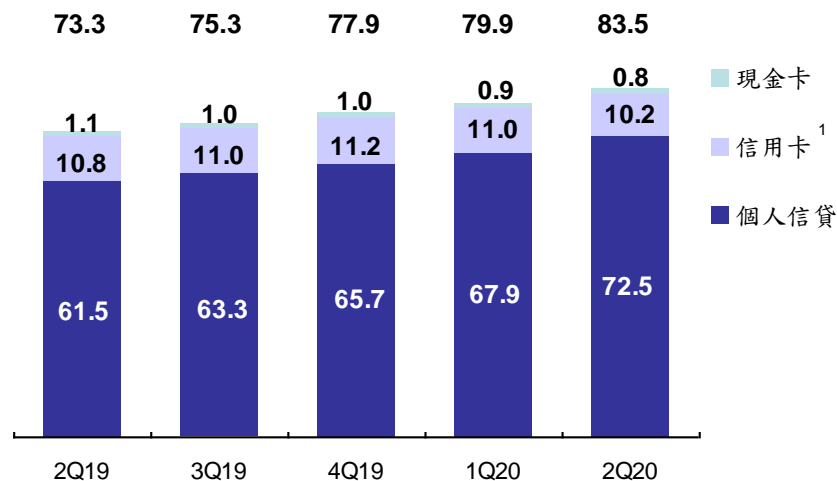
法金授信產業分布



消金無擔放款

	QoQ	YoY
個人信貸	+6.7%	+18.0%
信用卡 ¹	-7.1%	-4.9%
現金卡	-8.8%	-25.7%
消金無擔放款	+4.6%	+14.0%

NT\$bn



Note:

1. Credit card includes credit card revolving and credit card loan.

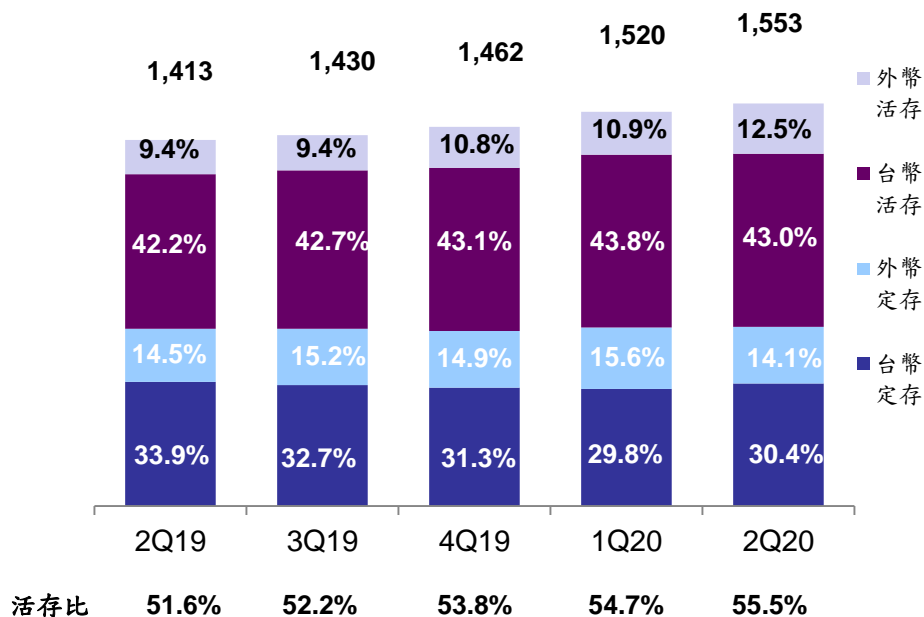
2. YoY : 2Q20 vs. 2Q19

存款結構

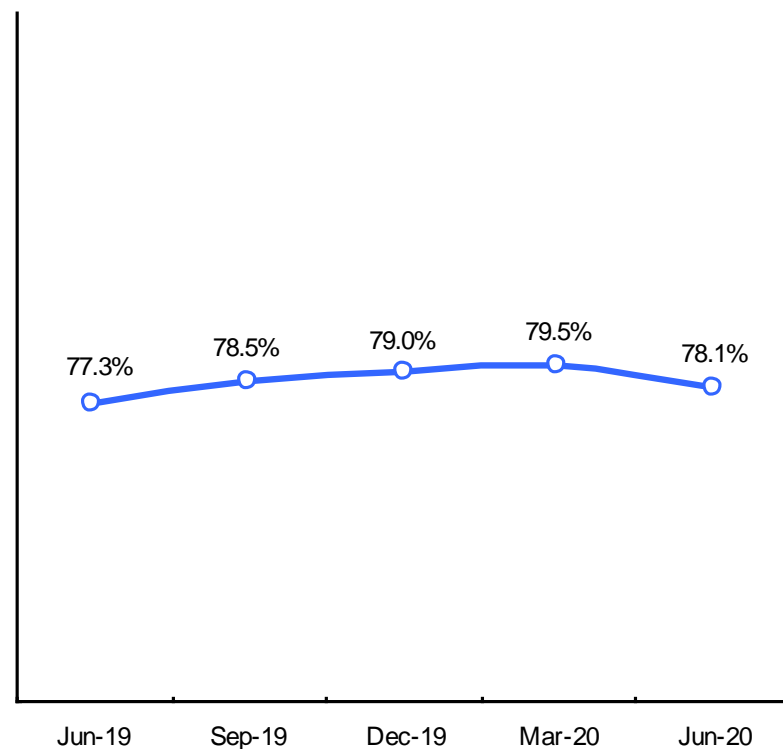
存款結構 (%)

NT\$bn

QoQ: +2.2%
YoY: +9.9%

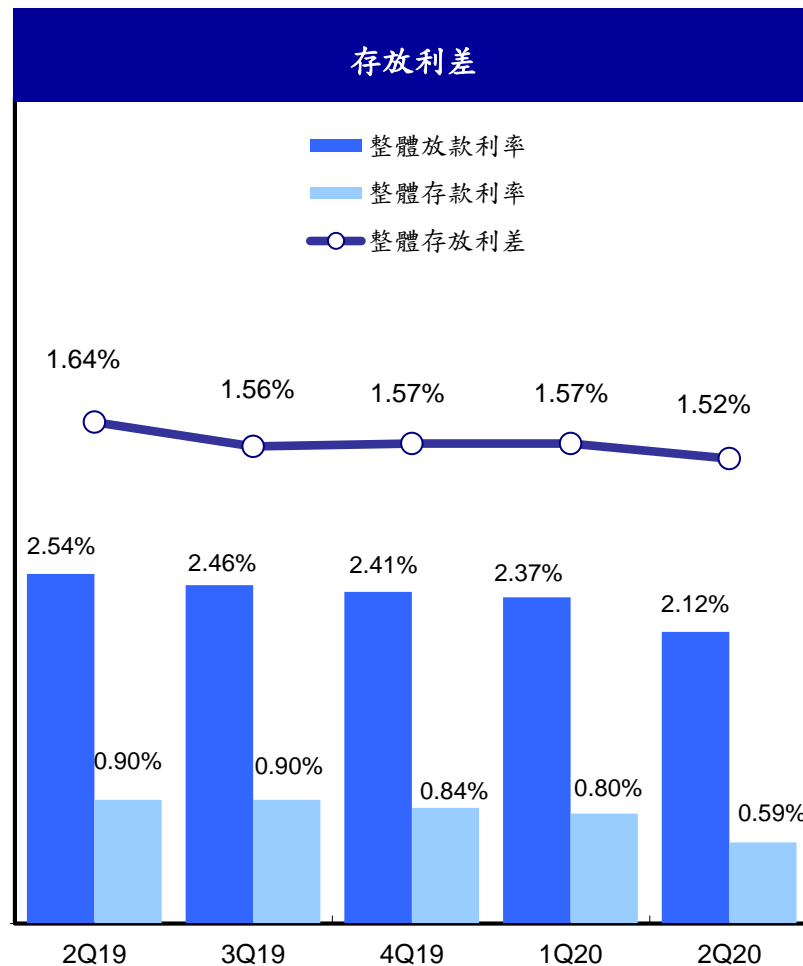
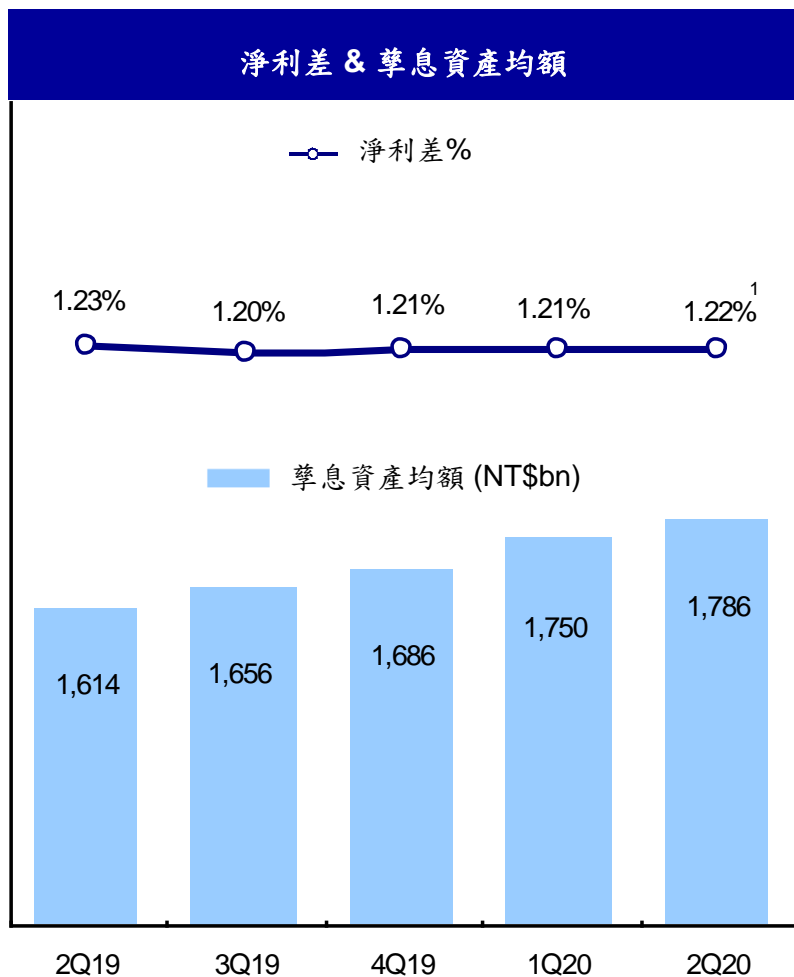


存放比 (%) ¹



1. Calculation of Loan-to-deposit ratio is based on regulator definition.

銀行淨利差及存放利差

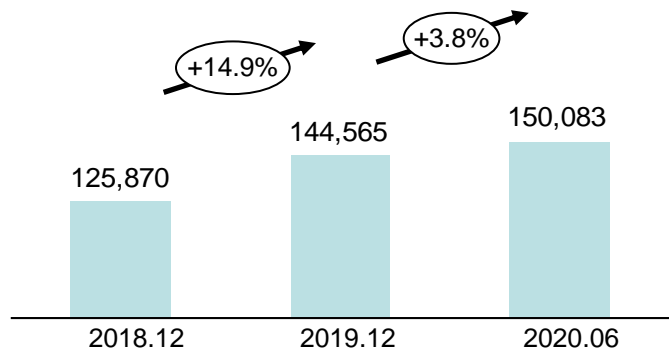


Note:

1. NIM of 1Q20 and 2Q20 would be 1.21% and 1.19%, respectively, if reclassifying swap income and principal of funding activities.
2. NIM & Spread figures are quarterly average.

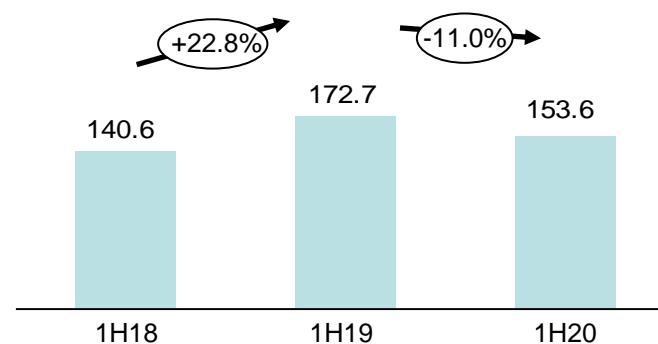
信用卡業務

收單家數



簽帳金額

NT\$bn

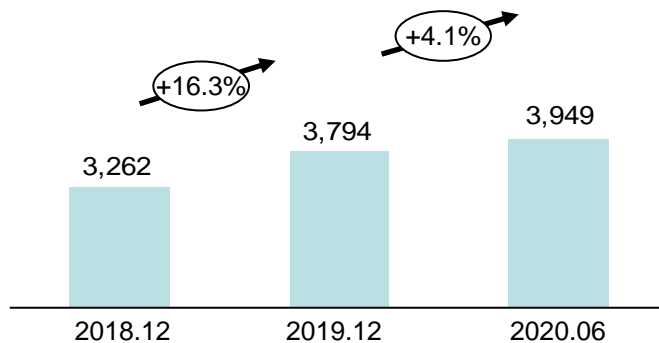


Note

1. Total spending excludes cash advance.

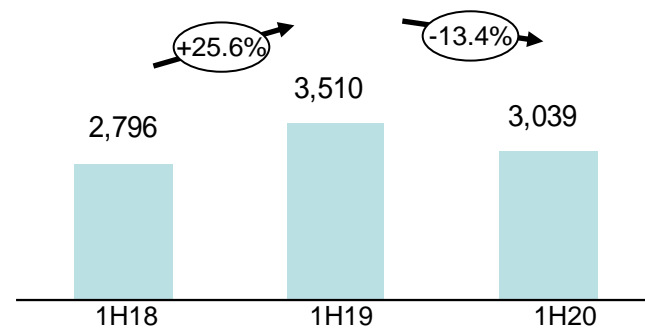
有效卡數

thousands



毛手續費收入

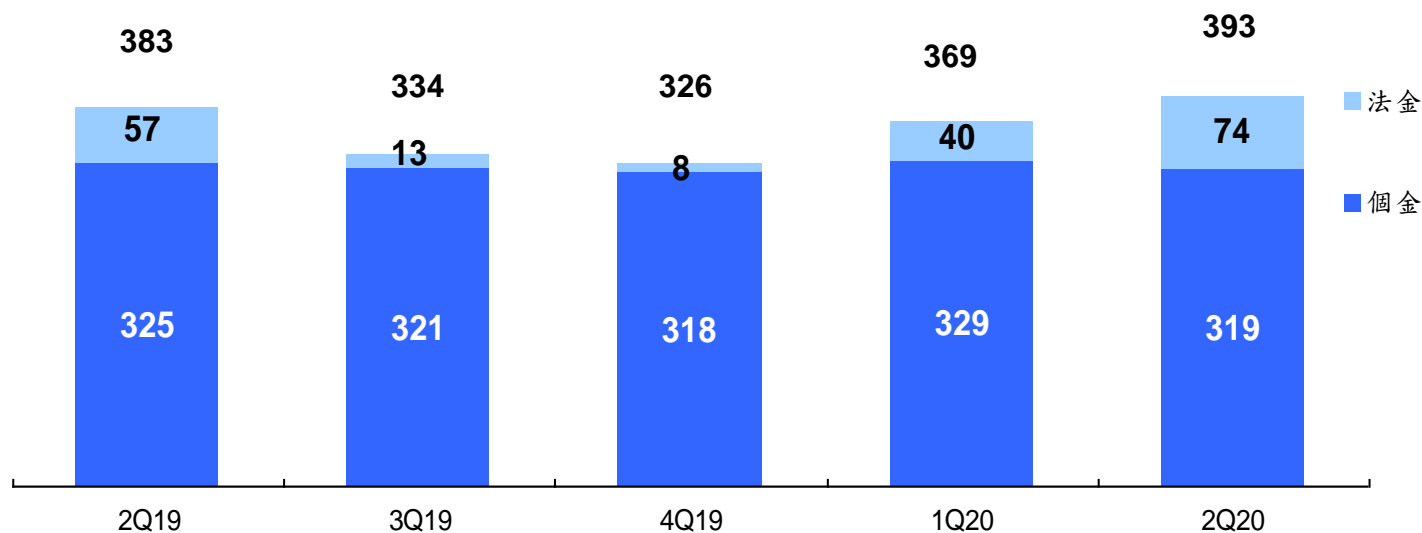
NT\$m



呆帳回收

NT\$mn

QoQ : +6.5%
YoY : -4.0%

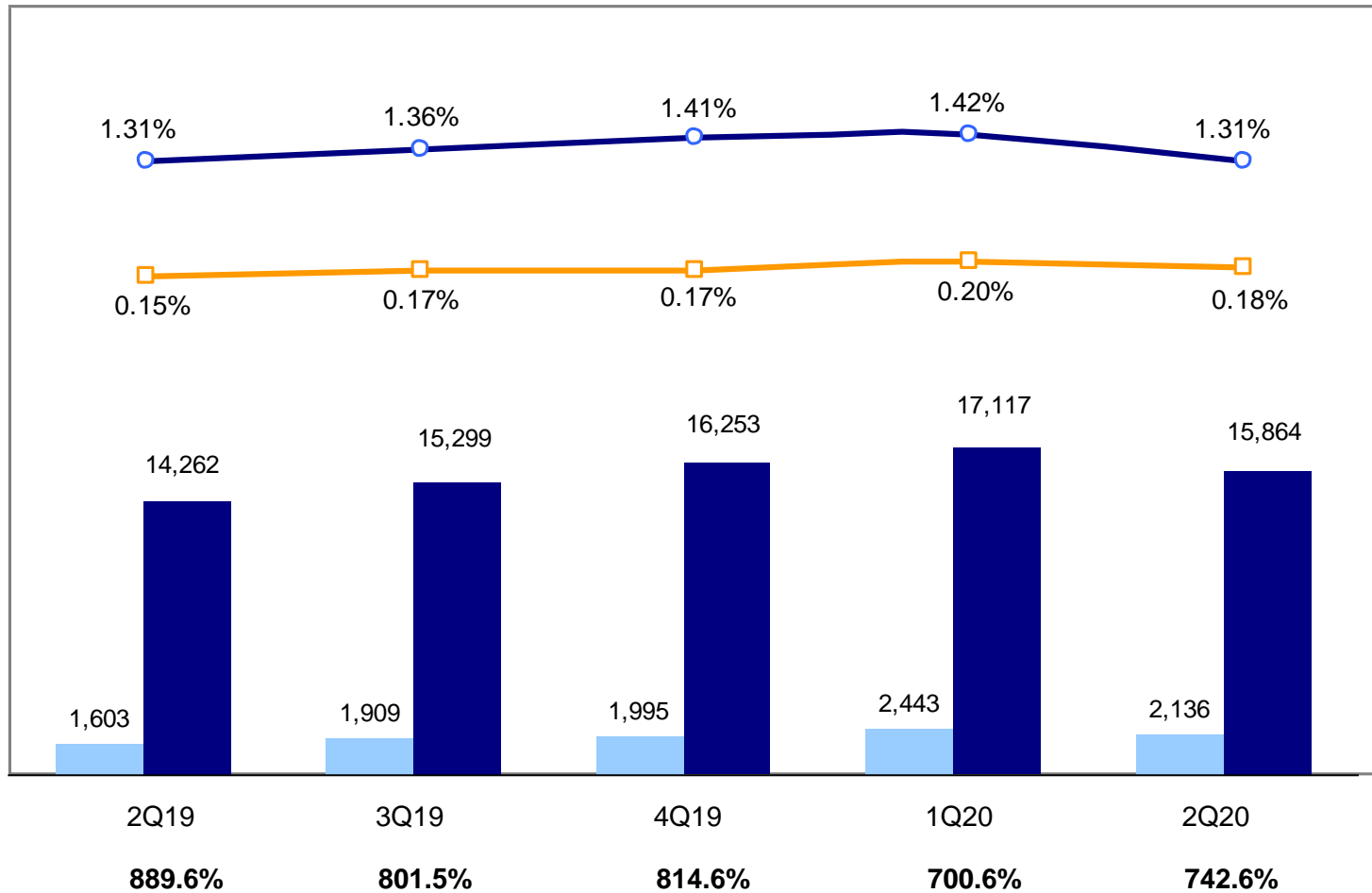


Note:

1. YoY : 1H20 vs. 1H19

銀行逾放比及覆蓋率

—□— 逾放比%
 —○— 備抵呆帳/放款比率%
 ■ 逾放金額 NT\$m
 ■ 備抵呆帳 NT\$m



Note: NPL%, coverage%, NPL amount and reserve amount exclude A/R.

Agenda

- 2020年上半年金控財務數字
- 2020年上半年銀行獲利動能
- 2020年下半年營運展望

2H20 vs. 1H20 營運展望

業務	展望	
		↗↗ > +15%
		↗ +5% ~ +15%
		= -5% ~ +5%
		↘ -5% ~ -15%
		↘↘ < -15%
消金放款	=	
消金擔保放款	=	
■ 購屋貸款	=	
■ 房屋加值型房貸	=	
■ 汽車貸款	=	
消金無擔放款	=	
企業放款	↗	
■ 中小企業放款	↗	
財富管理	=	

APPENDIX

Balance Sheet of Taishin Holding and its subsidiaries as of June 30, 2020

NT\$mn	Taishin Bank (Consolidated)	Taishin Securities (Consolidated)	Others Subsidiaries	Holding & Other Adjustments	Taishin Holding (Consolidated)
Assets					
Cash & due from banks	86,501	829	1,991	(846)	88,475
Securities, net	533,090	25,619	2,507	2	561,218
Loans, net	1,196,316	0	0	0	1,196,316
A/R, net	117,186	17,824	10,294	894	146,198
Long-term investment, net	551	0	147	40,675	41,373
Land, premises and equipments, net	18,073	252	221	488	19,034
Others	23,440	3,283	3,024	(2,454)	27,293
Total Assets	1,975,157	47,807	18,184	38,759	2,079,907
Liabilities					
Deposits	1,528,800	0	0	(9,453)	1,519,347
Other Liabilities	290,261	39,236	11,867	40,982	382,346
Total Liabilities	1,819,061	39,236	11,867	31,529	1,901,693
Minority interests	235	0	0	(108)	127
Total Stockholders' equity(incl. non-controlling)	156,096	8,571	6,317	7,230	178,214
Total liabilities and stockholders' equity	1,975,157	47,807	18,184	38,759	2,079,907

P&L of Taishin Holding and its subsidiaries for the period ended June 30, 2020

NT\$mn	Taishin Bank (Consolidated)	Taishin Securities (Consolidated)	Others Subsidiaries	Holding & Other Adjustments	Taishin Holding (Consolidated)
Operating income					
Net interest income	10,438	60	477	(229)	10,746
Net fee income	5,923	600	201	(55)	6,669
Long-term investment income	16	0	7	950	973
Net trading income(loss) & Derivatives & FX	2,479	404	63	0	2,946
Others income(loss)	362	4	141	(206)	301
Total operating income	19,218	1,068	889	460	21,635
Operating expenses	(10,811)	(815)	(543)	(38)	(12,207)
Credit loss provisions, net	(960)	0	(91)	0	(1,051)
Profit before income tax	7,447	253	255	422	8,377
Net profit after income tax	6,282	178	223	436	7,119

Financial Summary – Taishin FHC (Consolidated)

NT\$m, except for percentages

Income Statement Data	Full-Year Comparison				YTD Comparison			Quarterly Comparison		
	2017	2018	2019	change	1H19	1H20	change	1Q20	2Q20	change
Interest income	30,621	34,485	37,210	7.9%	18,321	18,085	-1.3%	9,439	8,646	-8.4%
Interest expense	(11,886)	(14,894)	(17,621)	18.3%	(8,762)	(7,339)	-16.2%	(4,196)	(3,143)	-25.1%
Net interest income	18,735	19,591	19,589	0.0%	9,559	10,746	12.4%	5,243	5,503	5.0%
Net fee income	11,510	12,012	12,936	7.7%	6,501	6,669	2.6%	3,525	3,144	-10.8%
Other income	7,557	8,145	11,117	36.5%	5,774	4,220	-26.9%	1,156	3,064	165.1%
Total revenue	37,802	39,748	43,642	9.8%	21,834	21,635	-0.9%	9,924	11,711	18.0%
Operating expense	(21,141)	(22,171)	(24,753)	11.6%	(11,762)	(12,207)	3.8%	(6,068)	(6,139)	1.2%
Provisions, net	(1,851)	(3,341)	(2,615)	-21.7%	(698)	(1,051)	50.6%	(703)	(348)	-50.5%
Net Income before Income Tax	14,810	14,236	16,274	14.3%	9,373	8,377	-10.6%	3,153	5,224	65.7%
Tax Expense	(1,740)	(1,306)	(1,788)	36.9%	(1,153)	(1,258)	9.1%	(593)	(665)	12.1%
Net Income after Tax	13,070	12,930	14,486	12.0%	8,220	7,119	-13.4%	2,560	4,559	78.1%
Net Income to Parent Company	13,061	12,931	14,488	12.0%	8,220	7,120	-13.4%	2,561	4,559	78.0%
Net Income to Non-controlling Interests	9	(1)	(2)	100.0%	0	(1)	-	(1)	0	100.0%
Net Income	13,070	12,930	14,486	12.0%	8,220	7,119	-13.4%	2,560	4,559	78.1%
EPS(NT\$) ¹	1.06	1.05	1.16	11.5%	0.67	0.57	-15.0%	0.19	0.38	92.4%
Balance Sheet Data										
Total Assets	1,677,520	1,786,894	2,030,941	13.7%	1,932,707	2,079,907	7.6%	2,102,445	2,079,907	-1.1%
Shareholders' Equity(incl. Non-controlling)	155,322	174,518	179,017	2.6%	173,315	178,214	2.8%	179,426	178,214	-0.7%
Shareholders' Equity-Common Stock	123,016	128,654	137,069	6.5%	132,248	137,213	3.8%	137,043	137,213	0.1%
Summary Ratios										
Equity/Assets	9.26%	9.77%	8.81%		8.97%	8.57%		8.53%	8.57%	
Return on average assets	0.80%	0.75%	0.76%							
Return on average equity ²	9.61%	9.06%	9.54%							

Note

1. EPS has been retroactively adjusted with 2.31% of stock dividend in August 2020.

2. Common shares only.

Financial Summary – Taishin Bank

NT\$m, except for percentages

Income Statement Data	Full-Year Comparison				YTD Comparison			Quarterly Comparison		
	2017	2018	2019	Change	1H19	1H20	Change	1Q20	2Q20	Change
Interest income	29,420	32,773	35,420	8.1%	17,453	17,243	-1.2%	9,000	8,243	-8.4%
Interest expense	(11,016)	(13,788)	(16,489)	19.6%	(8,201)	(6,805)	-17.0%	(3,914)	(2,891)	-26.1%
Net interest income	18,404	18,985	18,931	-0.3%	9,252	10,438	12.8%	5,086	5,352	5.2%
Net fee income	10,733	10,800	11,496	6.4%	5,976	5,923	-0.9%	3,191	2,732	-14.4%
Other Income ¹	4,042	4,862	7,384	51.9%	3,880	2,857	-26.4%	1,010	1,847	82.9%
Total revenue	33,179	34,647	37,811	9.1%	19,108	19,218	0.6%	9,287	9,931	6.9%
Operating expense	(19,029)	(19,698)	(22,058)	12.0%	(10,537)	(10,811)	2.6%	(5,398)	(5,413)	0.3%
Net Provisions ¹	(1,842)	(3,254)	(2,330)	-28.4%	(471)	(960)	103.8%	(669)	(291)	-56.5%
Net income before income tax	12,308	11,695	13,423	14.8%	8,100	7,447	-8.1%	3,220	4,227	31.3%
Net income after tax	10,578	10,420	11,819	13.4%	7,070	6,282	-11.1%	2,677	3,605	34.7%
Balance Sheet Data										
Gross Loan ²	972,870	1,032,486	1,155,330	11.9%	1,092,053	1,212,790	11.1%	1,208,126	1,212,790	0.4%
Credit revolving loans	10,305	10,731	11,120	3.6%	10,608	10,123	-4.6%	10,898	10,123	-7.1%
NPL	2,183	1,809	1,995	10.3%	1,603	2,136	33.3%	2,443	2,136	-12.6%
Allowance for Loan losses	12,633	13,392	16,253	21.4%	14,262	15,864	11.2%	17,117	15,864	-7.3%
Total assets	1,598,886	1,701,427	1,931,947	13.5%	1,837,933	1,975,157	7.5%	2,005,528	1,975,157	-1.5%
Deposits ³	1,195,906	1,265,550	1,438,758	13.7%	1,388,142	1,528,780	10.1%	1,495,609	1,528,780	2.2%
Shareholders' equity	124,740	140,795	153,591	9.1%	148,976	156,096	4.8%	154,713	156,096	0.9%
Summary Ratios										
Loan-to-Deposit Spread	1.83%	1.75%	1.69%		1.66%	1.54%		1.57%	1.52%	
Net interest margin	1.37%	1.33%	1.22%		1.24%	1.21%		1.21%	1.22%	
Net fee income / Total revenue	32.3%	31.2%	30.4%		31.3%	30.8%		34.4%	27.5%	
Cost-to-Income ratio	57.4%	56.9%	58.3%		55.1%	56.3%		58.1%	54.5%	
NPLs / Gross loans	0.22%	0.18%	0.17%		0.15%	0.18%		0.20%	0.18%	
Allowance / Gross loans	1.30%	1.30%	1.41%		1.31%	1.31%		1.42%	1.31%	
Allowance / NPLs	578.7%	740.3%	814.6%		889.6%	742.6%		700.6%	742.6%	
Loan-to-Deposit Ratio ⁴	79.7%	80.1%	79.0%		78.5%	78.1%		79.5%	78.1%	
Equity / Assets	7.8%	8.3%	8.0%		8.1%	7.9%		7.7%	7.9%	
Return on average assets (Annualized)	0.68%	0.63%	0.65%		0.80%	0.65%		0.55%	0.74%	
Return on average equity (Annualized) ⁵	8.63%	7.85%	8.04%		9.77%	8.12%		6.95%	9.31%	

Note:

- Gain on collection of nonperforming loans figures are adjusted including in provision for credit losses from 2012 for auditing bases.
- Gross loans exclude credit card revolving and factoring NPL but include over-due loans.
- Deposits exclude postal deposits and interbank deposits.
- Calculation of loan-to-deposit ratio is based on regulatory definition.
- Return on net equity (ROE) calculated as income after tax (annualized) divided by average net equity for auditing bases.

Deposit Mix

NT\$bn	2Q19	3Q19	4Q19	1Q20	2Q20	%	2Q20 vs 1Q20	2Q20 vs 2Q19
Current Deposits	729.2	746.3	787.4	831.0	862.1	55.5%	3.8%	18.2%
• Checking	8.7	6.9	10.3	8.4	9.6	0.6%	13.9%	9.9%
• Demand	165.2	172.5	177.5	189.8	173.4	11.2%	-8.6%	5.0%
• Current Savings	422.3	431.8	442.3	467.5	485.6	31.3%	3.9%	15.0%
• Foreign Currency	133.0	135.1	157.3	165.2	193.6	12.5%	17.2%	45.6%
Time Deposits	683.6	683.9	675.0	689.3	691.0	44.5%	0.3%	1.1%
• Time	170.3	151.7	139.7	141.5	166.6	10.7%	17.8%	-2.2%
• Time Savings	284.4	290.8	292.8	286.3	281.3	18.1%	-1.7%	-1.1%
• Interbank ¹	24.7	24.7	24.7	24.7	24.7	1.6%	0.0%	0.0%
• Foreign Currency	204.2	216.8	217.8	236.8	218.4	14.1%	-7.8%	7.0%
Total Deposits (excl. structured deposit)	1,412.7	1,430.2	1,462.4	1,520.3	1,553.2	100.0%	2.2%	9.9%
Total Deposits (incl. structured deposit)	1,481.3	1,496.3	1,533.9	1,593.9	1,617.0		1.4%	9.2%

Note:

1. Including postal deposits

2. Outstanding balance

Loan Mix

NT\$bn	2Q19	3Q19	4Q19	1Q20	2Q20	%	2Q20 vs. 1Q20	2Q20 vs. 2Q19
Corporate Loans	480.6	500.0	513.3	552.3	540.8	44.3%	-2.1%	12.5%
Consumer Loans	620.4	631.5	651.3	664.5	680.3	55.7%	2.4%	9.7%
• First Mortgage	272.1	279.0	291.3	298.7	305.4	25.0%	2.3%	12.3%
• Home Equity	218.7	220.6	224.1	227.8	231.7	19.0%	1.7%	6.0%
• Unsecured Loans ¹	73.3	75.3	77.9	79.9	83.5	6.8%	4.6%	14.0%
- Good Bank	72.4	74.5	77.2	79.2	82.9	6.8%	4.7%	14.5%
- Bad Bank	0.9	0.8	0.7	0.7	0.6	0.1%	-8.6%	-28.9%
• Other Consumer Loans	56.3	56.5	58.0	58.3	59.6	4.9%	2.3%	5.8%
- Auto Loan	45.9	46.6	47.9	48.3	48.5	4.0%	0.5%	5.6%
- Second Mortgage	4.0	3.8	3.5	3.3	3.2	0.3%	-4.8%	-21.7%
- Others	6.3	6.2	6.6	6.7	7.9	0.6%	18.5%	25.2%
Total Loans	1101.0	1131.5	1164.6	1216.8	1221.1	100.0%	0.4%	10.9%

Note:

1. Unsecured loans include cash card, credit card revolving & loan products and personal lending.

NPL Ratios by Loan Book

		Jun 19	Sep 19	Dec 19	Mar 20	Jun 20
Corporate Loan¹	NPL % ²	0.12%	0.13%	0.14%	0.22%	0.15%
Consumer Loan¹	NPL % ²	0.17%	0.20%	0.20%	0.19%	0.20%
- First Mortgage Loan	NPL %	0.13%	0.11%	0.12%	0.12%	0.12%
Consumer Unsecured IDR³	Default % ³	0.04%	0.01%	0.03%	0.01%	0.01%
	NPL %	0.72%	13.68%	13.73%	11.68%	10.13%

Note

1. NPL for corporate loan and overall consumer loan excludes AR.
2. NPL calculation is NPL / (total loan + overdue loan).
3. IDR³ monthly default rate is calculated as (current month default OS / last month pay).