



Investor Presentation

August 22, 2023



台新金控
Taishin Holdings

Disclaimer

This presentation may include forward looking statements. All statements (other than statements of historical facts) that address activities, events, or developments that Taishin Financial Holding Co. Ltd. (“Taishin”) expects or anticipates will or may occur in the future are forward-looking statements. Taishin’s actual results or developments may differ from those indicated by these forward-looking statements as a result of various factors and uncertainties which are beyond Taishin’s control. In addition, Taishin makes the forward-looking statements referred to herein as of today and undertakes no obligation to update these statements.

Executive Summary

1H23 FHC Performance

- In 1H23 TFHC delivered a net income after tax of NT\$8.9bn (vs. NT\$4.5bn in 1H22; YoY+98.4%).
- Book value NT\$13.56/share, EPS NT\$0.63, ROE 9.94%
- Capital strength is sufficient, with FHC CAR at 132.3%, Bank BIS at 14.6%, Securities CAR at 301%, and Life RBC at 338%

1H23 Bank Earnings

- NII NT\$12.4bn (+5.4% YoY), NIM 1.20% in 2Q23, with loan growth +6.5% YoY
- Net fee income declined 2.7% YoY, mainly due to decrease in bancassurance fees, which were affected by sales momentum
- Operating expenses NT\$12.7bn (+11.1% YoY)
- NPL ratio at 0.12%, and coverage at 1088.3%

1H23 Non-bank Subsidiaries

Taishin Securities

- Net income after tax was NT\$0.9bn in 1H23 (vs. NT\$0.2bn in 1H22; YoY+283.0%), with growth driven by recovery of trading income and growth in brokerage and underwriting fee income
- In 2Q23 market share in brokerage business improved to 2.21% from 2.17% in 2Q22

Taishin Life

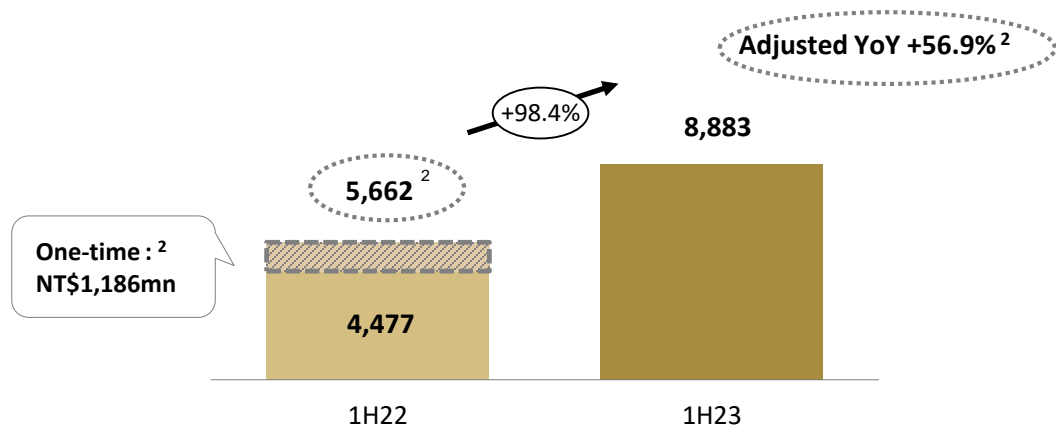
- In 1H23 Taishin Life delivered FYP at NT\$6.49bn, which ranked 12th among peers and reached market share at 1.86% (vs. ranked 14th and market share at 1.7% as of Dec. 2022)
- Cost of liability continuously decreased to 3.85% in 1H23 (vs. 3.96% in 1H22)

Agenda

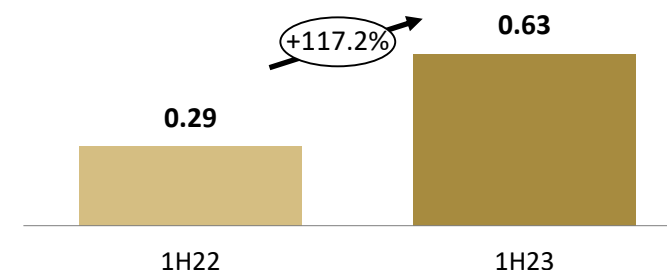
- **1H23 FHC Financial Performance**
- **1H23 Bank Earning Drivers**
- **1H23 Life Overview**

Financial Holding Company: Earnings Results

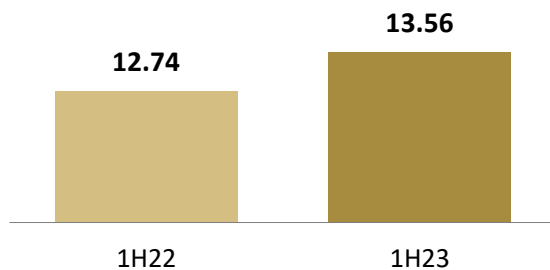
Net Income (NT\$m)



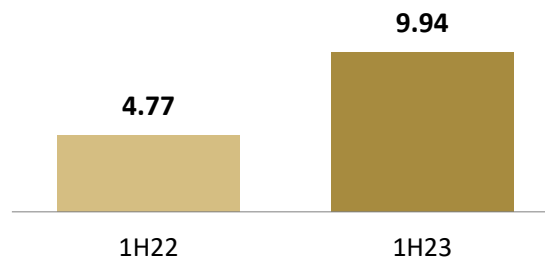
Earnings per Share¹ (NT\$)



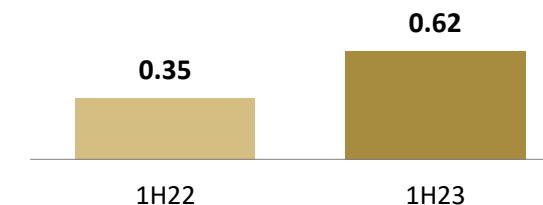
Book Value per Share¹ (NT\$)



Return on Equity¹ (%)



Return on Assets (%)

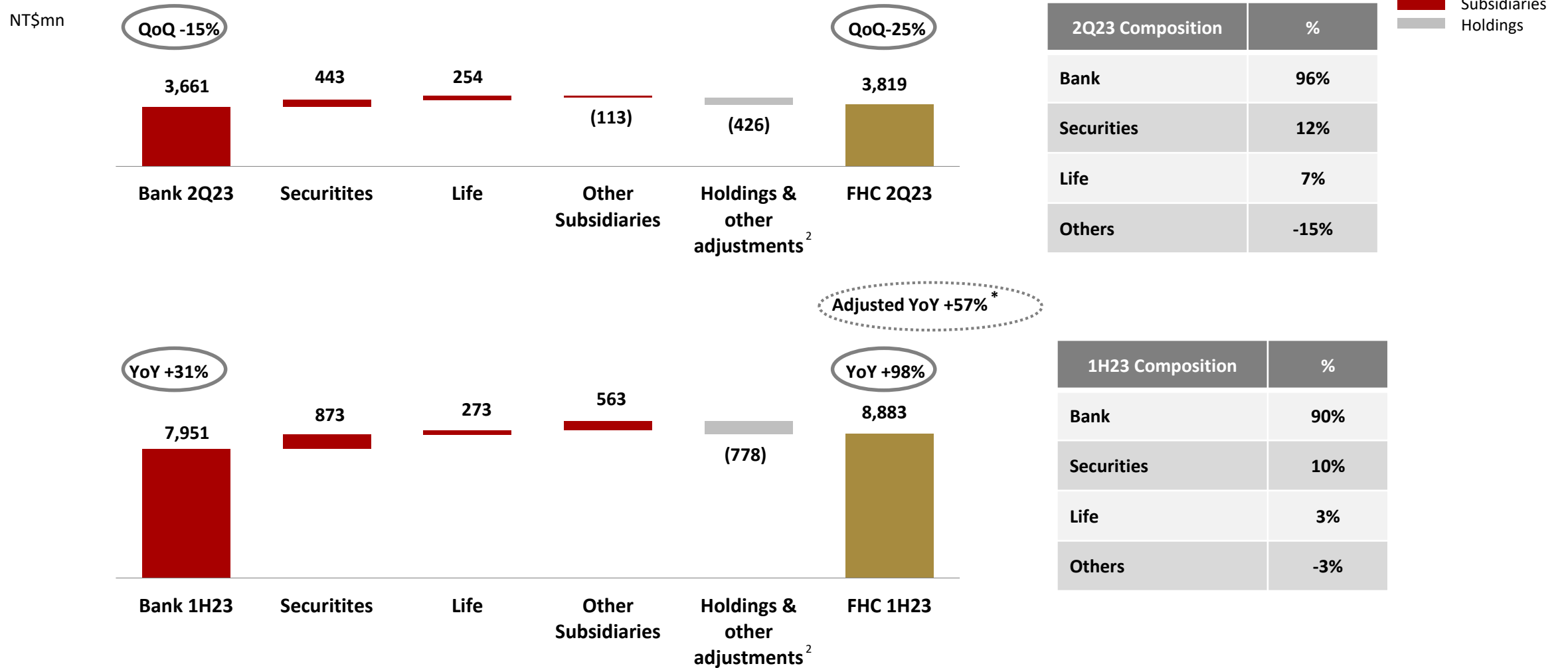


Note

1. EPS, BVPS, and ROE are calculated for common shares only.

2. Adjusted one-time item in 1H22 : \$1,186mn of MTM adjustment of contingent consideration on POT acquisition.

FHC's Net Income By Entities



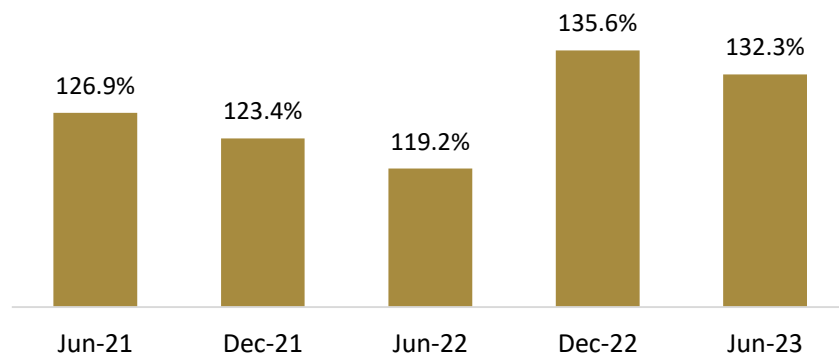
Note:

1. "Other subsidiaries" includes Taishin Asset Management, Venture Capital Investment, Securities Investment Advisory, and Securities Investment Trust.
2. "Holdings & other adjustment" includes: (1) FHC's expenses; (2) adjustments made when compiling consolidated statements. (3) Fair value amortization stemming from consolidating Taishin Life operations.

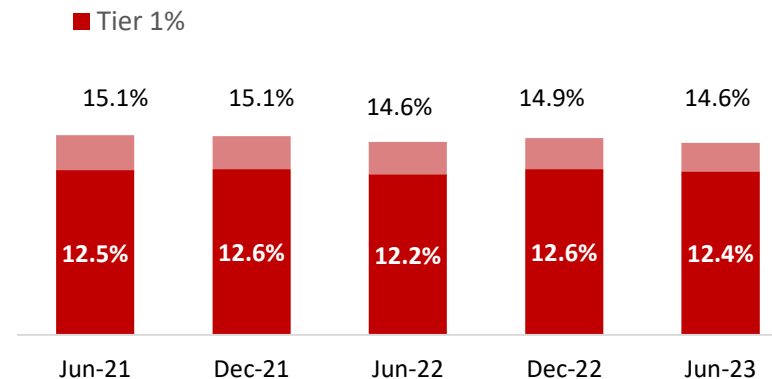
* Adjusted items includes: \$1,186mn MTM adjustment of contingent consideration on POT acquisition in 1H22.

Key Capital Ratios

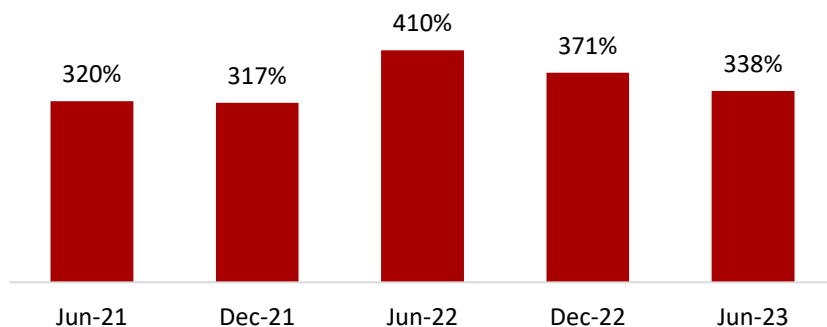
Taishin FHC CAR



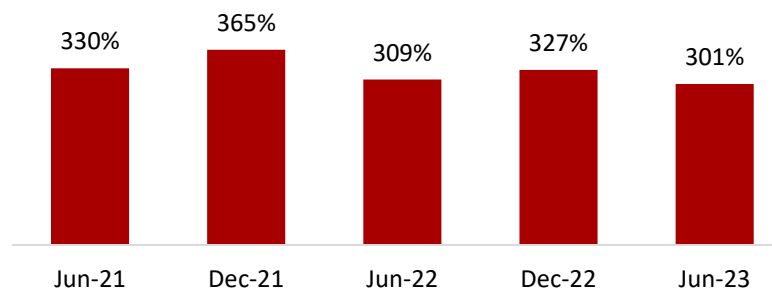
Taishin Bank BIS



Taishin Life RBC

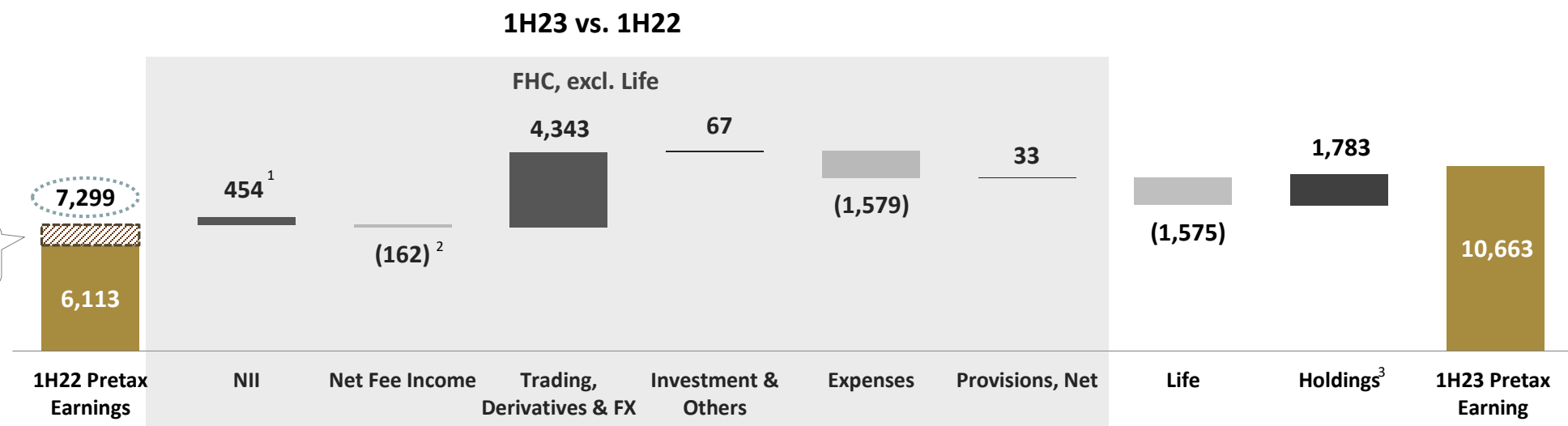
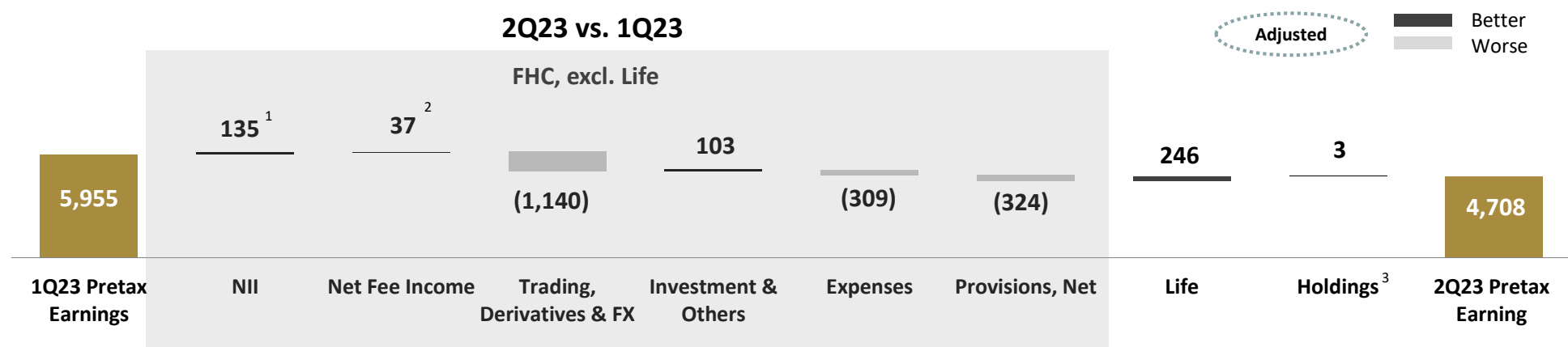


Taishin Securities CAR



FHC's Aggregate Profit

NT\$m



Note :

1. NII would increase by NT\$67mn QoQ and increase by NT\$2,107mn YoY if swap income from funding activities is reclassified from investment income to NII.

2. Net fee income would decrease by NT\$31mn QoQ and increase by NT\$22mn YoY if income from selling treasury structured products is reclassified from investment income to NFI.

3. "Holdings" mainly comes from (1) fair value amortization stemming from consolidating Taishin Life operations; and (2) PPA amortization in 1H22 mainly comes from divestment of AC securities of 1,783mn.

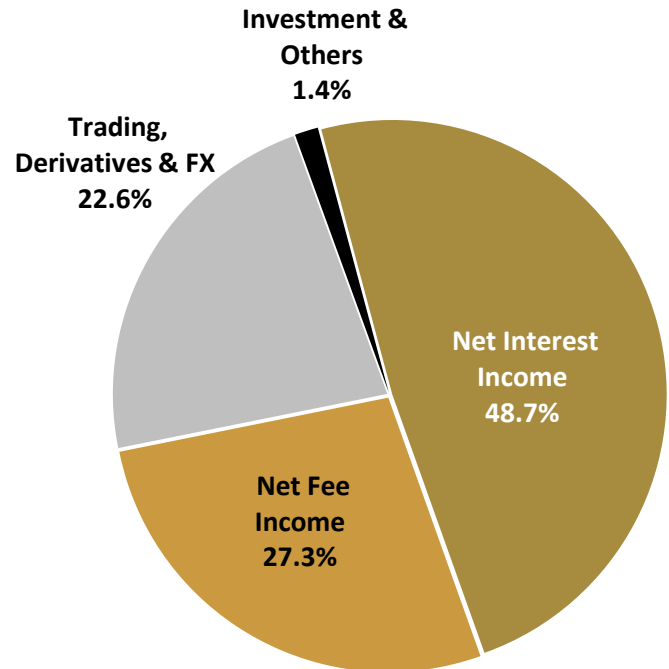
4. Adjusted one-time items: \$1,186mn of MTM adjustment of contingent consideration of POT acquisition in 1H22.

5. YoY : 1H23 vs. 1H22.

FHC Revenue Mix (excl. life insurance)

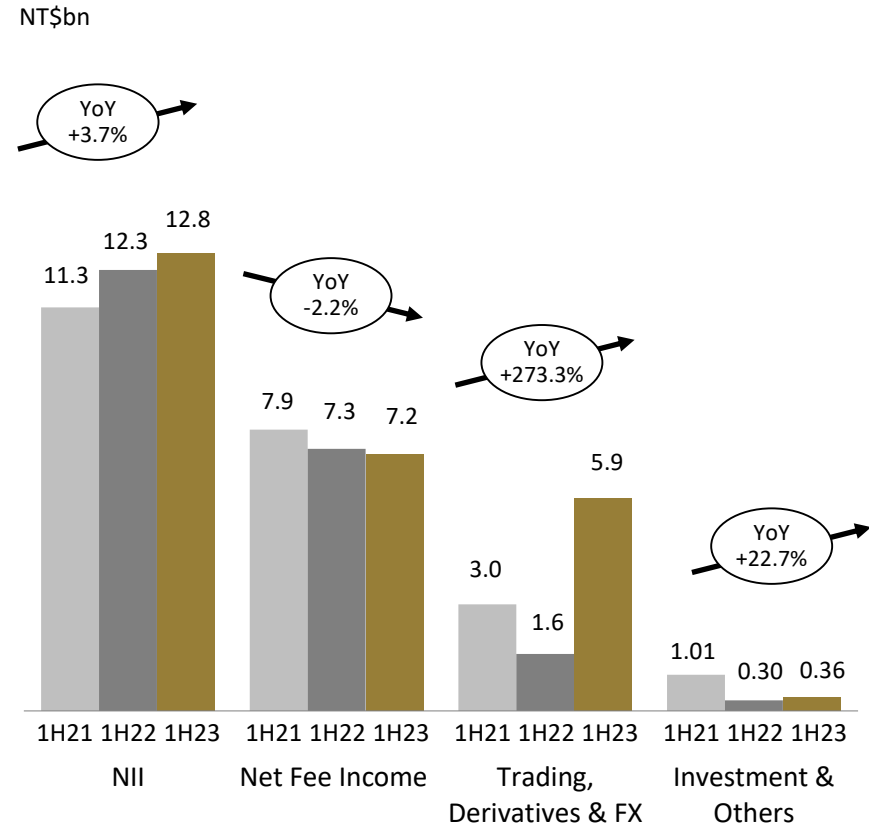
FHC Revenue Mix

1H23 Total Revenue: NT\$26.2bn, YoY+21.8%



Note:
1. YoY: 1H23 vs. 1H22.

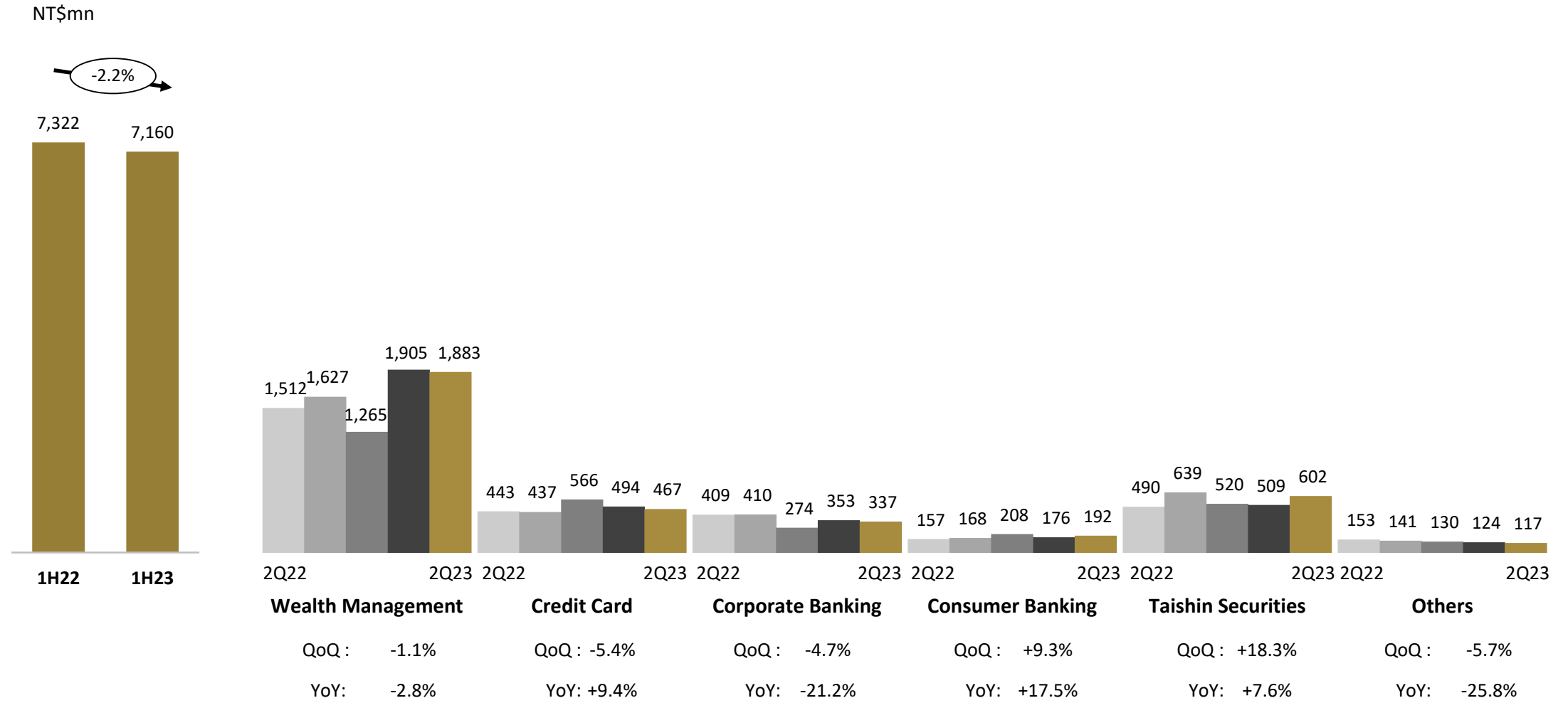
Historical Trends



Note:

1. NII YoY +16.7% if reclassifying swap income from funding activities from investment income to NII.
2. Net fee income YoY+0.3% if reclassifying income from selling treasury structured products from investment income to NFI.
3. Trading, Derivatives & FX YoY +214.3% after adjusting swap income and income from selling treasury structured products.

FHC Net Fee Income (excl. life insurance)



Note:

1. Net fee income YoY+0.3% if reclassifying income from selling treasury structured products from investment income to NFI.
2. Wealth management net fee income would -4.3% QoQ and +1.9% YoY if reclassifying income from selling treasury structured products from investment income to NFI.
3. YoY : 1H23 vs. 1H22.

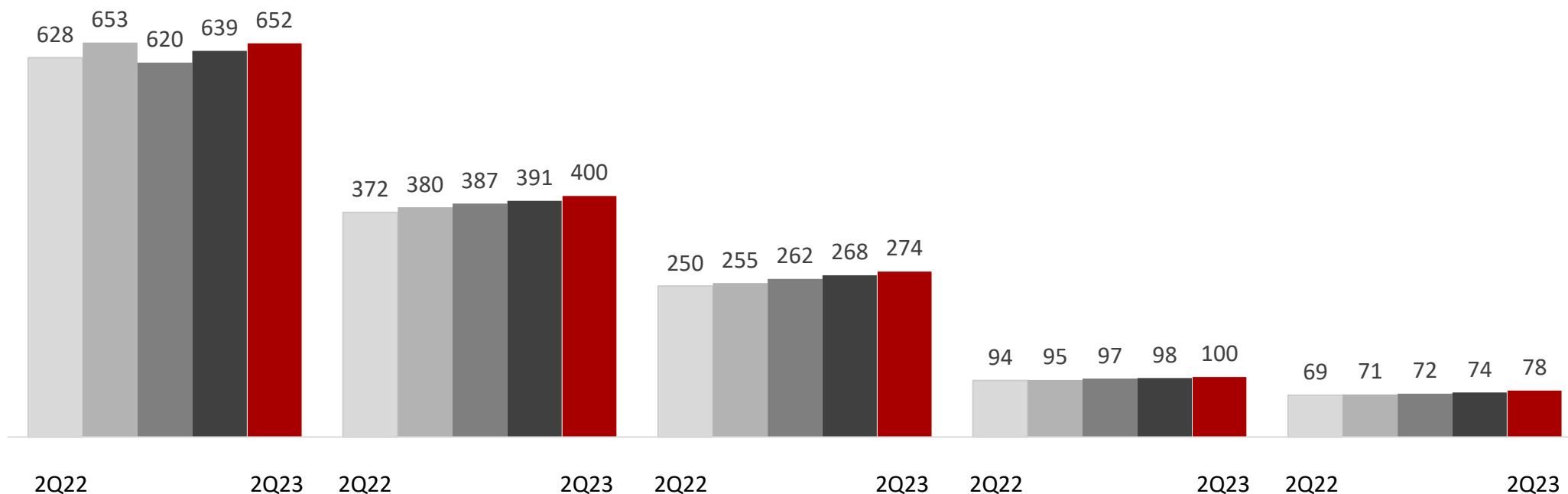
Agenda

- 1H23 FHC Financial Performance
- 1H23 Bank Earnings Drivers
- 1H23 Life Overview

Stable Loan Growth

NT\$bn

2Q23 Total Loan: NT\$1,504bn, QoQ +2.3%, YoY +6.5%, YTD +4.7%



Corporate

QoQ : +2.0%
YoY : +3.9%
YTD : +5.2%

First Mortgage

QoQ : +2.3%
YoY : +7.6%
YTD : +3.4%

Home Equity¹

QoQ : +2.4%
YoY : +9.8%
YTD : +4.8%

Consumer Unsecured

QoQ : +2.2%
YoY : +6.4%
YTD : +3.3%

Others²

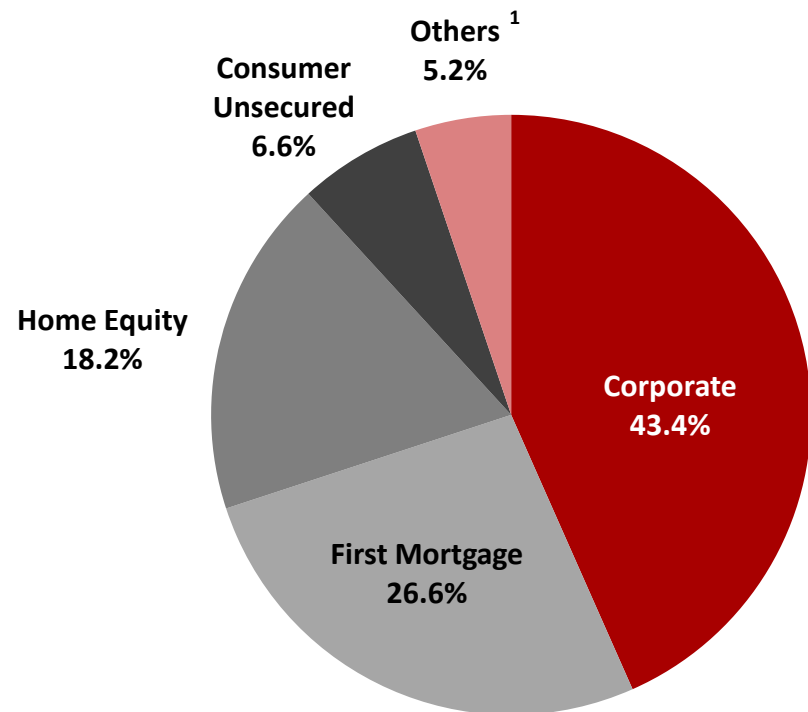
QoQ : +5.5%
YoY : +12.3%
YTD : +8.1%

Note:

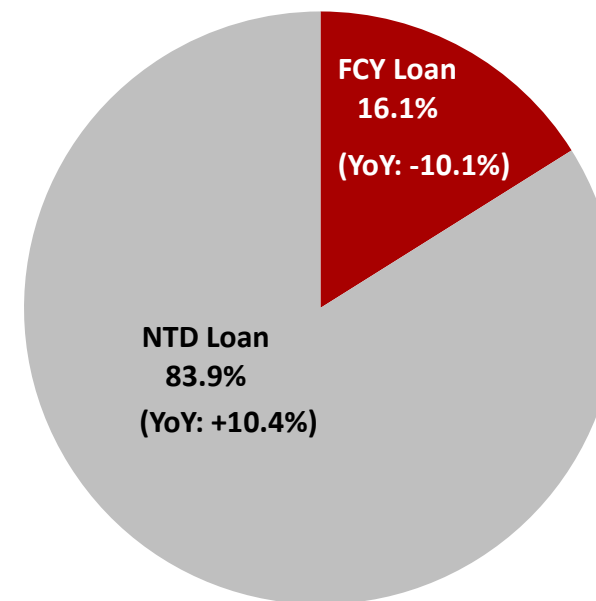
- Home Equity loan is in first-lien position on the property.
- "Others" includes auto loans, second mortgage, retail SME, and other consumer products.
- YoY : 2Q23 vs. 2Q22.

Loan Mix

Loan Mix By Product



By Currency

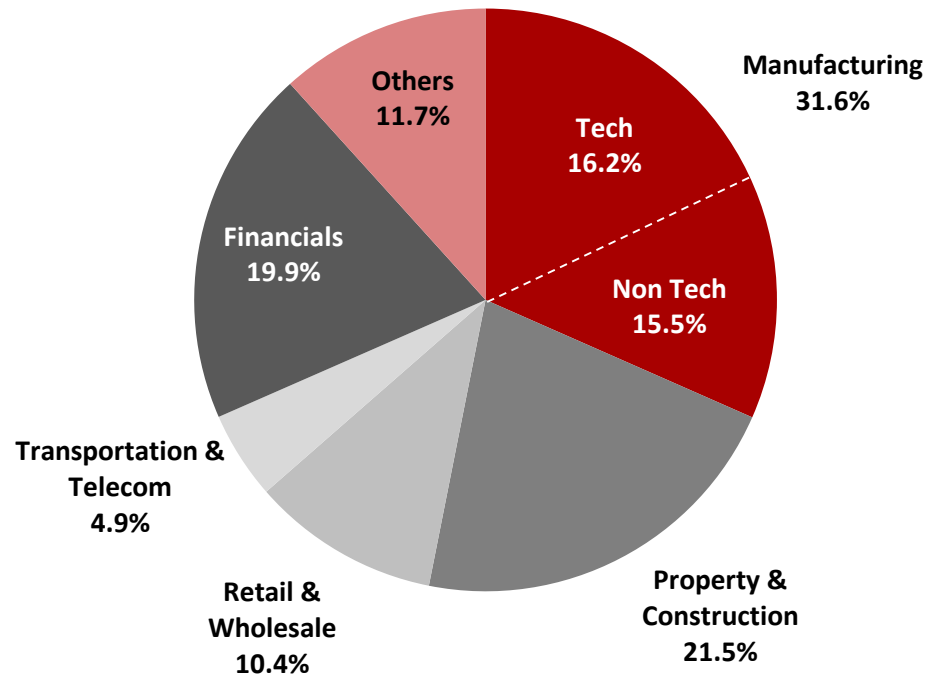


Note:

1. "Others" includes auto loans, second mortgages, retail SME, and other consumer products.
2. The numbers are presented as the end balance of 2Q23.
3. YoY : 2Q23 vs. 2Q22

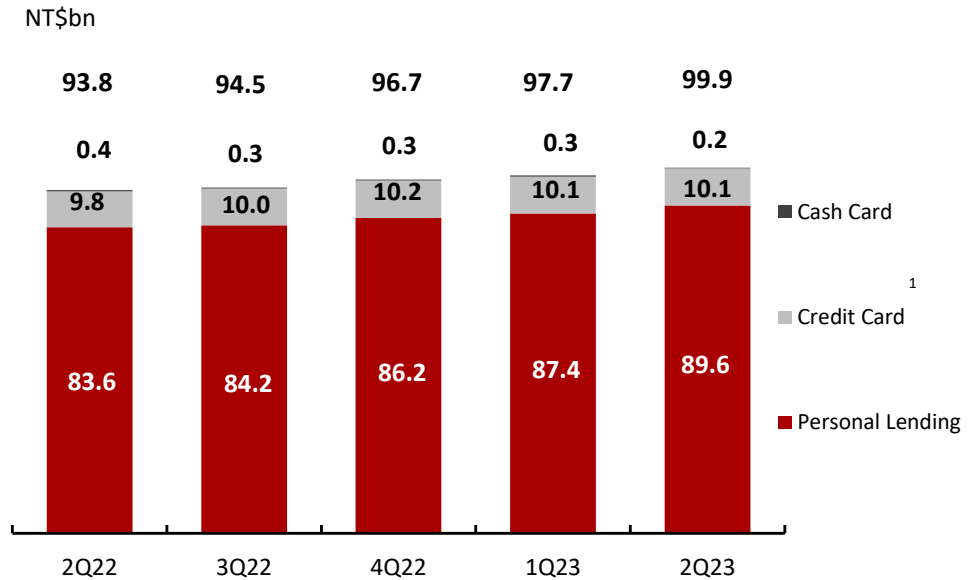
Credit Composition & Unsecured Lending

Corporate Credit Composition



Consumer Unsecured Lending

	QoQ	YoY
Personal Lending	+2.5%	+7.1%
Credit Card	+0.1%	+2.7%
Cash Card	-10.8%	-35.5%
Total Unsecured	+2.2%	+6.4%

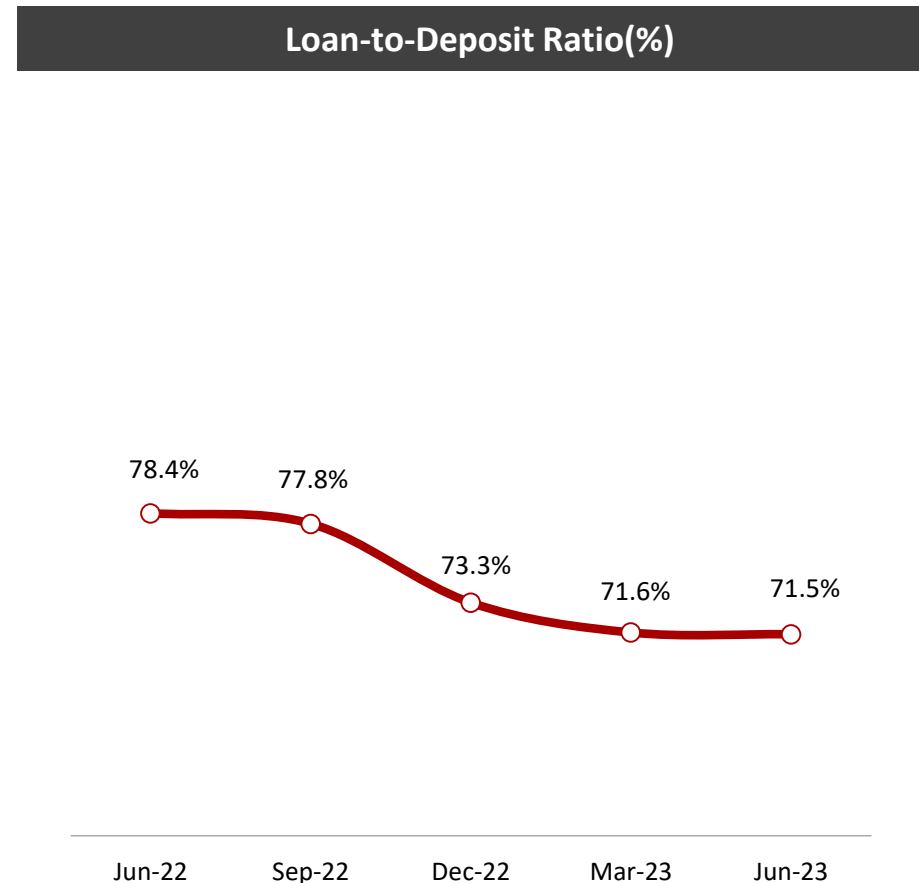
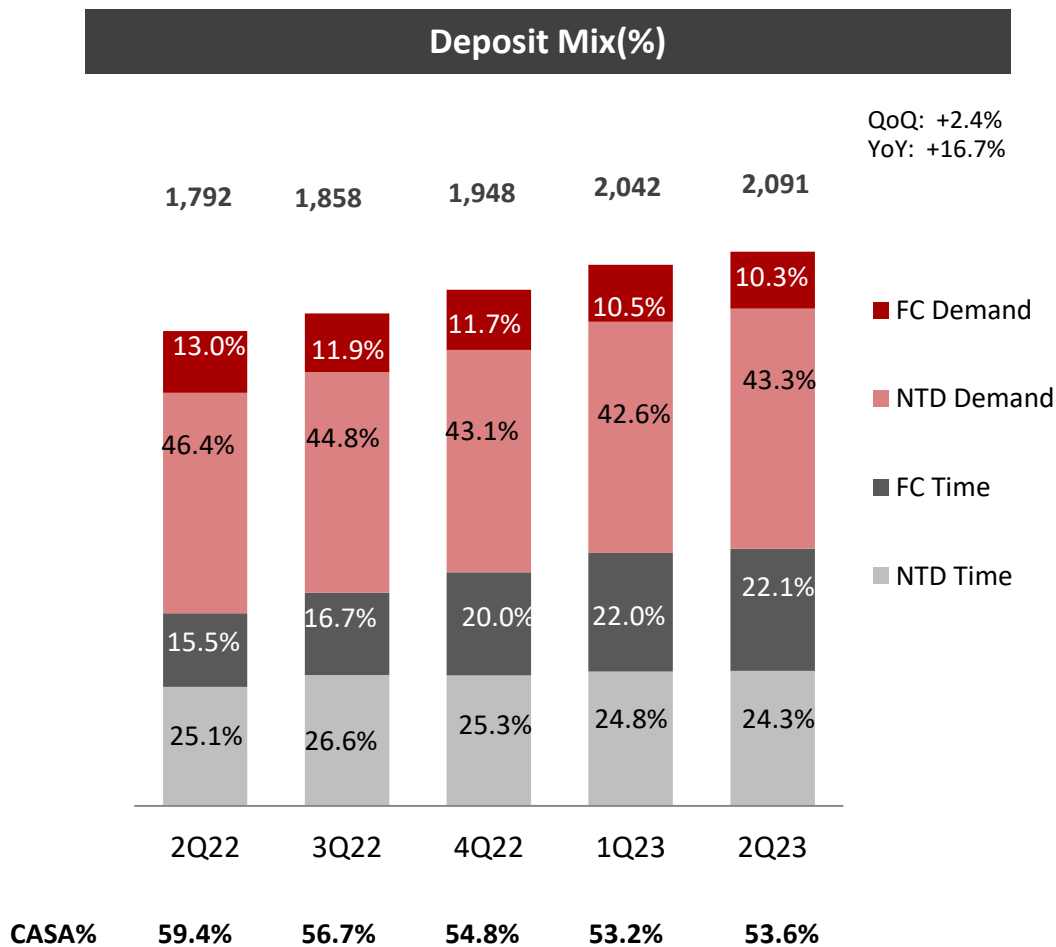


Note:

1. "Credit card" includes credit card revolving and credit card loan.

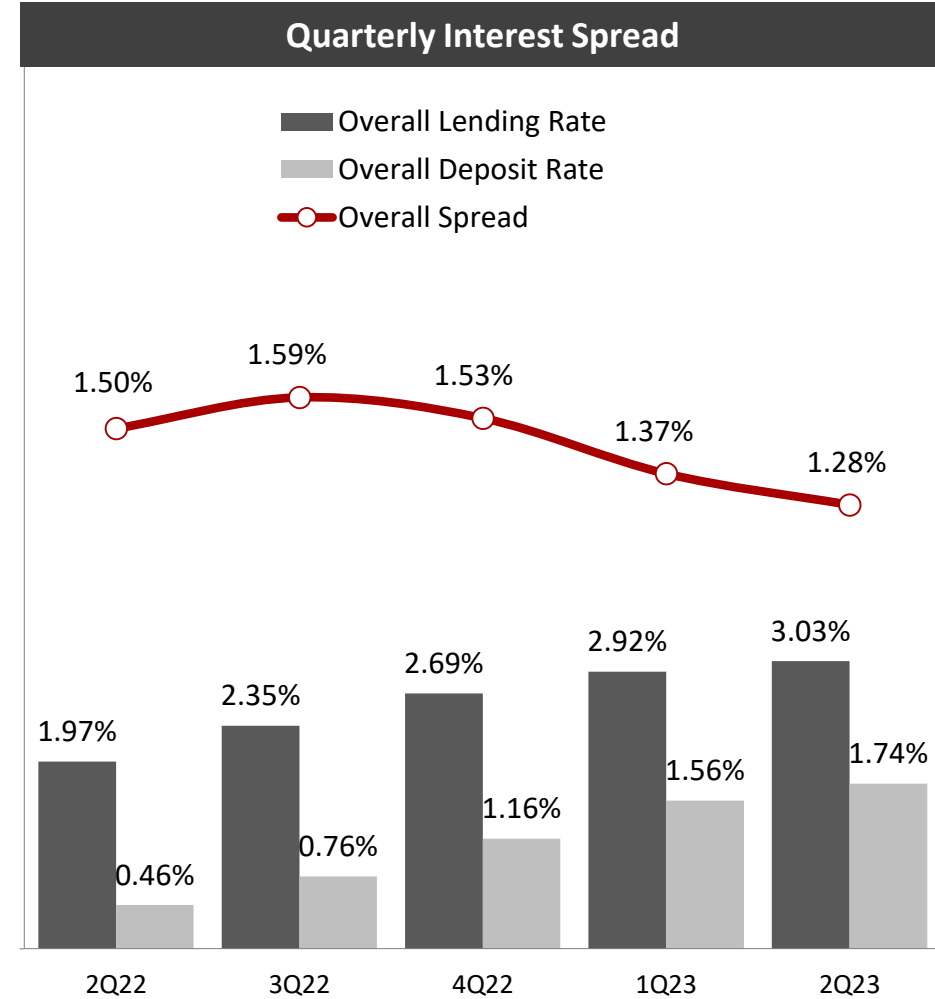
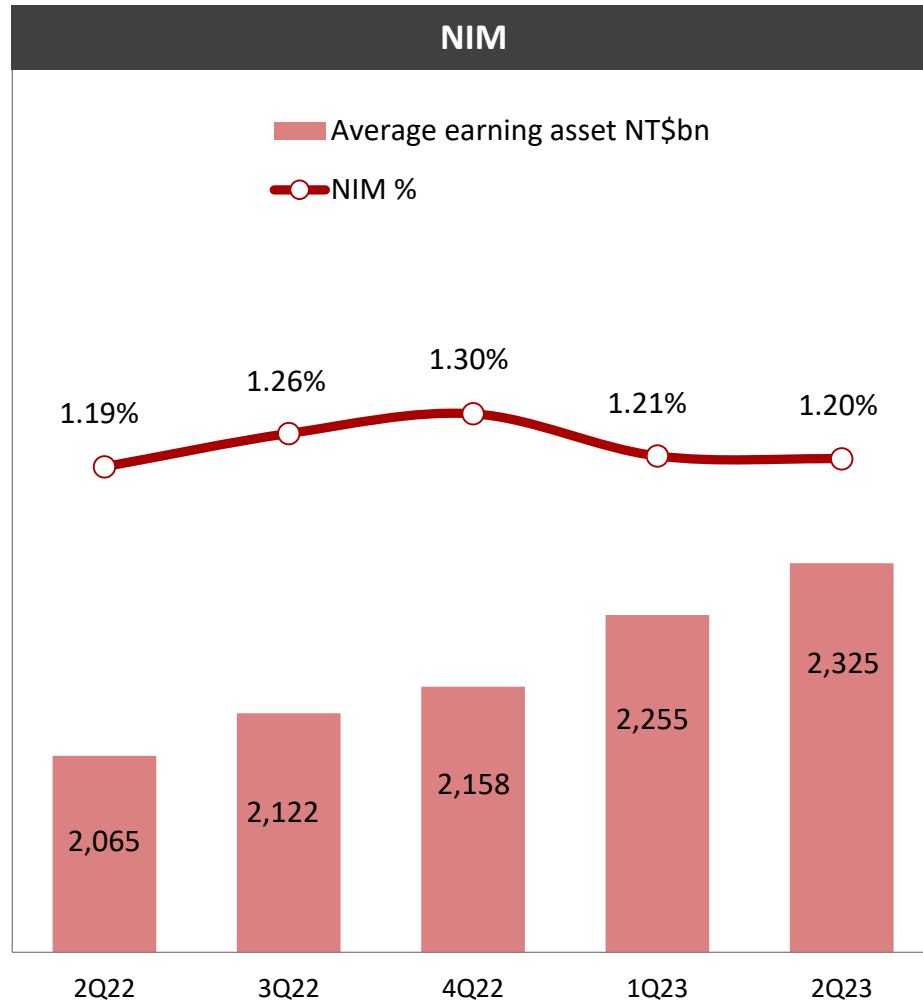
2. YoY: 2Q23 vs. 2Q22

Deposit Mix



1. Calculation of loan-to-deposit ratio is based on the regulator's definition.

NIM and Spread



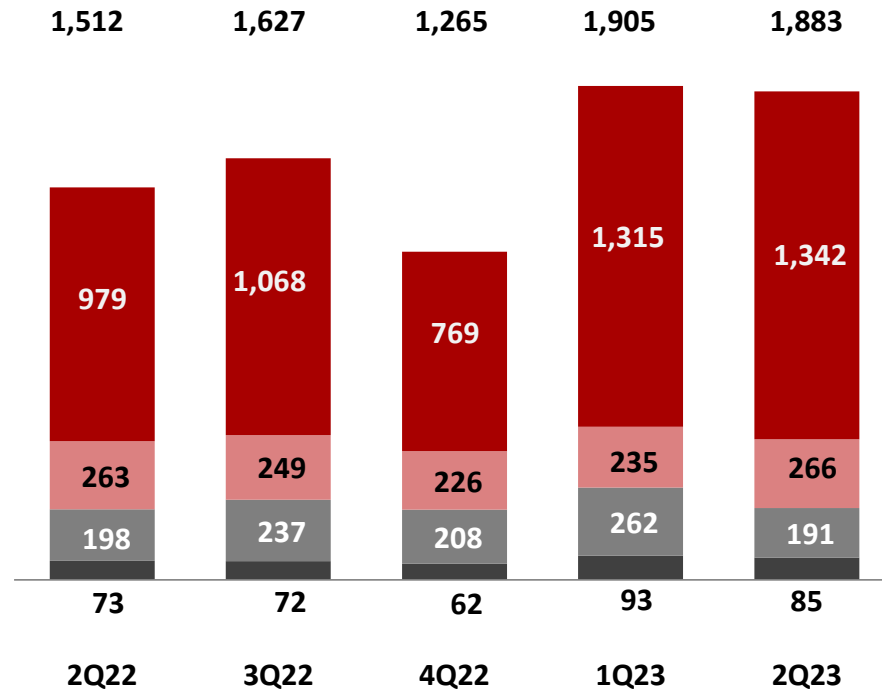
Note:

1. NIM of 1Q23 and 2Q23 would be 1.32% and 1.30%, respectively, if reclassifying swap income and principal of funding activities.
2. NIM & Spread figures are quarterly average.

Wealth Management Fee Income

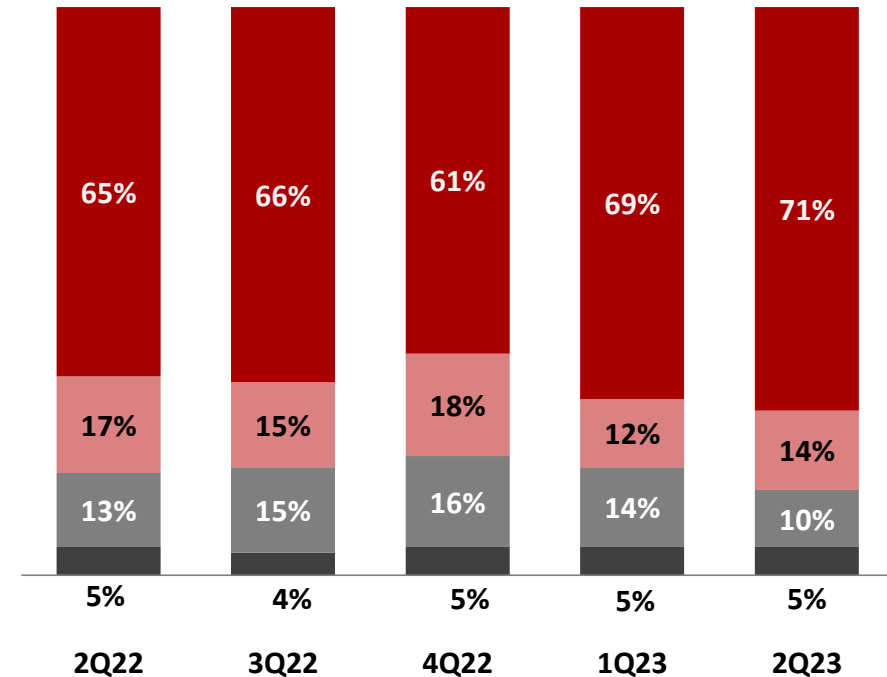
Wealth Management Fee Breakdown (NT\$m)

- Bancassurance
- Mutual Funds
- Structured Products & Securities
- Trust, Custody, & Others



Wealth Management Fee Breakdown (%)

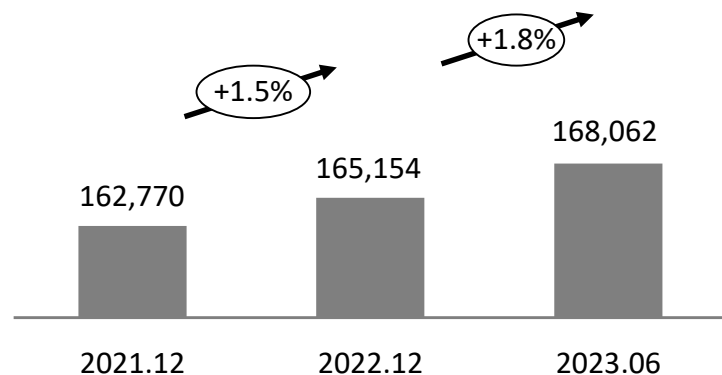
- Bancassurance
- Mutual Funds
- Structured Products & Securities
- Trust, Custody, & Others



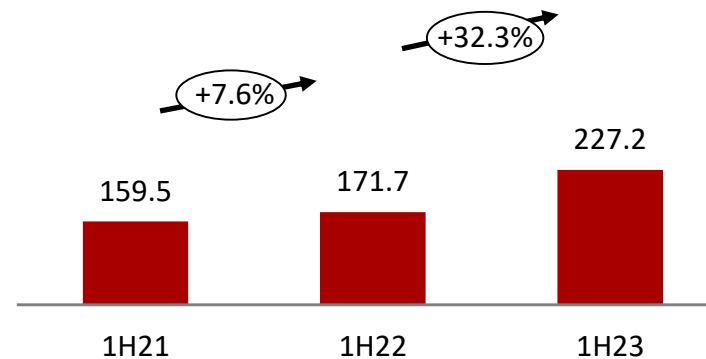
*Note: If including income from selling treasury structured products, 1H23's net fee income and percentage from Securities & Structured Products would be NT\$776mn and 19%, respectively, and wealth management net fee income would be NT\$4,112mn (YoY +1.9%).

Credit Card Business

Number of Merchants Served

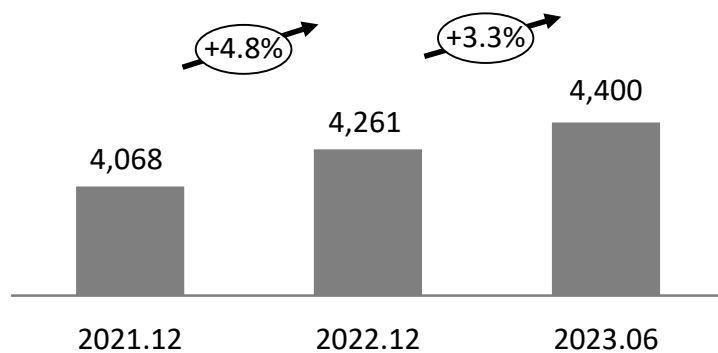


Spending (NT\$bn)

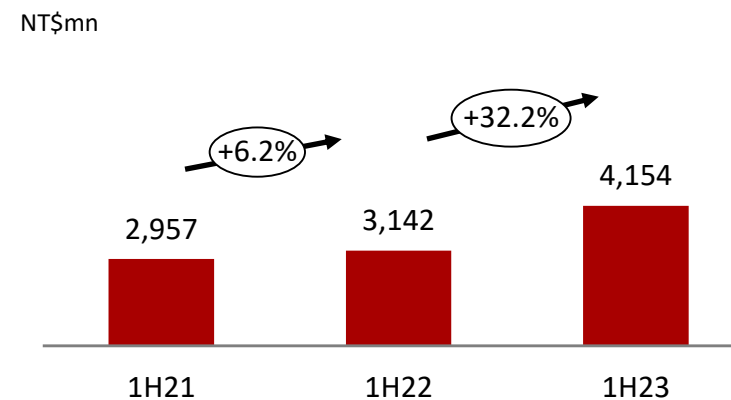


Note: Total spending excludes cash advance.

Active Cards (thousands)



Gross Fee Income (NT\$m)



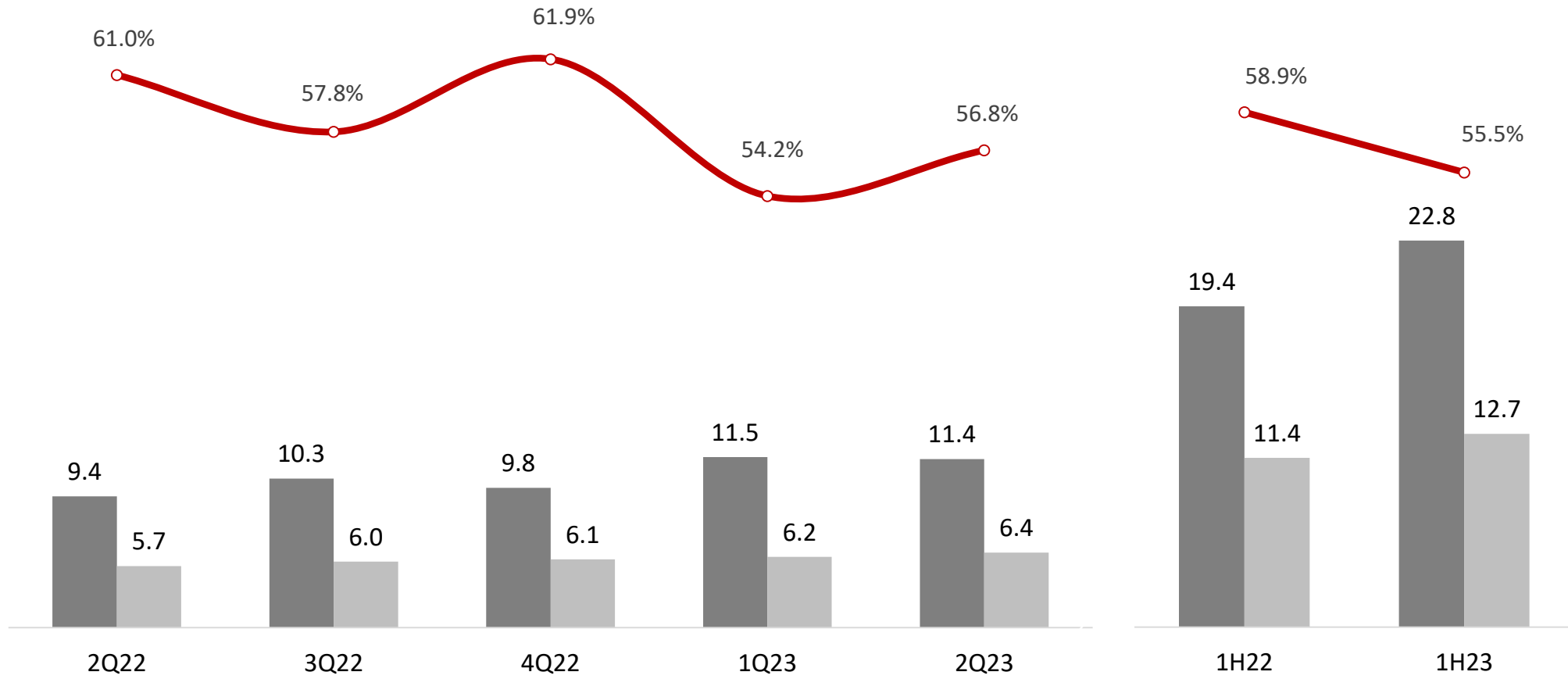
Cost Income Ratio

NT\$bn

■ Revenue

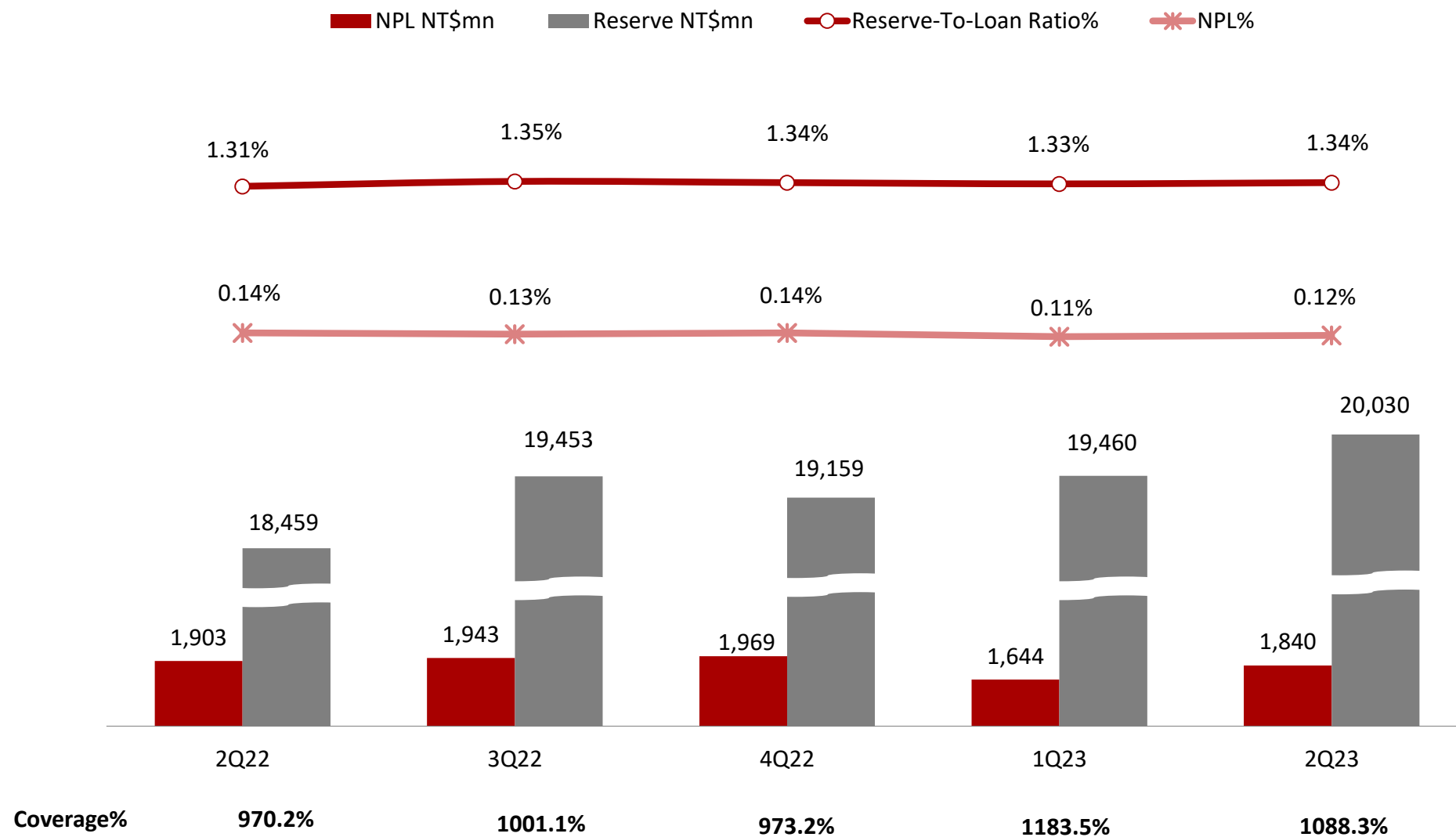
■ Operating Expense

—○ C/I Ratio



Note: The analysis is based on adjusted numbers excluding one-time items.

NPL and Coverage



Note: NPL%, coverage%, NPL amount, and reserve amount exclude A/R.

Agenda

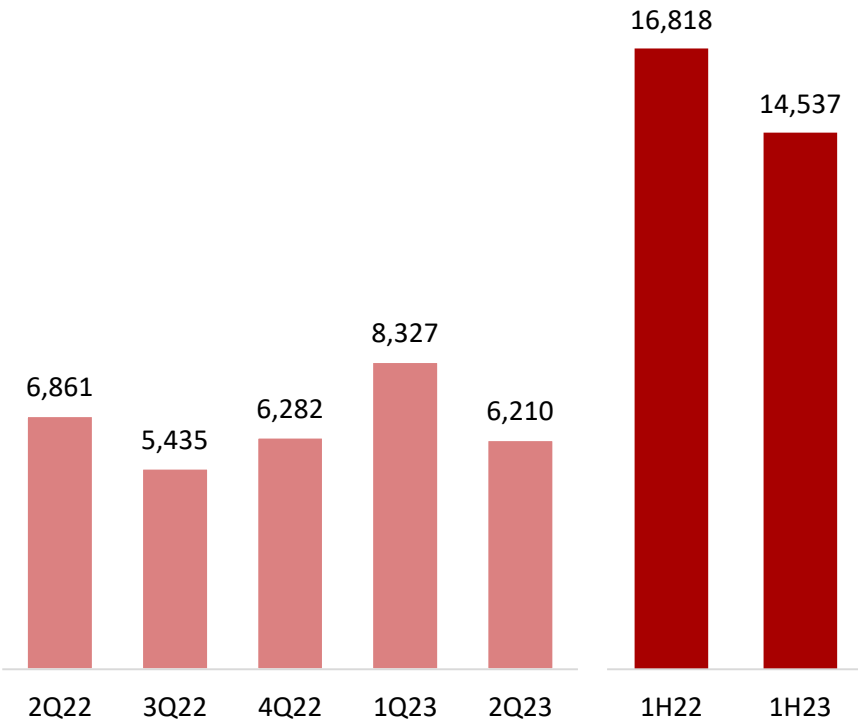
- 1H23 FHC Financial Performance
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Total Premium and First Year Premium(FYP)

Total Premium (NT\$m)

NT\$m

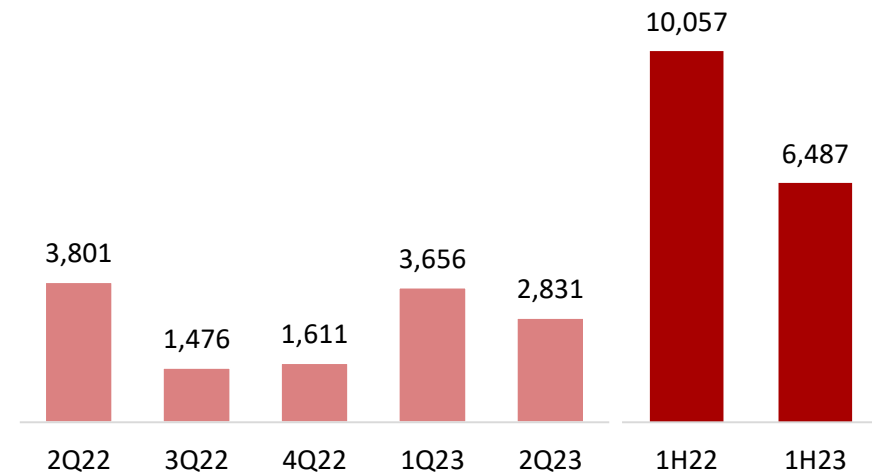
QoQ : -25.4%
YoY : -13.6%



First-Year-Premium (NT\$m)

NT\$m

QoQ : -22.6%
YoY : -35.5%

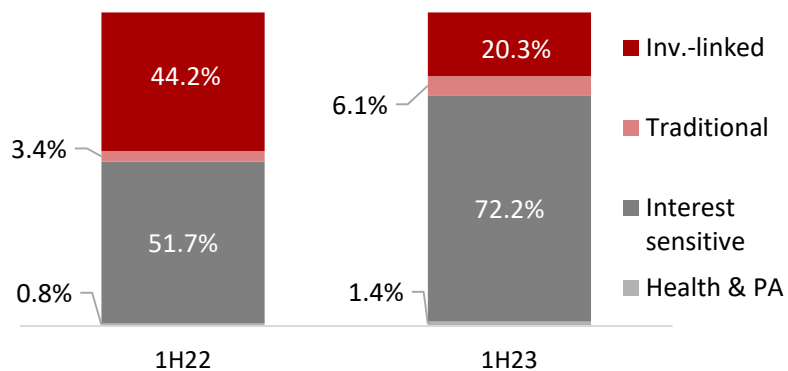


Note:

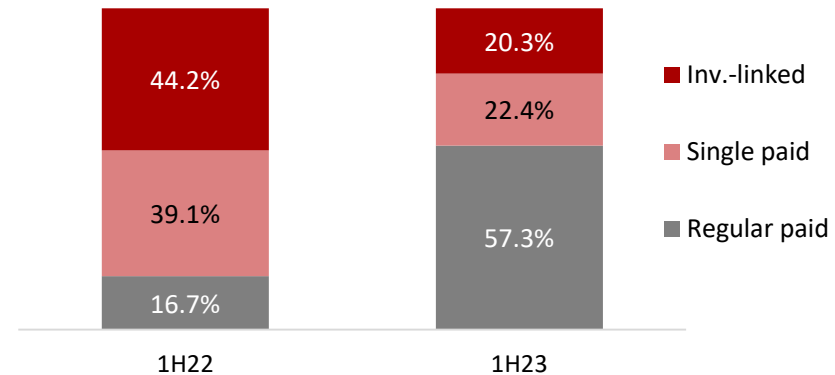
1. YoY : 1H23 vs. 1H22

FYP Breakdown

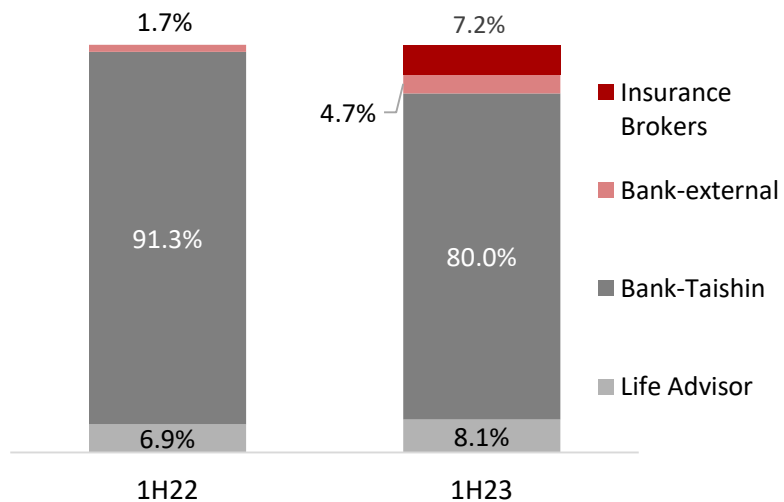
FYP Breakdown By Product



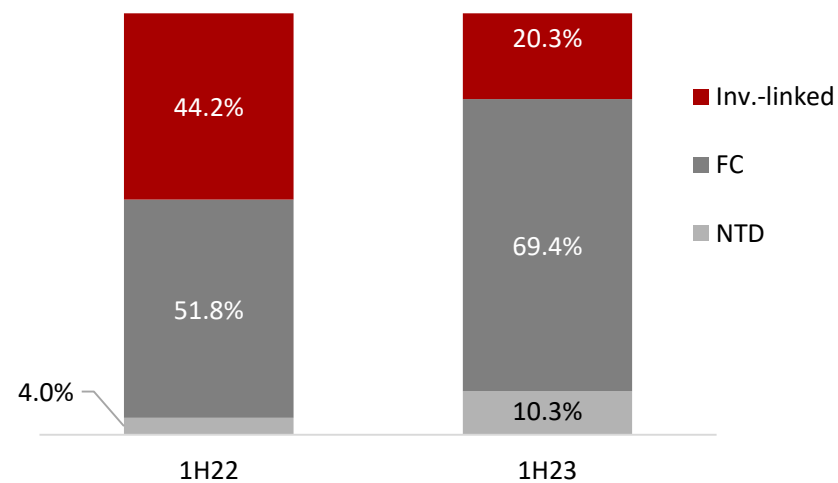
FYP Breakdown By Payment Method



FYP Breakdown By Channel



FYP Breakdown By Currency

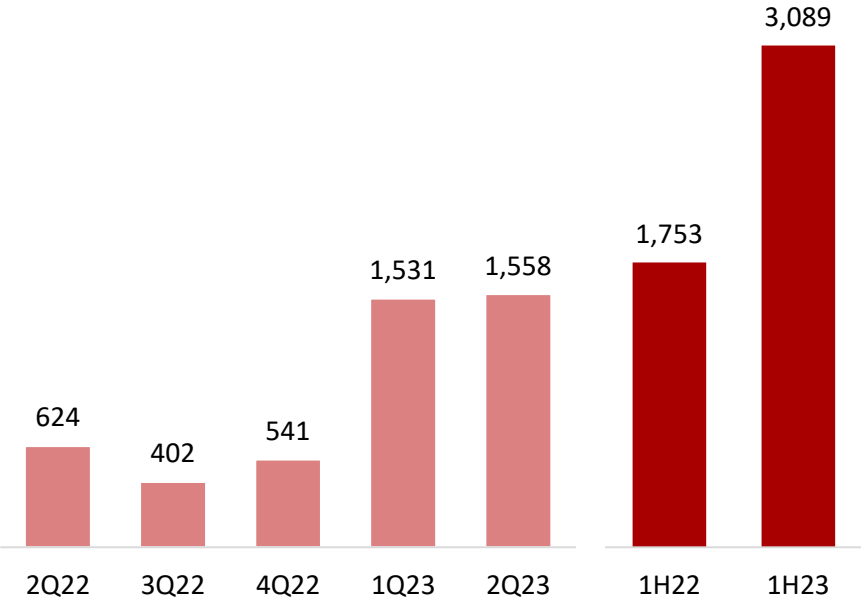


First Year Premium Equivalent (FYPE)

First Year Premium Equivalent (\$mn)

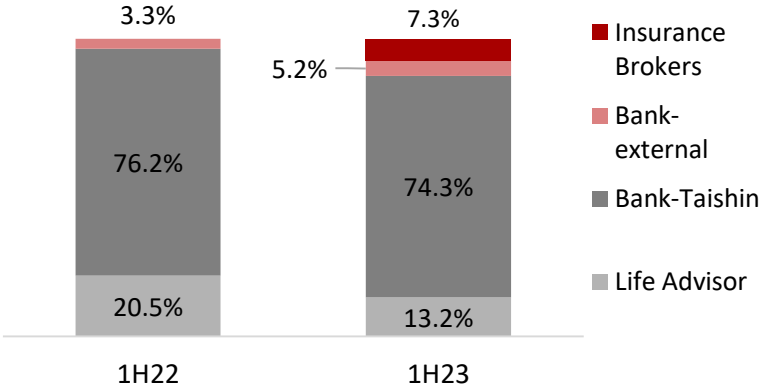
NT\$mn

QoQ: +1.7%
YoY: +76.2%

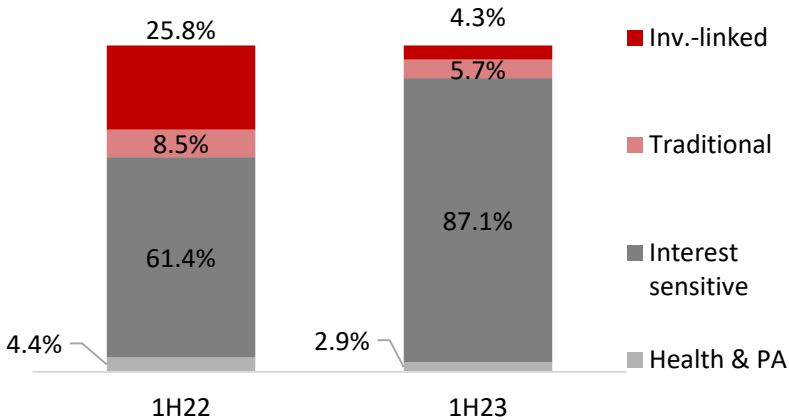


Note:
1. YoY: 1Q22 vs. 1Q23

FYPE Breakdown By Channel

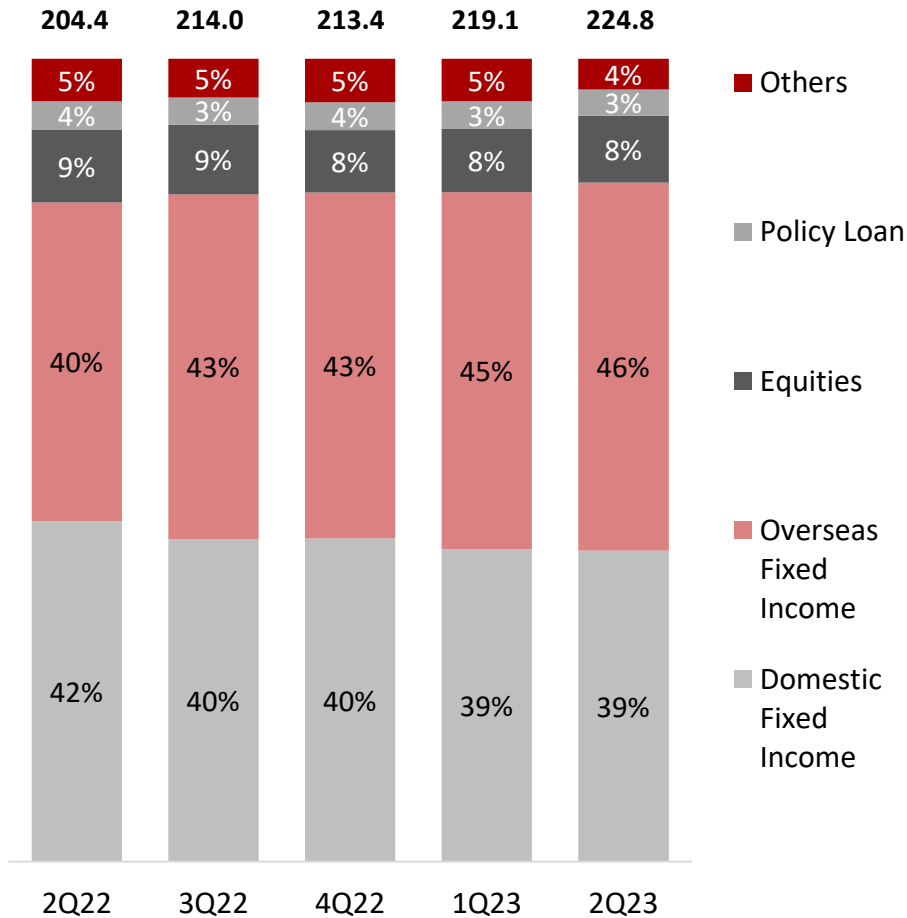


FYPE Breakdown By Product

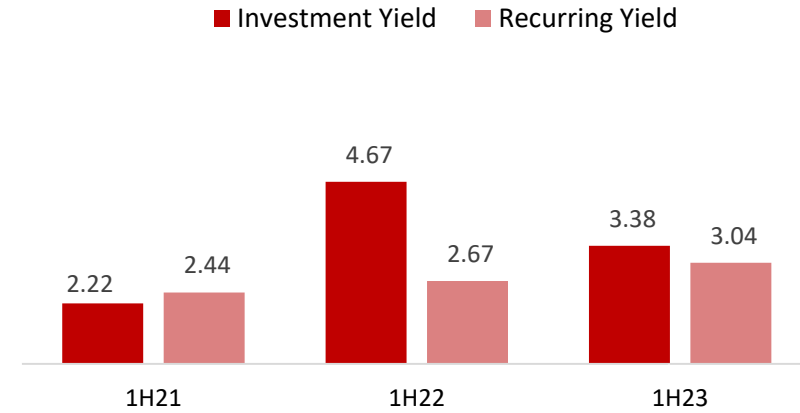


Investment Portfolio

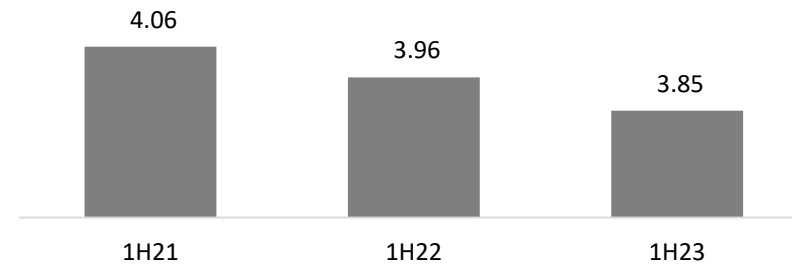
Total Investment Assets (\$bn)



Total Investment Yield & Recurring Yield (%)



Cost Of Liability (%)



APPENDIX

A History of Climate Action

- Abided by the Equator Principles
- Support to CDP

- First purchased green electricity
- Revised the risk management policy to include management of sustainability risks

- Signed the Equator Principles
- Became a supporter of TCFD
- Recognized as the 100 most advanced companies in Vigeo-Eiris Emerging Market Universe
- Real estate scenario analysis for wholesale banking under the TCFD framework

2015

2016

2017

- Obtained ISO 14064-1:2006 verification
- Solar power equipment at Neihu Building operated officially
- Purchased renewable energy certification for the first time (T-REC)

2018

- Adopt TCFD framework
- First inclusion in Dow Jones Sustainability Indices (DJSI) both World and Emerging Markets in 2018

- Established “Green Finance Principles”
- Based on TCFD framework to identify climate risks and opportunities
- Expanded GHG Emissions Inventory to the entire bank branches

2019

2020

- Ranked on CDP A List for climate change
- Received the “Leader AA for the Finance Industry” in the MSCI ESG rating

- Complied with the “Principles for Responsible Investment (PRI)” and the “Principles for Responsible Banking (PRB)”
- Established the “Environmental and Social Risk Management Sector Guidelines”
- Conducted an inventory of the carbon emissions in the investment and financing of Scope 3

- Setting of Science Based Targets
- Becoming on of the founding members of the Taiwan Alliance for Net Zero Emission
- Conducted climate risk analysis on the own operation offices and suppliers

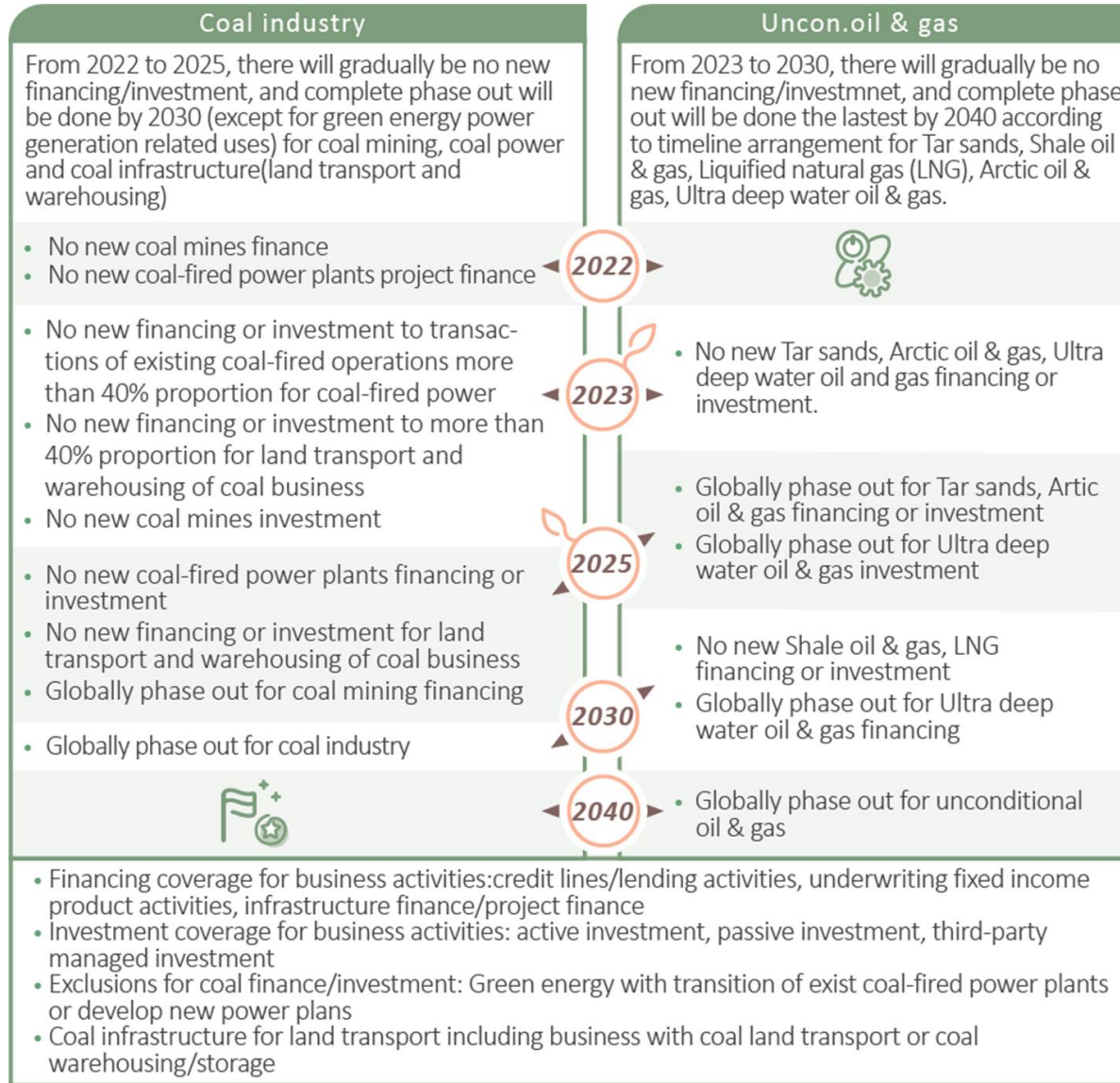
2021

2022

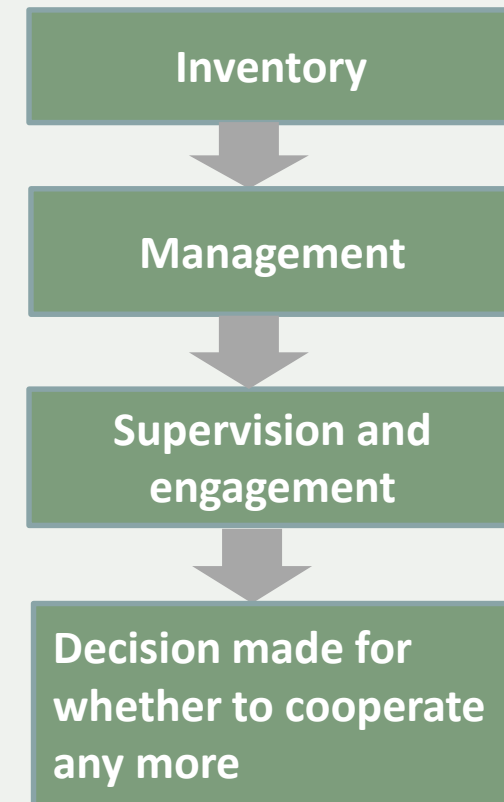
- Passed review of carbon reduction target by SBTi
- Received Net Zero Green Label from TNZEA
- Established the Taishin FHC TCFD task-force team
- Added the Climate Risk Management Guidelines including “List of High Carbon Emission Industries”

- Amended “Risk management policy” including a climate risk appetite statement
- Established the “Decarbonization Commitment” (coal industry and unconventional oil & gas industry)
- Conducted climate change scenario analysis on financing and investment position

Decarbonization Roadmap

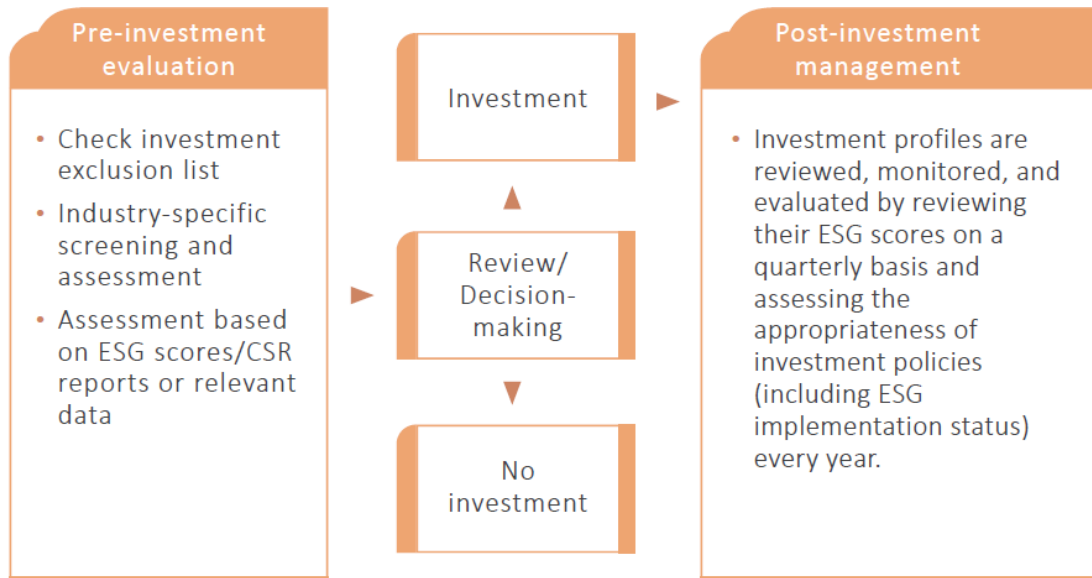


Taishin has formulated a decarbonization mechanism for existing customers, the purpose of which is to have a complete and gradual plan for decarbonization's management, supervision, engagement, and relative thresholds, and to assist customers through the transition.

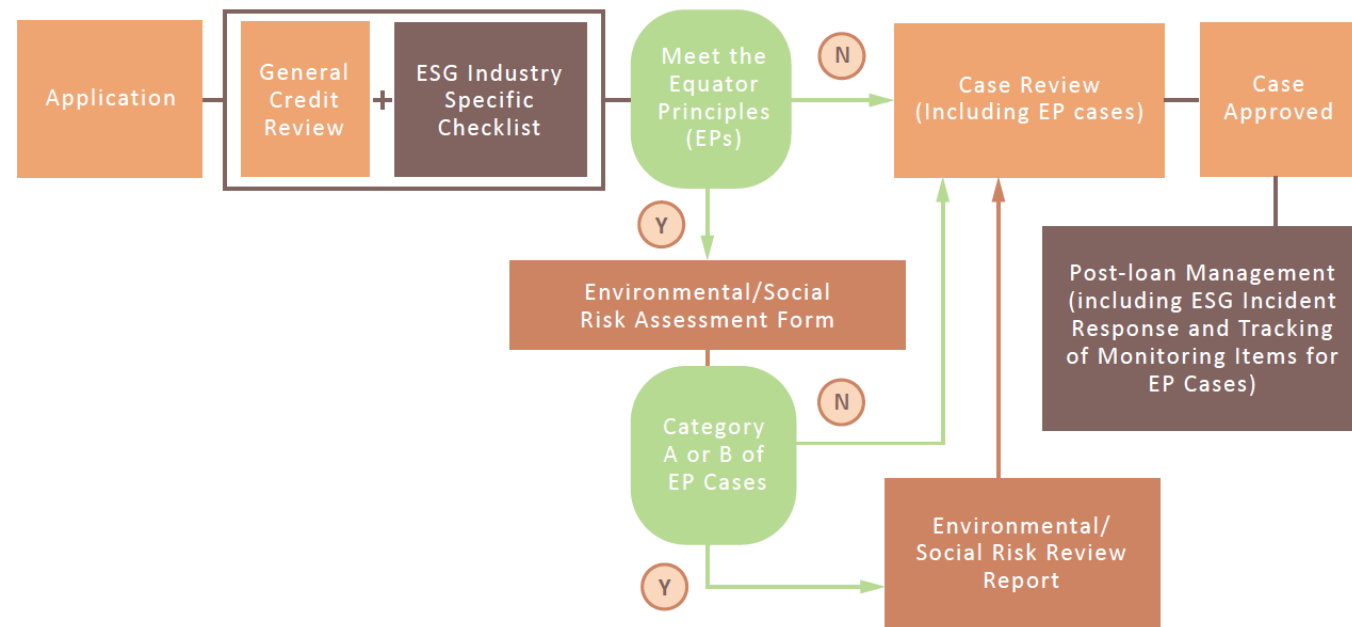


ESG Integration for Sustainable Finance

Review Process for Investment



Wholesale Banking Loan Application Process



Environmental Management Performance



GHG inventory standard



Environmental Management System



Energy Management System



Global Supporter of Major Sustainability Initiatives

Member of
**Dow Jones
Sustainability Indices**
Powered by the S&P Global CSA

Selected in the Dow Jones Sustainability Indices (DJSI) both World and Emerging Markets for **five** consecutive years

TCFD | TASK FORCE ON CLIMATE-RELATED
FINANCIAL DISCLOSURES

Signed up to become a TCFD supporting organization in 2019



Signed the Equator Principles in 2019

MSCI
ESG RATINGS
AA

Received the **“Leader AA for the Finance Industry”** in the MSCI ESG rating for **three** consecutive years



Ranked on CDP the **“leadership level A-”** for climate change in 2022



Passed review of carbon reduction target by SBTi in 2022



Recognized as the 100 most advanced companies in Vigeo-Eiris Emerging Market Universe for **three** consecutive years



Becoming on of the founding members of the Taiwan Alliance for Net Zero Emission in 2021

Balance Sheet of Taishin Holding and its subsidiaries as of June 30, 2023

NT\$mn	Taishin Bank (Consolidated)	Taishin Securities (Consolidated)	Taishin Life	Others Subsidiaries	Holding & Other Adjustments	Taishin Holding (Consolidated)
Assets						
Cash & due from banks	135,144	1,174	2,531	745	(2,578)	137,016
Securities, net	799,592	25,364	209,814	8,319	31,574	1,074,663
Loans, net	1,474,712	0	7,502	0	0	1,482,214
A/R, net	142,425	20,701	3,276	11,131	(63)	177,470
Long-term investment, net	72	0	422	139	(139)	494
Land, premises and equipments, net	21,387	873	1,957	215	1,375	25,807
Others	28,964	4,362	37,170	2,645	3,193	76,334
Total Assets	2,602,296	52,474	262,672	23,194	33,362	2,973,998
Liabilities						
Deposits	2,087,075	0	0	0	(30,304)	2,056,771
Other Liabilities	338,287	42,374	245,046	10,364	72,500	708,571
Total Liabilities	2,425,362	42,374	245,046	10,364	42,196	2,765,342
Minority interests	135	0	0	1	(109)	27
Total Stockholders' equity (incl. non-controlling)	176,934	10,100	17,626	12,830	(8,834)	208,656
Total liabilities and stockholders' equity	2,602,296	52,474	262,672	23,194	33,362	2,973,998

P&L of Taishin Holding and its subsidiaries for the period ended June 30, 2023

NT\$m	Taishin Bank (Consolidated)	Taishin Securities (Consolidated)	Taishin Life	Others Subsidiaries	Holding & Other Adjustments	Taishin Holding (Consolidated)
Operating income						
Net interest income	12,409	79	2,727	496	(831)	14,880
Net fee income	5,820	1,058	(1,977)	339	(114)	5,126
Insurance business income, net of reserves, claims, payments, etc ¹	0	0	(390)	0	470	80
Long-term investment income	2	0	(1)	4	(4)	1
Net trading income(loss) & Derivatives & FX ²	4,429	1,159	3,609	410	(67)	9,540
Others income(loss)	164	(7)	(2,670)	301	(98)	(2,310)
Total operating income	22,824	2,289	1,298	1,550	(644)	27,317
Operating expenses	(12,665)	(1,340)	(1,093)	(681)	(63)	(15,842)
Credit loss provisions, net	(519)	0	0	(293)	0	(812)
Income before income tax	9,640	949	205	576	(707)	10,663
Net income	7,951	873	273	563	(775)	8,885

1. Includes premium income, insurance claims and payment, insurance reserve, reinsurance expense, underwriting expense and other expense.

2. Includes Taishin Life's foreign exchange reserve.

Taishin FHC – Financial Summary (Consolidated)

NT\$m, except for percentages

Income Statement Data	Full-Year Comparison			YTD Comparison			Quarterly Comparison		
	2021	2022	change	1H22	1H23 ⁴	change	1Q23	2Q23 ⁴	change
Interest income	32,637	46,392	42.1%	18,851	35,165	86.5%	16,723	18,442	10.3%
Interest expense	(8,277)	(17,169)	107.4%	(5,054)	(20,285)	301.4%	(9,390)	(10,895)	16.0%
Net interest income	24,360	29,223	20.0%	13,797	14,880	7.8%	7,333	7,547	2.9%
Net fee income	15,434	12,390	-19.7%	6,404	5,126	-20.0%	2,514	2,612	3.9%
Insurance business income, net of reserves, claims, payments, etc	(752)	(1,660)	120.7%	(328)	80	124.4%	220	(140)	-163.6%
Other income ¹	12,960	8,441	-34.9%	1,275	7,231	467.1%	3,880	3,351	-13.6%
Total revenue	52,002	48,394	-6.9%	21,148	27,317	29.2%	13,947	13,370	-4.1%
Operating expense	(28,300)	(29,200)	3.2%	(14,189)	(15,842)	11.6%	(7,749)	(8,093)	4.4%
Provisions, net	(546)	(1,545)	183.0%	(846)	(812)	-4.0%	(244)	(568)	132.8%
Income before income Tax	23,156	17,649	-23.8%	6,113	10,663	74.4%	5,954	4,709	-20.9%
Tax expense	(2,857)	(2,793)	-2.2%	(1,642)	(1,778)	8.3%	(890)	(888)	-0.2%
Net Income	20,299	14,856	-26.8%	4,471	8,885	98.7%	5,064	3,821	-24.5%
Net Income to parent company	20,312	14,864	-26.8%	4,477	8,883	98.4%	5,064	3,819	-24.6%
Net Income to non-controlling interests	(13)	(8)	-38.5%	(6)	2	133.3%	0	2	669.6%
EPS(NT\$) ²	1.49	1.04	-29.6%	0.29	0.63	121.1%	0.37	0.27	-27.2%
Balance Sheet Data									
Total assets	2,512,560	2,764,805	10.0%	2,633,696	2,973,998	12.9%	2,892,398	2,973,998	2.8%
Shareholders' equity(incl. non-controlling)	198,101	202,894	2.4%	186,251	208,656	12.0%	210,893	208,656	-1.1%
Shareholders' equity-common Stock	156,310	155,727	-0.4%	145,351	162,365	11.7%	163,245	162,365	-0.5%
Summary Ratios									
Equity/Assets	7.88%	7.34%		7.07%	7.02%		7.29%	7.02%	
Return on average assets	0.86%	0.56%							
Return on average equity ³	12.34%	8.34%							

Note

1. Includes Taishin Life's foreign exchange reserve.

2. EPS has been retroactively adjusted with 4.20% of stock dividend in August 2023.

3. Common shares only.

4. Preliminary Figures.

Taishin Bank – Financial Summary

Income Statement Data	Full-Year Comparison			YTD Comparison			Quarterly Comparison		
	2021	2022	Change	1H22	1H23	Change	1Q23	2Q23 ⁶	Change
Interest income	29,096	40,848	40.4%	16,216	32,049	97.6%	15,203	16,846	10.8%
Interest expense	(7,199)	(15,895)	120.8%	(4,440)	(19,640)	342.3%	(9,064)	(10,576)	16.7%
Net interest income	21,897	24,953	14.0%	11,776	12,409	5.4%	6,139	6,270	2.1%
Net fee income	12,490	10,944	-12.4%	5,981	5,820	-2.7%	2,936	2,884	-1.8%
Other income ¹	4,523	3,656	-19.2%	1,611	4,595	185.2%	2,388	2,207	-7.6%
Total revenue	38,910	39,553	1.7%	19,368	22,824	17.8%	11,463	11,361	-0.9%
Operating expense ¹	(23,150)	(23,468)	1.4%	(11,401)	(12,665)	11.1%	(6,216)	(6,449)	3.7%
Net provisions	(391)	(1,299)	232.2%	(770)	(519)	-32.6%	(101)	(418)	313.9%
Income before income tax	15,368	14,786	-3.8%	7,197	9,640	33.9%	5,146	4,494	-12.7%
Net income	13,137	12,186	-7.2%	6,055	7,951	31.3%	4,291	3,660	-14.7%
Balance Sheet Data									
Gross loan ²	1,337,928	1,428,362	6.8%	1,404,119	1,495,376	6.5%	1,460,850	1,495,376	2.4%
Credit revolving loans	10,066	10,186	1.2%	9,744	10,031	2.9%	10,015	10,031	0.2%
NPL	1,574	1,969	25.1%	1,903	1,840	-3.3%	1,644	1,840	11.9%
Allowance for loan losses	17,384	19,159	10.2%	18,459	20,030	8.5%	19,460	20,030	2.9%
Total assets	2,157,137	2,410,621	11.8%	2,275,525	2,602,296	14.4%	2,525,272	2,602,296	3.1%
Deposits ³	1,693,855	1,940,680	14.6%	1,777,707	2,087,075	17.4%	2,037,038	2,087,075	2.5%
Shareholders' equity	166,854	167,353	0.3%	161,791	176,934	9.4%	172,553	176,934	2.5%
Summary Ratios									
Loan-to Deposit Spread	1.45%	1.52%		1.49%	1.32%		1.37%	1.28%	
Net interest margin	1.14%	1.22%		1.17%	1.21%		1.21%	1.20%	
Net fee income / Total revenue	32.1%	27.7%		30.9%	25.5%		25.6%	25.4%	
Cost-to-Income ratio	59.5%	59.3%		58.9%	55.5%		54.2%	56.8%	
NPLs / Gross loans	0.12%	0.14%		0.14%	0.12%		0.11%	0.12%	
Allowance / Gross loans	1.30%	1.34%		1.31%	1.34%		1.33%	1.34%	
Allowance / NPLs	1104.2%	973.2%		970.2%	1088.3%		1183.5%	1088.3%	
Loan-to-Deposit Ratio ⁴	78.1%	73.3%		78.4%	71.5%		71.6%	71.5%	
Equity / Assets	7.7%	6.9%		7.1%	6.8%		6.8%	6.8%	
Return on average assets(Annualized)	0.62%	0.53%		0.55%	0.63%		0.70%	0.58%	
Return on average equity(Annualized) ⁵	7.98%	7.29%		7.37%	9.24%		10.10%	8.51%	

Note:

1. Gain on collection of nonperforming loans figures are adjusted including in provision for credit losses from 2012 for auditing bases.
2. "Gross loans" excludes credit card revolving and factoring NR but includes overdue loans.
3. "Deposits" excludes postal deposits and interbank deposits, but includes remittance.
4. Calculation of loan-to-deposit ratio is based on the regulatory definition.
5. Return on equity(ROE) is calculated as income after tax (annualized) divided by average net equity for auditing bases.
6. Preliminary figures.

Taishin Bank – Deposit Mix

NT\$bn	2Q22	3Q22	4Q22	1Q23	2Q23	%	2Q23 vs. 1Q23	2Q23 vs. 2Q22
Current Deposits	1,064.9	1,054.0	1,066.7	1,085.3	1,120.5	53.6%	3.2%	5.2%
• Checking	8.0	9.3	11.5	8.4	9.3	0.4%	11.2%	16.0%
• Demand	236.0	222.7	225.5	228.6	249.7	11.9%	9.2%	5.8%
• Current Savings	587.4	601.3	602.5	633.7	646.4	30.9%	2.0%	10.0%
• Foreign Currency	233.4	220.6	227.2	214.7	215.1	10.3%	0.2%	-7.8%
Time Deposits	726.9	804.1	881.3	956.4	970.7	46.4%	1.5%	33.5%
• Time	134.4	167.5	164.4	170.1	164.2	7.9%	-3.5%	22.2%
• Time Savings	297.9	310.2	318.5	329.9	338.1	16.2%	2.5%	13.5%
• Interbank ¹	17.2	15.7	9.2	6.7	6.7	0.3%	0.0%	-61.0%
• Foreign Currency	277.4	310.7	389.2	449.6	461.6	22.1%	2.7%	66.4%
Total Deposits (excl. structured deposit)	1,791.8	1,858.1	1,948.1	2,041.6	2,091.2	100.0%	2.4%	16.7%
Total Deposits (incl. structured deposit)	1,875.2	1,948.0	2,042.7	2,140.9	2,197.4		2.6%	17.2%

Note:

1. Including postal deposits
2. Outstanding balance

Taishin Bank – Loan Mix

NT\$bn	2Q22	3Q22	4Q22	1Q23	2Q23	%	2Q23 vs. 1Q23	2Q23 vs. 2Q22
Corporate Loans	627.9	652.9	619.7	639.3	652.3	43.4%	2.0%	3.9%
Consumer Loans	784.6	800.5	816.9	830.1	851.7	56.6%	2.6%	8.6%
• First Mortgage	371.7	380.2	386.5	390.9	399.8	26.6%	2.3%	7.6%
• Home Equity	249.8	255.0	261.8	267.8	274.3	18.2%	2.4%	9.8%
• Unsecured Loans ¹	93.8	94.5	96.7	97.7	99.9	6.6%	2.2%	6.4%
- Good Bank	93.5	94.2	96.4	97.5	99.6	6.6%	2.2%	6.6%
- Bad Bank	0.3	0.3	0.3	0.3	0.2	0.0%	-8.4%	-28.9%
• Other Consumer Loans	69.2	70.7	71.9	73.7	77.8	5.2%	5.5%	12.3%
- Auto Loan	53.8	54.1	54.8	55.1	56.9	3.8%	3.2%	5.7%
- Second Mortgage	2.4	2.6	2.8	3.1	3.3	0.2%	9.2%	36.3%
- Others	12.9	14.0	14.3	15.5	17.5	1.2%	13.1%	35.5%
Total Loans	1,412.4	1,453.4	1,436.7	1,469.4	1,503.9	100.0%	2.3%	6.5%

Note:

1. "Unsecured loans" includes cash card, credit card revolving & loan products, and personal lending.

Taishin Bank – NPL Ratios by Loan Book

		Jun 22	Sep 22	Dec 22	Mar 23	Jun 23
Corporate Loan ¹	NPL % ²	0.15%	0.15%	0.17%	0.11%	0.14%
	NPL % ²	0.12%	0.12%	0.11%	0.11%	0.11%
Consumer Loan ¹	NPL %	0.07%	0.06%	0.05%	0.04%	0.03%
	- First Mortgage Loan					
Consumer Unsecured IDRPs	Default % ³	0.00%	0.00%	0.00%	0.00%	0.00%
	NPL %	9.16%	9.07%	9.52%	9.23%	8.67%

Note

1. NPL for corporate loan and overall consumer loan excludes AR.
2. NPL calculation is NPL / (total loan + overdue loan).
3. IDRPs monthly default rate is calculated as (current month default OS / last month pay).

Taishin Securities – Financial Summary

NT\$mn, except for percentages

Income Statement Data	Full-Year Comparison			YTD Comparison			Quarterly Comparison		
	2021 ¹	2022	change	1H22	1H23	change	1Q23	2Q23	change
Net interest income	485	384	-20.9%	244	79	-67.5%	34	45	34.7%
Net fee income	2,774	2,185	-21.2%	1,024	1,059	3.4%	487	572	17.4%
Brokerage Income	2,668	1,807	-32.3%	470	969	106.2%	452	517	14.6%
Other income	1,363	300	-78.0%	110	1,151	949.1%	593	558	-5.7%
Total revenue	4,622	2,869	-37.9%	1,378	2,289	66.2%	1,114	1,175	5.7%
Operating expense	2,594	2,267	-12.6%	1,135	1,340	18.1%	646	694	7.6%
Income before income Tax	2,028	602	-70.3%	243	949	291.4%	468	481	3.0%
Tax expense	(243)	(81)	66.9%	(15)	(76)	-423.2%	(38)	(38)	-2.6%
Net income	1,785	521	-70.8%	228	873	283.0%	430	443	3.0%
EPS(NT\$)	2.54	0.75		0.33	1.26		0.62	0.64	
Balance Sheet Data									
Total assets	64,844	47,142	-27.3%	50,814	52,453	3.2%	52,221	52,453	0.4%
Shareholders' equity	10,266	9,474	-7.7%	9,220	10,100	9.5%	9,950	10,100	1.5%
Summary Ratios									
Equity/Assets	15.83%	20.10%		18.14%	19.25%		19.05%	19.25%	
Return on average assets	3.00%	0.93%		0.79%	3.50%		3.46%	3.56%	
Return on average equity	18.43%	5.28%		4.68%	17.83%		17.70%	18.10%	

Note:

1. Financial figures in 2021 have been retroactively adjusted of Taishin Stock Transfer Agency which was divided to Taishin Securities from Taishin International Bank in Nov. 2021.

Taishin Life – Financial Summary

P&L	Full-Year Comparison			YTD Comparison			Quarterly Comparison		
	2021 ¹	2022	change	1H22	1H23	Change	1Q23	2Q23	change
NT\$mn, except for percentages									
Retained earned premium	20,809	22,161	6.5%	11,917	12,757	7.0%	7,071	5,686	-19.6%
Retained claims and policyholders' benefits	(4,980)	(5,774)	15.9%	(2,405)	(3,261)	-36.0%	(1,572)	(1,689)	7.5%
Change in liabilities reserves	(17,988)	(18,947)	5.3%	(10,292)	(9,859)	4.0%	(5,500)	(4,359)	-20.7%
Commission expense	(1,194)	(2,017)	69.0%	(1,254)	(2,317)	-85.0%	(1,173)	(1,144)	-2.5%
Total investment	5,989	7,149	19.4%	4,455	3,638	-18.0%	1,541	2,097	36.2%
Others	631	870	38.2%	370	332	-10.0%	137	195	44.7%
Operating expense	(1,879)	(2,025)	7.8%	(1,011)	(1,085)	-7.0%	(524)	(561)	7.1%
Income before income tax	1,388	1,417	2.0%	1,780	205	-88.0%	(20)	225	-1191.9%
Net income	900	1,396	55.0%	1,477	273	-81.0%	20	253	1200.6%

Balance Sheet

NT\$mn, except for percentages	2021 ¹			2022			change		
	2021 ¹	2022	change	1H22	1H23	Change	1Q23	2Q23	change
General account	189,041	216,182	14.0%	205,885	230,808	12.0%	223,200	230,808	3.0%
Separated account	26,533	28,336	7.0%	27,266	31,865	17.0%	30,065	31,865	6.0%
Total assets	215,574	244,518	13.0%	233,151	262,673	13.0%	253,265	262,673	4.0%
Reserves for life insurance liabilities	174,157	199,108	14.0%	188,489	209,971	11.0%	204,081	209,971	3.0%
Other liabilities	29,200	30,770	5.0%	30,085	35,075	17.0%	32,841	35,075	7.0%
Total liabilities	203,357	229,878	13.0%	218,574	245,046	12.0%	236,922	245,046	3.0%
Total stockholders' equity	12,217	14,640	20.0%	14,577	17,627	21.0%	16,343	17,627	8.0%
Total liabilities and stockholders' equity	215,574	244,518	13.0%	233,151	262,673	13.0%	253,265	262,673	4.0%

Note:

1. Taishin Life began operating as a wholly-owned subsidiary of TSFHC in 3Q21. Prudential Life Taiwan's pre-merger financial results for the period up until 2021/6/30 are for reference only.

Accumulated profits resulted in a net loss of \$67mn from Jan. 2021 to June 2021 and a net income of \$968mn from July 2021 to Dec. 2021.

Taishin Life – Premium Performance

NT\$mn, except for percentages

Total Premium Breakdown by Products	Full-Year Comparison			YTD Comparison			Quarterly Comparison		
	2021	2022	change	1H22	1H23	change	1Q23	2Q23	change
Investment-linked	848	6,080	617.0%	4,818	1,629	-66.2%	1,204	424	-64.8%
Traditional	6,836	6,753	-1.2%	3,424	3,173	-7.4%	1,794	1,378	-23.2%
Interest Sensitive	9,277	11,009	18.7%	6,355	7,500	18.0%	4,218	3,282	-22.2%
Health & PA	4,615	4,693	1.7%	2,220	2,236	0.7%	1,110	1,126	1.4%
Total Premium	21,577	28,535	32.2%	16,818	14,537	-13.6%	8,327	6,210	-25.4%
FYP Breakdown by Products	2021	2022	change	1H22	1H23	change	1Q23	2Q23	change
Investment-linked	56	5,314	9467.0%	4,445	1,318	-70.3%	1,056	262	-75.2%
Traditional	338	713	111.1%	341	397	16.3%	193	204	5.5%
Interest Sensitive	6,833	6,948	1.7%	5,195	4,682	-9.9%	2,363	2,319	-1.9%
Health & PA	197	169	-14.1%	77	90	17.6%	44	46	4.8%
Total First Year Premium	7,423	13,145	77.1%	10,057	6,487	-35.5%	3,656	2,831	-22.6%
FYP Breakdown by Channels	2021	2022	change	1H22	1H23	change	1Q23	2Q23	change
Life Advisor	1,295	1,182	-8.7%	697	523	-25.0%	260	263	1.0%
Bank-external	6	248	4351.0%	174	304	74.0%	95	209	120.3%
Bank-Taishin	6,123	11,591	89.3%	9,186	5,192	-43.5%	3,107	2,085	-32.9%
Broker	0	125	NA	0	468	NA	194	275	41.9%
Total First Year Premium	7,423	13,145	77.1%	10,057	6,487	-35.5%	3,656	2,831	-22.6%
First Year Premium Equivalent (FYPE)	1,867	2,697	44.4%	1,753	3,089	76.2%	1,531	1,558	1.7%

Note:

1. Taishin Life began operating as a wholly-owned subsidiary of TSFHC in 3Q21. Prudential Life Taiwan's pre-merger financial results for the period up until 2021/6/30 are for reference only.