

Investor Presentation

May 03, 2024



Disclaimer

This presentation may include forward looking statements. All statements (other than statements of historical facts) that address activities, events, or developments that Taishin Financial Holding Co. Ltd. ("Taishin") expects or anticipates will or may occur in the future are forward-looking statements. Taishin's actual results or developments may differ from those indicated by these forward-looking statements as a result of various factors and uncertainties which are beyond Taishin's control. In addition, Taishin makes the forward-looking statements referred to herein as of today and undertakes no obligation to update these statements.



Executive Summary

1Q24 FHC Performance

- In 1Q24, TFHC delivered a net income after tax of NT\$5.01bn (vs. NT\$5.06bn in 1Q23; YoY -1.0%).
- Book value NT\$13.93/share, EPS NT\$0.36, ROE 10.53%.
- Capital strength is sufficient, with FHC CAR at 133.1%, Bank BIS at 14.6%, Securities CAR at 309%, and Life RBC at 334%.

1Q24 Bank Earnings

- NII NT\$7.0bn (+9.9% YoY), NIM 1.24%, with loan growth +13.1% YoY.
- Net fee income NT\$3.7bn (+26.1% YoY), mainly due to increases in wealth management fee income.
- Operating expenses NT\$6.9bn (+8.7% YoY).
- NPL ratio at 0.10%, and coverage at 1247.8%.

1Q24 Non-bank Subsidiaries

Taishin Securities

- Net income after tax was NT\$0.6bn (vs. NT\$0.4bn in 1Q23; YoY +49.3%), with growth driven by brokerage fee income and trading income.
- Brokerage business market share remained stable at 2.27%.
- TSS' subsidiary Taishin Futures' business market share increased to 1.45% (up from 1.19% as at the end of 2023).

Taishin Life

- Boosted by higher investment income, Taishin Life delivered a 1Q24 net income after tax of NT\$817mn (vs. NT\$20mn in 1Q23), an increase of 4085.7% YoY.
- With a focus on FCY interest sensitive insurance products, Taishin Life delivered an FYP of NT\$5.1bn, ranking 13th among peers, with its market share increasing to 2.85% (vs. 1.89% in Dec. 2023).
- Cost of liability decreased to 3.80% in 1Q24 (vs 3.88% in 1Q23).

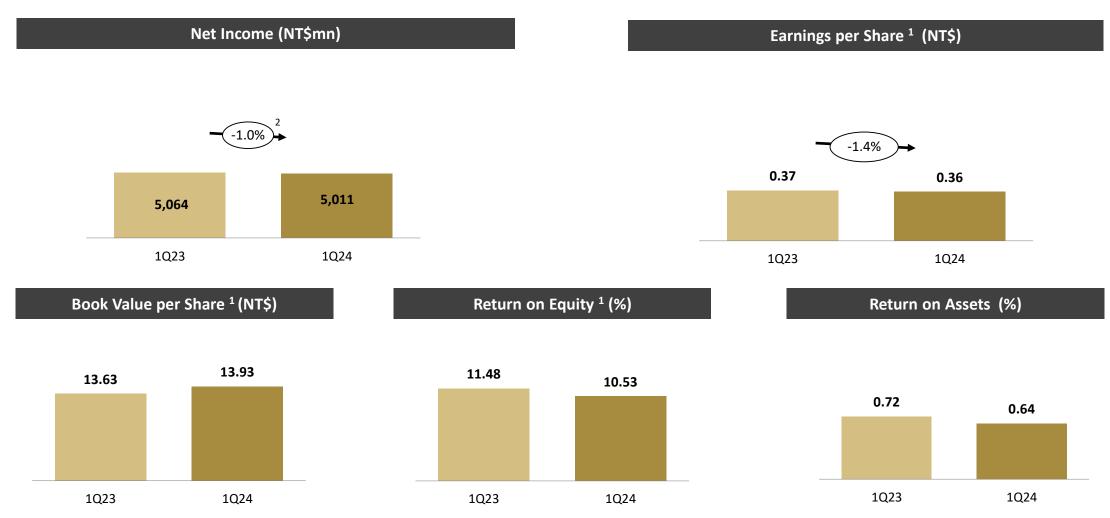


Agenda

- **1Q24 FHC Financial Performance**
- 1Q24 Bank Earning Drivers
- 1Q24 Life Overview



Financial Holding Company: Earnings Results



Note

- 1. EPS, BVPS, and ROE are calculated for common shares only.
- 2. Core Business Growth YoY +24.9%, if 1Q23's NT\$652mn unrealized gain and 1Q24's NT\$501mn unrealized loss from Taishin VC's investment in Diamond Biofund are taken into consideration.



FHC's Net Income By Entities

NT\$mn Subsidiaries Holdings



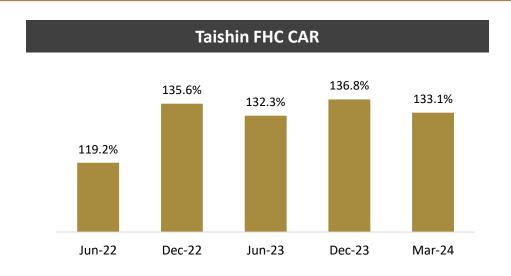
1Q24 Composition	%
Bank	88%
Securities	13%
Life	16%
Others	-17%

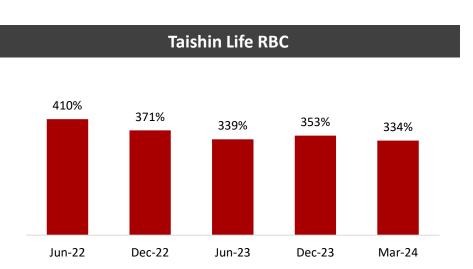
Note

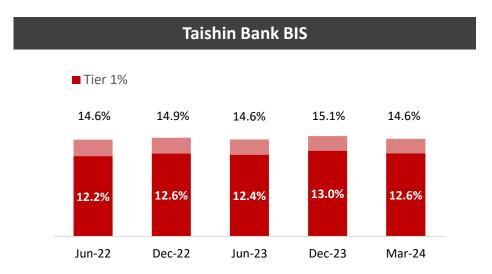
- 1. "Other subsidiaries" includes Taishin Asset Management, Venture Capital Investment, Securities Investment Advisory, and Securities Investment Trust.
- 2. "Holdings & other adjustments" includes: (1) FHC's expenses; (2) adjustments made when compiling consolidated statements; and (3) fair value amortization stemming from the consolidation of Taishin Life operations.



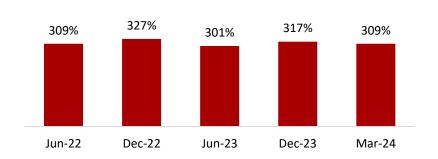
Key Capital Ratios





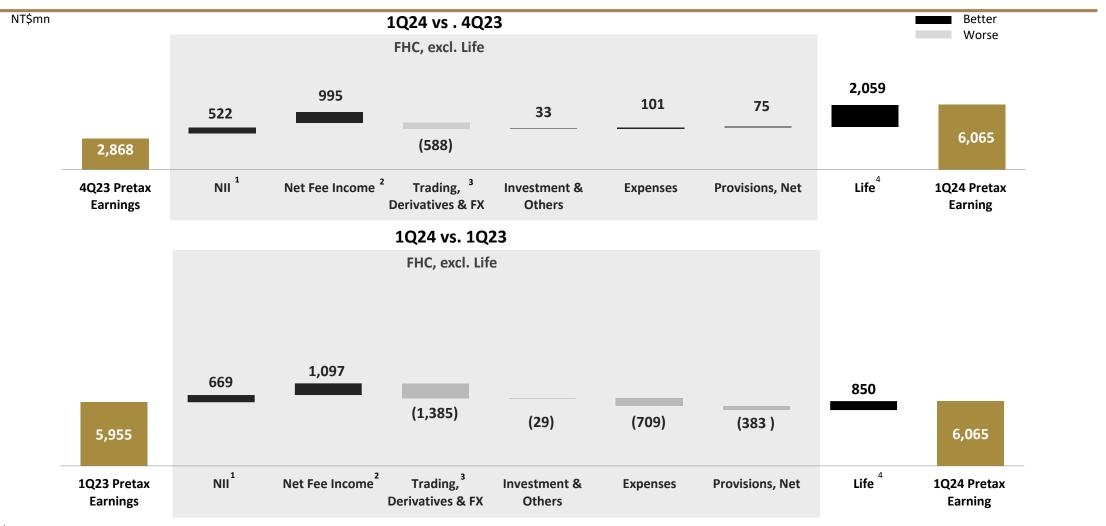








FHC's Aggregate Profit



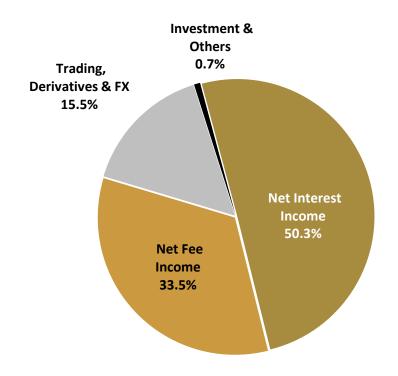
- 1. NII QoQ +NT\$305mn and YoY +NT\$151mn, if swap income from funding activities is reclassified from investment income to NII.
- 2. Net Fee Income QoQ +NT\$1048mn and YoY +NT\$1,023mn, if income from selling treasury structured products is reclassified from investment income to NFI.
- $3. \ {\it ``Trading, Derivatives \& FX'' QoQ + NT\$407mn and YoY NT\$232mn, if excluding MTM gain/loss resulting from Taishin VC's Biofund investment.}$
- 4. "Life" consists of: (1) Taishin Life standalone pre-tax net profits; and (2) fair value amortization stemming from the consolidation of Taishin Life operations.



FHC Revenue Mix (excl. life insurance)

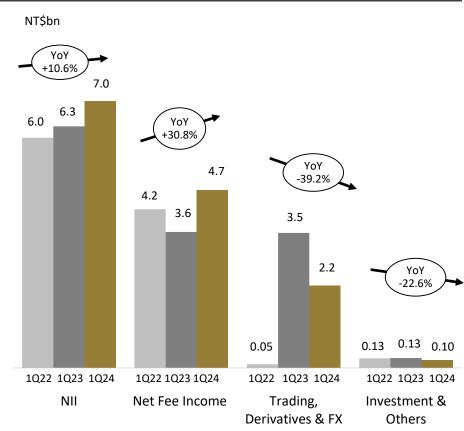
FHC Revenue Mix

1Q24 Total Revenue: NT\$13.9bn, YoY+2.6%



Note: YoY: 1Q24 vs. 1Q23

Historical Trends

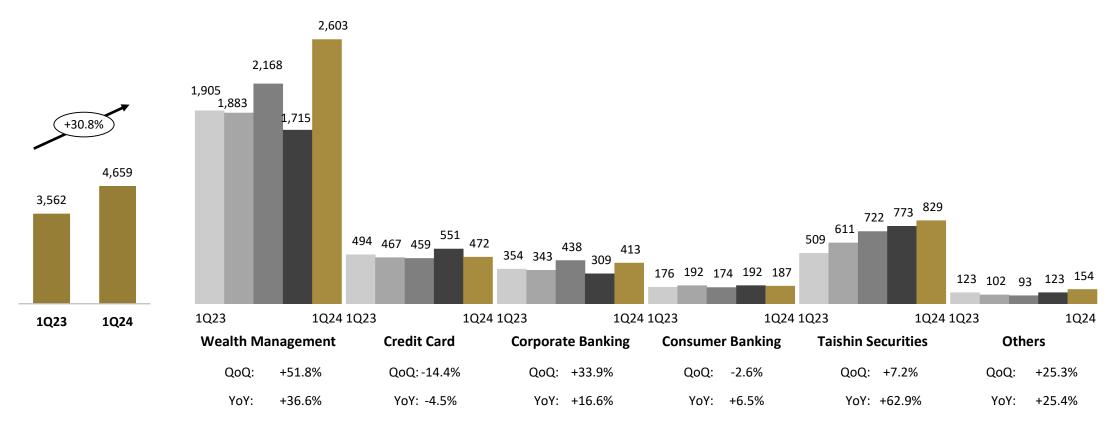


- NII YOY +2.1%, if reclassifying swap income from funding activities from investment income to NII.
- 2. Net Fee Income YoY +27.2%, if reclassifying income from selling treasury structured products from investment income to NFI.
- 3. Trading, Derivatives & FX YoY -34%, after adjusting swap income and income from selling treasury structured products.
- 4. 1Q22 Trading, Derivatives & FX includes NT\$870mn MTM loss from POT contingent consideration.



FHC Net Fee Income (excl. life insurance)

NT\$mn



- 1. Net Fee Income YoY +27.2%, if reclassifying income from selling treasury structured products from investment income to NFI.
- 2. Wealth Management net fee income QoQ +52.5% and YoY +29.5%, if reclassifying income from selling treasury structured products from investment income to NFI.
- 3. YoY: 1Q24 vs. 1Q23



Agenda

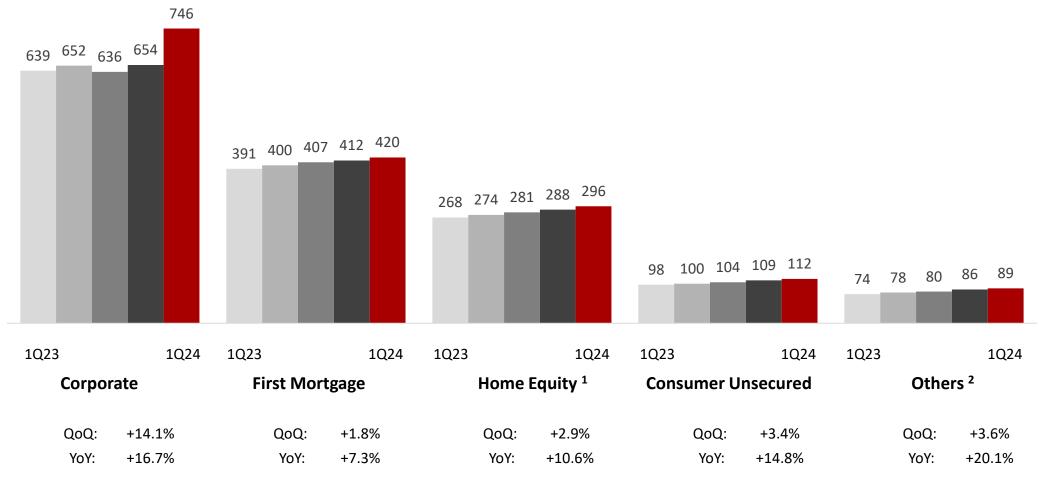
- 1Q24 FHC Financial Performance
- **1Q24** Bank Earnings Drivers
- 1Q24 Life Overview



Stable Loan Growth

NT\$bn

1Q24 Total Loan: NT\$1,663bn, QoQ +7.4%, YoY +13.1%





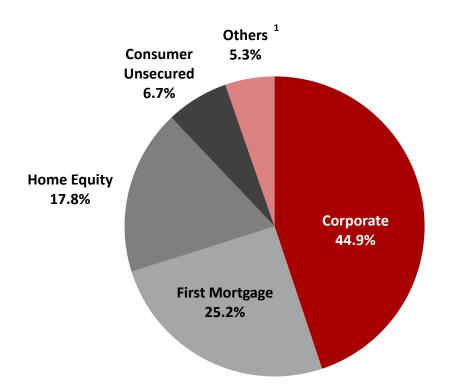
^{1.} Home Equity loan is in first-lien position on the property.

^{2. &}quot;Others" includes auto loans, second mortgages, retail SME, and other consumer products.

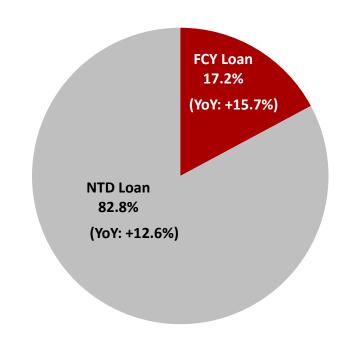
^{3.} YoY: 1Q24 vs. 1Q23.

Loan Mix

Loan Mix By Product



By Currency



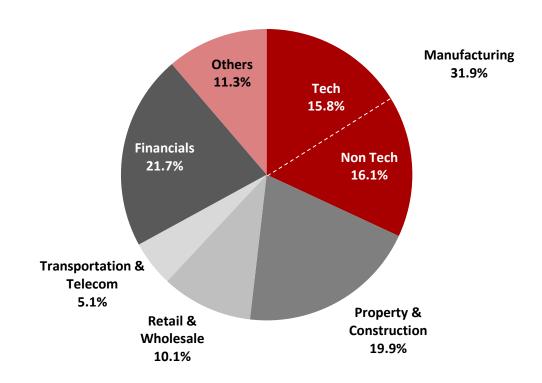
Note

- 1. "Others" includes auto loans, second mortgages, retail SME, and other consumer products.
- 2. Numbers are presented as the end balance of 1Q24.
- 3. YoY: 1Q24 vs. 1Q23



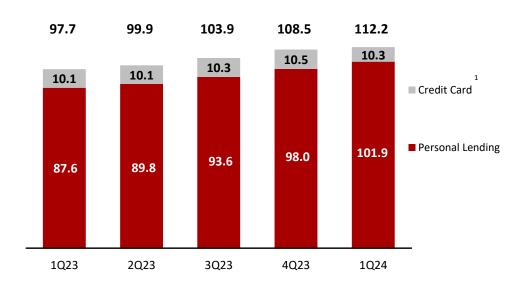
Credit Composition & Unsecured Lending

Corporate Credit Composition



Consumer Unsecured Lending									
	QoQ	YoY							
Personal Lending	+3.97%	+16.26%							
Credit Card ¹	-2.31%	+2.44%							
Total Unsecured	+3.36%	+14.84%							

NT\$bn

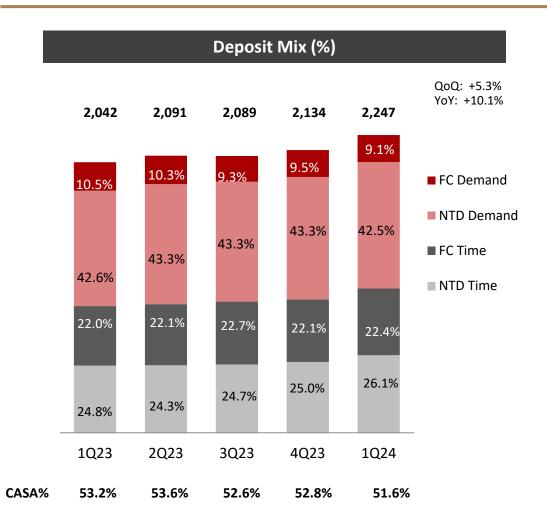


Note.

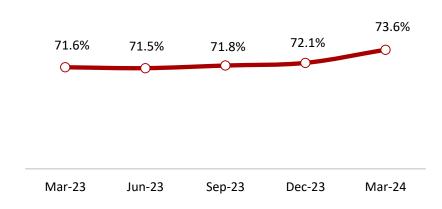
- 1. "Credit card" includes credit card revolving and credit card loan.
- 2. YoY: 1Q24 vs. 1Q23



Deposit Mix



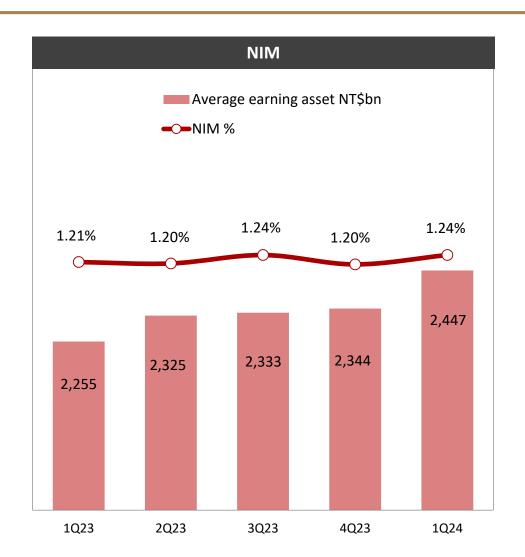
Loan-to-Deposit Ratio (%)

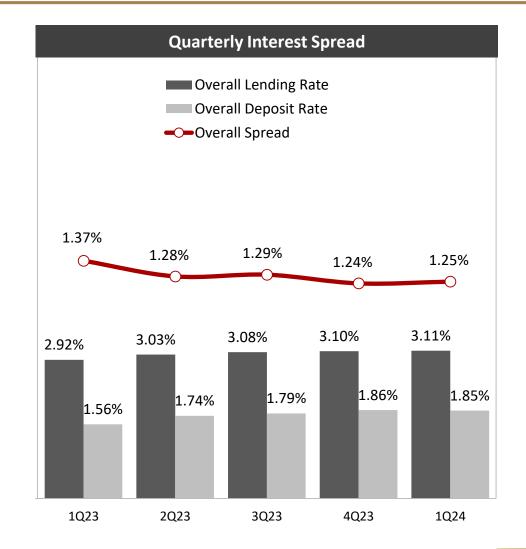


Note: Calculation of loan-to-deposit ratio is based on the regulator's definition.



NIM and Spread



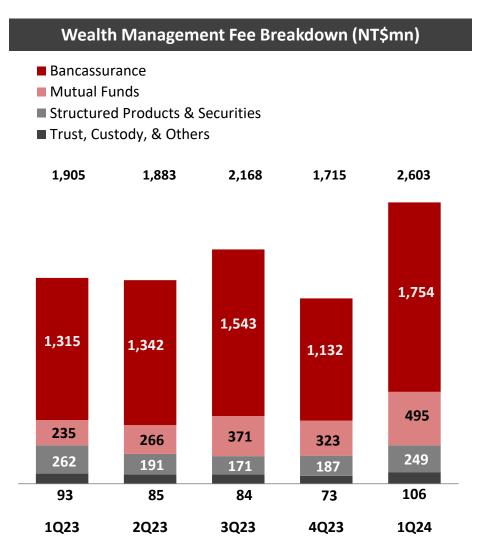


Note

- 1. If reclassifying swap income and principal of funding activities, NIM for both 1Q24 and 4Q23 would be 1.26%.
- 2. NIM & Spread figures are quarterly averages.

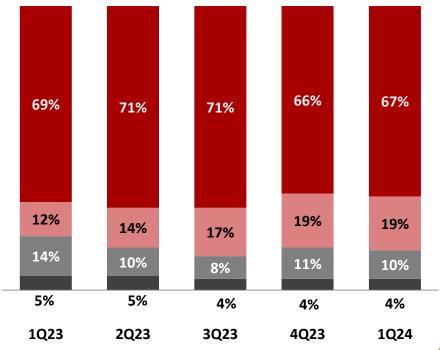


Wealth Management Fee Income



Wealth Management Fee Breakdown (%)

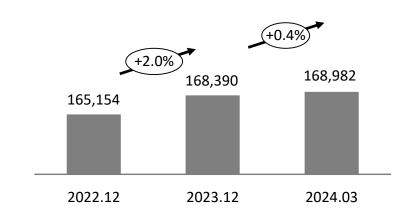
- Bancassurance
- Mutual Funds
- Structured Products & Securities
- Trust, Custody, & Others



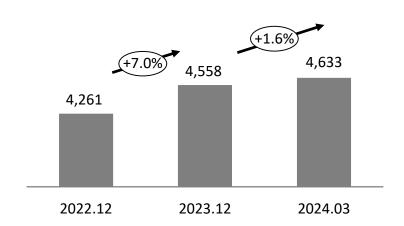


Credit Card Business

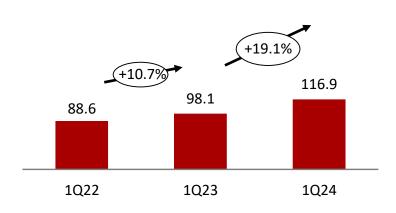
Number of Merchants Served



Active Cards (thousands)

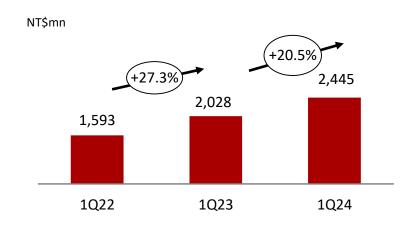


Spending (NT\$bn)



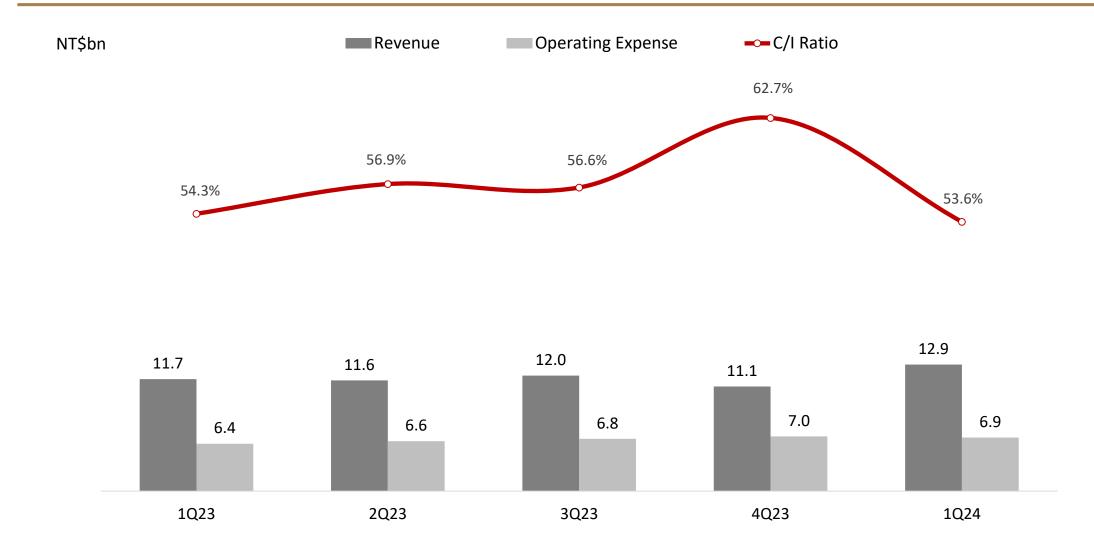
Note: Total spending excludes cash advance.

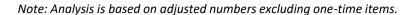
Gross Fee Income (NT\$mn)





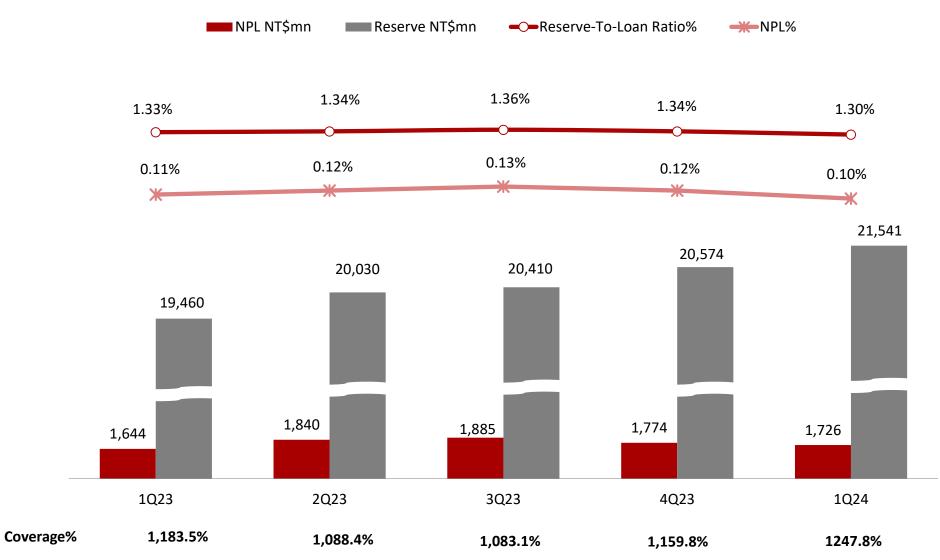
Cost Income Ratio







NPL and Coverage





Agenda

- 1Q24 FHC Financial Performance
- 1Q24 Bank Drivers
- **1Q24 Life Overview**



Total Premium and First Year Premium (FYP)

Total Premium (NT\$mn)

NT\$mn

QoQ: +36.4% YoY: +26.9%

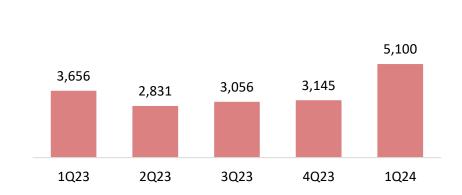
8,327 6,210 6,906 10,569 7,750 1023 2023 3023 4023 1024

Note: YoY: 1Q24 vs. 1Q23

First-Year-Premium (NT\$mn)

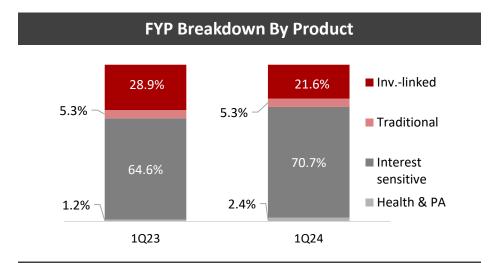
NT\$mn

QoQ: +62.1% YoY: +39.5%

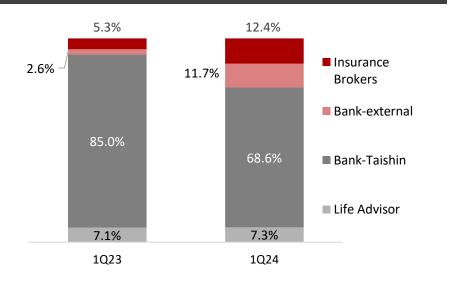




FYP Breakdown



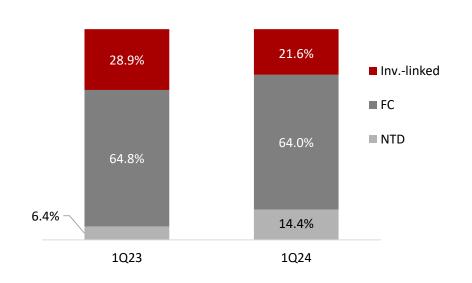
FYP Breakdown By Channel



FYP Breakdown By Payment Method



FYP Breakdown By Currency



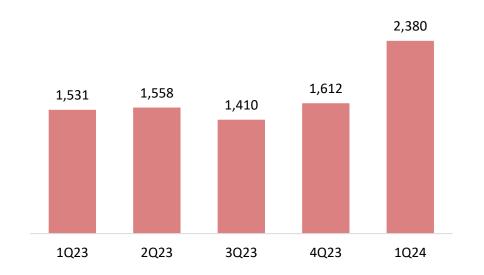


First Year Premium Equivalent (FYPE)

First Year Premium Equivalent (\$mn)

NT\$mn

QoQ: +47.6% YoY: +55.4%



Note: YoY: 1Q24 vs. 1Q23

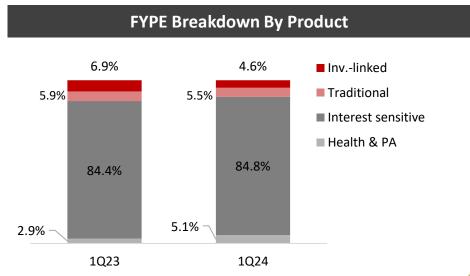
6.1% 13.2% Insurance Brokers Bank-external 77.3% 53.1% Life Advisor

14.5%

1Q24

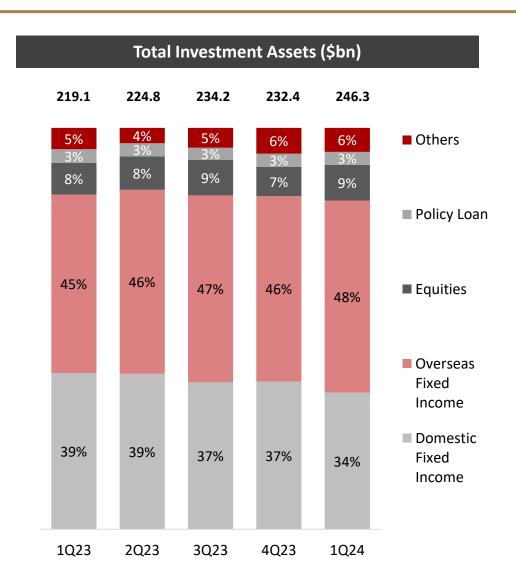
13.1%

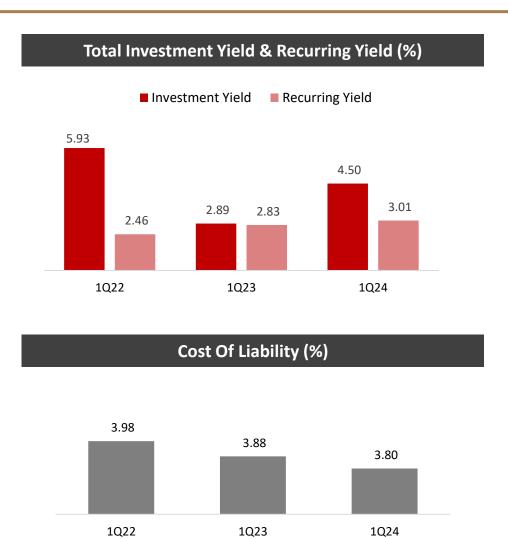
1Q23





Investment Portfolio



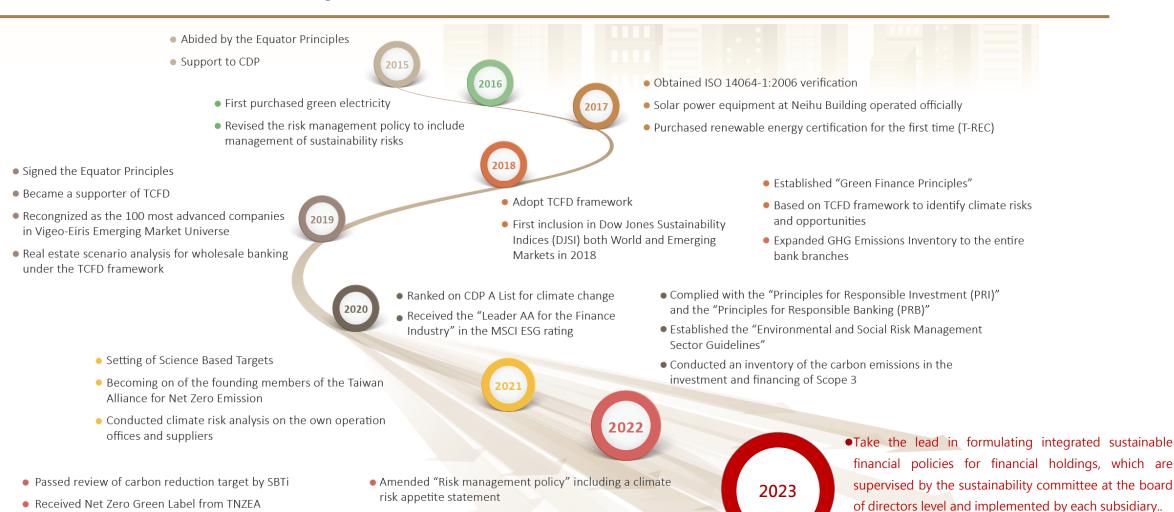




APPENDIX



Taishin FHC's History of Climate Actions



Established the "Decarbonization Commitment"

and investment position

(coal industry and unconventional oil & gas industry)

• Conducted climate change scenario analysis on financing

Released a statement on inclusive finance, committing

to continuous innovation and expanding the scope of

financial resources and services.

Established the Taishin FHC TCFD task-force team

• Added the Climate Risk Management Guidelines

including "List of High Carbon Emission Industries"

Decarbonization Strategy: phase-out schedule for coal and uncon. oil & gas

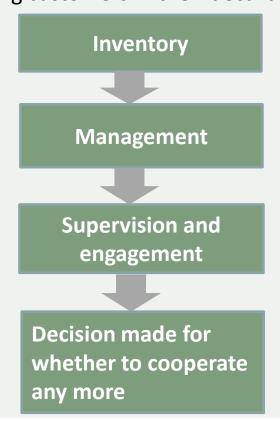
Coal industry Uncon.oil & gas From 2022 to 2025, there will gradually be no new From 2023 to 2030, there will gradually be no financing/investment, and complete phase out will new financing/investment, and complete phase be done by 2030 (except for green energy power out will be done the lastest by 2040 according generation related uses) for coal mining, coal power to timeline arrangement for Tar sands, Shale oil and coal infrastructure (land transport and & gas, Liquified natural gas (LNG), Arctic oil & gas, Ultra deep water oil & gas. warehousing) No new coal mines finance No new coal-fired power plants project finance < (2022) · No new financing or investment to transac- No new Tar sands, Arctic oil & gas, Ultra tions of existing coal-fired operations more deep water oil and gas financing or than 40% proportion for coal-fired power **◄** 2023 ► investment. • No new financing or investment to more than 40% proportion for land transport and • Globally phase out for Tar sands, Artic warehousing of coal business oil & gas financing or investment No new coal mines investment. · Globally phase out for Ultra deep 2025 water oil & gas investment • No new coal-fired power plants financing or investment · No new financing or investment for land No new Shale oil & gas, LNG transport and warehousing of coal business financing or investment Globally phase out for coal mining financing Globally phase out for Ultra deep water oil & gas financing Globally phase out for coal industry · Globally phase out for unconditional

Financing coverage for business activities:credit lines/lending activities, underwriting fixed income product activities, infrastructure finance/project finance

oil & gas

- Investment coverage for business activities: active investment, passive investment, third-party managed investment
- Exclusions for coal finance/investment: Green energy with transition of exist coal-fired power plants or develop new power plans
- Coal infrastructure for land transport including business with coal land transport or coal warehousing/storage

Taishin has formulated a decarbonization mechanism for its existing customers, by which it aims to generate a complete and gradual plan for management, supervision, engagement, and relative thresholds as regards the process of decarbonization and comprehensive phase out, thereby assisting customers in their decarbonization.



Incorporate ESG Issues into the Investment and Financing Evaluation Process

Review Process for Investment

Process of Wholesale Banking Loan Application

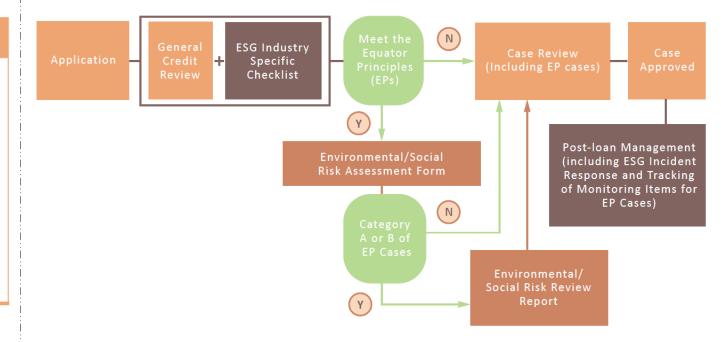
Pre-investment evaluation

- Check investment exclusion list
- Industry-specific screening and assessment
- Assessment based on ESG scores/CSR reports or relevant data



Post-investment management

 Investment profiles are reviewed, monitored, and evaluated by reviewing their ESG scores on a quarterly basis and assessing the appropriateness of investment policies (including ESG implementation status) every year.





Progress of Taishin's Environmental Management

System





Actively Responding to International Sustainability Initiatives



Signed up to become a TCFD supporting organization in 2019



Becoming on of the founding members of the Taiwan Alliance for Net Zero Emission in 2021



Signed the Equator Principles in 2019



Passed review of carbon reduction target by SBTi in 2022



Participated in the international advocacy organization PCAF in 2023



Excellent Performances in Sustainability Ratings

Member of

Dow Jones Sustainability Indices

Powered by the S&P Global CSA

- ✓ Selected for both the Dow Jones Sustainability (DJSI) World and Emerging Markets indices for Six consecutive years.
- ✓ Ranked among the top 1% of the banking industry in the 2024 Sustainability Yearbook, the only institution in Taiwan's financial industry to win this honor.

Taishin Financial Holding Co., Ltd.Banks Industry

Top 1%

S&P Global Corporate Sustainability Assessment (CSA) Score 2023



✓ Received the "Leader AA" in the MSCI ESG rating for four consecutive years.



✓ Included in the 2023 Bloomberg Gender Equality Index.



- ✓ Included in the FTSE ESG Index.
- ✓ Included in the FTSE4Good TIP Taiwan ESG Index.



✓ Won the "Sustainable and Resilient Navigator Award" from the British Standards Institution (BSI) for 4 consecutive years.



Balance Sheet of Taishin Holdings and its Subsidiaries as of March 31, 2024

NT\$mn	Taishin Bank (Consolidated)	Taishin Securities (Consolidated)	Taishin Life	Others Subsidiaries	Holding & Other Adjustments	Taishin Holding (Consolidated)
Assets						
Cash & due from banks	145,126	1,062	3,668	59	(3,702)	146,213
Securities, net	832,491	25,374	229,293	5,985	27,456	1,120,599
Loans, net	1,631,573	0	7,785	0	0	1,639,358
A/R, net	144,391	32,129	3,469	264	(349)	179,904
Long-term investment, net	79	0	464	147	(147)	543
Land, premises and equipments, net	21,170	899	1,983	188	1,377	25,617
Others	35,486	6,033	44,517	2,156	1,970	90,162
Total Assets	2,810,316	65,497	291,179	8,799	26,605	3,202,396
Liabilities						
Deposits	2,240,783	0	0	0	(25,477)	2,215,306
Other Liabilities	375,313	54,012	268,439	747	66,999	765,510
Total Liabilities	2,616,096	54,012	268,439	747	41,522	2,980,816
Miniority interests	143	0	0	0	(115)	28
Total Stockholders' equity (incl. non-controlling)	194,220	11,485	22,740	8,052	(14,917)	221,580
Total liabilities and stockholders' equity	2,810,316	65,497	291,179	8,799	26,605	3,202,396

P&L of Taishin Holding and its Subsidiaries for the Period Ended March 31, 2024

NT\$mn	Taishin Bank (Consolidated)	Taishin Securities (Consolidated)	Taishin Life	Others Subsidiaries	Holding & Other Adjustments	Taishin Holding (Consolidated)
Operating income						
Net interest income	7,017	81	1,573	3	(407)	8,267
Net fee income	3,639	831	(1,796)	218	(65)	2,827
Insurance business income, net of reserves, claims, payments, etc ¹	0	0	520	0	231	751
Long-term investment income	3	0	13	3	(3)	16
Net trading income(loss) & Derivatives & FX	2,118	630	1,741	(562)	(35)	3,892
Others income(loss) ²	87	(21)	(598)	85	(57)	(504)
Total operating income	12,864	1,521	1,453	(253)	(336)	15,249
Operating expenses	(6,872)	(822)	(637)	(236)	10	(8,557)
Credit loss provisions, net	(627)	0	0	0	0	(627)
Profit before income tax	5,365	699	816	(489)	(326)	6,065
Net profit after income tax	4,421	642	817	(507)	(361)	5,012

¹ Includes premium income, insurance claims and payments, insurance reserve, reinsurance expenses, underwriting expenses, and other expenses.



^{2.} Includes Taishin Life's foreign exchange reserve.

Taishin FHC - Financial Summary (Consolidated)

NT\$mn, except for percentages	F	ull-Year Con	nparison		Quate	on	
Income Statement Data	2021	2022	2023	change	1Q23	1Q24	change
Interest income	32,637	46,392	74,097	59.7%	16,723	20,553	22.9%
Interest expense	(8,277)	(17,169)	(43,769)	154.9%	(9,390)	(12,286)	30.8%
Net interest income	24,360	29,223	30,328	3.8%	7,333	8,267	12.7%
Net fee income 3	15,434	12,390	10,863	-12.3%	2,514	2,827	12.5%
Insurance business income, net of reserves, claims, payments, etc	(752)	(1,660)	(746)	-55.1%	220	751	241.4%
Other income	12,960	8,441	11,946	41.5%	3,880	3,404	-12.3%
Total revenue	52,002	48,394	52,391	8.3%	13,947	15,249	9.3%
Operating expense	(28,300)	(29,200)	(32,900)	12.7%	(7,749)	(8,557)	10.4%
Provisions, net	(546)	(1,545)	(1,768)	14.4%	(244)	(627)	157.0%
Net Income before Income Tax	23,156	17,649	17,723	0.4%	5,954	6,065	1.9%
Tax Expense	(2,857)	(2,793)	(3,119)	11.7%	(890)	(1,053)	18.3%
Net Income after Tax	20,299	14,856	14,604	-1.7%	5,064	5,012	-1.0%
Net Income to Parent Company	20,312	14,864	14,602	-1.8%	5,064	5,011	-1.0%
Net Income to Non-controlling Interests	(13)	(8)	2	125.0%	0	1	-
Net Income	20,299	14,856	14,604	-1.7%	5,064	5,012	-1.0%
EPS(NT\$) 1	1.49	1.04	1.01	-2.9%	0.37	0.36	-1.4%
Balance Sheet Data							
Total Assets	2,512,560	2,764,805	3,035,951	9.8%	2,892,398	3,202,396	10.7%
Shareholders' Equity(incl. Non-controlling)	198,101	202,894	216,562	6.7%	210,893	221,580	5.1%
Shareholders' Equity-Common Stock	156,310	155,727	169,286	8.7%	163,245	173,811	6.5%
Summary Ratios							
Equity/Assets	7.88%	7.34%	7.13%	-2.9%	7.29%	6.92%	-5.1%
Return on average assets	0.86%	0.56%	0.50%	-10.7%			
Return on average equity ²	12.34%	8.34%	7.78%	-6.7%			

Note



^{1.} EPS has been retroactively adjusted with 4.20% of stock dividend in August 2023.

^{2.} Common shares only.

^{3.} Includes Taishin Life's foreign exchange reserve.

Taishin Bank – Financial Summary

NT\$mn, except for percentages		Full-Year Com	parison	Quarterly Comparison			
Income Statement Data	2021	2022	2023	Change	1Q23	1Q24	Change
Interest income	30,817	42,479	68,990	62.4%	15,575	19,055	22.3%
Interest expense	(7,686)	(16,414)	(42,907)	161.4%	(9,188)	(12,038)	31.0%
Net interest income	23,131	26,065	26,083	0.1%	6,387	7,017	9.9%
Net fee income	12,466	10,882	11,776	8.2%	2,918	3,680	26.1%
Other income ³	4,463	3,858	8,623	123.5%	2,405	2,209	-8.1%
Total revenue	40,060	40,805	46,482	13.9%	11,710	12,906	10.2%
Operating expense	(23,758)	(24,070)	(26,758)	11.2%	(6,363)	(6,914)	8.7%
Provision for credit losses	(549)	(1,543)	(1,768)	14.6%	(244)	(627)	157.0%
Net income before tax	15,753	15,192	17,955	18.2%	5,103	5,365	5.1%
Net income after tax	13,424	12,491	14,854	18.9%	4,258	4,421	3.8%
Balance Sheet Data							
Gross loans ¹	1,337,928	1,428,362	1,538,408	7.7%	1,460,850	1,653,859	13.2%
Credit revolving loans	10,066	10,186	10,274	0.9%	9,731	10,274	5.6%
NPL Allowance for Loan losses	1,574 17,384	1,969 19,159	1,774 20,574	-9.9% 7.4%	1,644 19,460	1,726 21,541	5.0% 10.7%
Total assets	2,173,225	2,425,191	2,661,665	9.8%	2,538,994	2,810,316	10.7%
Deposits ²	1,693,855	1,940,680	2,127,786	9.6%	2,037,038	2,240,783	10.0%
Total shareholders' equity	169,344	169,790	190,201	12.0%	174,970	194,220	11.0%
Summary Ratios							
Net fee income / Total revenue	31.1%	26.7%	25.3%		24.9%	28.5%	
Cost-to-Income ratio	59.3%	59.0%	57.6%		54.3%	53.6%	
NPLs / Gross loans	0.1%	0.1%	0.1%		0.1%	0.1%	
Allowance / Gross loans	1.3%	1.3%	1.3%		1.3%	1.3%	
Allowance / NPLs	1104.2%	973.2%	1159.8%		1183.5%	1247.8%	
Equity / Assets	7.8%	7.0%	7.1%		6.9%	6.9%	
Return on average assets(Annualized) 4 Return on average equity(Annualized)	0.6%	0.5% 7.4%	0.6% 8.3%		0.7% 9.9%	0.6% 9.6%	
Return on average equity(Annualized)	8.1%	7.4%	8.3%		9.9%	9.0%	

Note

- 1. "Gross loans" excludes credit card revolving and factoring NR but includes overdue loans.
- 2. "Deposits" excludes postal deposits and interbank deposits but includes remittances.
- 3. Gain on collection of nonperforming loans figures are adjusted to include provision for credit losses from 2012 for auditing bases.
- 4. Return on equity (ROE) is calculated as income after tax (annualized) divided by average net equity for auditing bases.



Taishin Bank – Deposit Mix

1Q23	2022						
	2Q23	3Q23	4Q23	1Q24	%	1Q24 vs. 4Q23	1Q24 vs. 1Q23
085.3	1,120.5	1,099.2	1,127.5	1,158.4	51.6%	2.7%	6.7%
8.4	9.3	10.3	10.0	9.3	0.4%	-6.5%	11.3%
228.6	249.7	248.1	262.6	271.3	12.1%	3.3%	18.7%
633.7	646.4	646.8	652.0	673.7	30.0%	3.3%	6.3%
214.7	215.1	194.0	202.9	204.0	9.1%	0.5%	-5.0%
956.4	970.7	989.6	1,006.2	1,088.5	48.4%	8.2%	13.8%
170.1	164.2	161.1	173.9	218.9	9.7%	25.9%	28.7%
329.9	338.1	347.5	353.4	360.2	16.0%	1.9%	9.2%
6.7	6.7	6.7	6.7	6.7	0.3%	0.0%	-0.1%
449.6	461.6	474.2	472.2	502.7	22.4%	6.5%	11.8%
041.6	2,091.2	2,088.8	2,133.7	2,246.9	100.0%	5.3%	10.1%
140.9	2,197.4	2,199.2	2,238.9	2,351.8		5.0%	9.8%
	8.4 228.6 633.7 214.7 956.4 170.1 329.9 6.7 149.6	085.3 1,120.5 8.4 9.3 228.6 249.7 633.7 646.4 214.7 215.1 956.4 970.7 170.1 164.2 329.9 338.1 6.7 6.7 449.6 461.6 041.6 2,091.2	085.3 1,120.5 1,099.2 8.4 9.3 10.3 228.6 249.7 248.1 633.7 646.4 646.8 214.7 215.1 194.0 956.4 970.7 989.6 170.1 164.2 161.1 329.9 338.1 347.5 6.7 6.7 6.7 449.6 461.6 474.2 041.6 2,091.2 2,088.8	085.3 1,120.5 1,099.2 1,127.5 8.4 9.3 10.3 10.0 028.6 249.7 248.1 262.6 033.7 646.4 646.8 652.0 0214.7 215.1 194.0 202.9 056.4 970.7 989.6 1,006.2 170.1 164.2 161.1 173.9 329.9 338.1 347.5 353.4 6.7 6.7 6.7 449.6 461.6 474.2 472.2 041.6 2,091.2 2,088.8 2,133.7	085.3 1,120.5 1,099.2 1,127.5 1,158.4 8.4 9.3 10.3 10.0 9.3 228.6 249.7 248.1 262.6 271.3 633.7 646.4 646.8 652.0 673.7 214.7 215.1 194.0 202.9 204.0 956.4 970.7 989.6 1,006.2 1,088.5 170.1 164.2 161.1 173.9 218.9 329.9 338.1 347.5 353.4 360.2 6.7 6.7 6.7 6.7 449.6 461.6 474.2 472.2 502.7 041.6 2,091.2 2,088.8 2,133.7 2,246.9	085.3 1,120.5 1,099.2 1,127.5 1,158.4 51.6% 8.4 9.3 10.3 10.0 9.3 0.4% 228.6 249.7 248.1 262.6 271.3 12.1% 633.7 646.4 646.8 652.0 673.7 30.0% 214.7 215.1 194.0 202.9 204.0 9.1% 956.4 970.7 989.6 1,006.2 1,088.5 48.4% 170.1 164.2 161.1 173.9 218.9 9.7% 329.9 338.1 347.5 353.4 360.2 16.0% 6.7 6.7 6.7 6.7 6.7 0.3% 149.6 461.6 474.2 472.2 502.7 22.4% 041.6 2,091.2 2,088.8 2,133.7 2,246.9 100.0%	085.3 1,120.5 1,099.2 1,127.5 1,158.4 51.6% 2.7% 8.4 9.3 10.3 10.0 9.3 0.4% -6.5% 228.6 249.7 248.1 262.6 271.3 12.1% 3.3% 633.7 646.4 646.8 652.0 673.7 30.0% 3.3% 214.7 215.1 194.0 202.9 204.0 9.1% 0.5% 956.4 970.7 989.6 1,006.2 1,088.5 48.4% 8.2% 170.1 164.2 161.1 173.9 218.9 9.7% 25.9% 329.9 338.1 347.5 353.4 360.2 16.0% 1.9% 6.7 6.7 6.7 6.7 6.7 0.3% 0.0% 449.6 461.6 474.2 472.2 502.7 22.4% 6.5% 041.6 2,091.2 2,088.8 2,133.7 2,246.9 100.0% 5.3%



^{1.} Including postal deposits.

^{2.} Outstanding balance.

Taishin Bank – Loan Mix

NT\$bn	1Q23	2Q23	3Q23	4Q23	1Q24	%	1Q24 vs. 4Q23	1Q24 vs. 1Q23
Corporate Loans	639.3	652.3	636.4	653.8	746.1	44.9%	14.1%	16.7%
Consumer Loans	830.1	851.7	872.1	893.7	916.5	55.1%	2.5%	10.4%
• First Mortgage	390.9	399.8	407.4	412.1	419.6	25.2%	1.8%	7.3%
Home Equity	267.8	274.3	280.7	287.7	296.1	17.8%	2.9%	10.6%
 Unsecured Loans¹ 	97.7	99.9	103.9	108.5	112.2	6.7%	3.4%	14.8%
- Good Bank	97.5	99.6	103.7	108.4	112.0	6.7%	3.4%	14.9%
- Bad Bank	0.3	0.2	0.2	0.2	0.2	0.0%	-7.7%	-28.0%
• Other Consumer Loans	73.7	77.8	80.1	85.5	88.5	5.3%	3.6%	20.1%
- Auto Loan	55.1	56.9	57.9	59.4	60.7	3.7%	2.2%	10.1%
- Second Mortgage	3.1	3.3	3.6	4.0	4.3	0.3%	8.9%	40.7%
- Others	15.5	17.5	18.6	22.1	23.5	1.4%	6.4%	51.7%
Total Loans	1,469.4	1,503.9	1,508.5	1,547.6	1,662.6	100.0%	7.4%	13.1%



^{1. &}quot;Unsecured loans" includes cash cards, credit card revolving & loan products, and personal lending.

Taishin Bank – NPL Ratios by Loan Book

		Mar 23	Jun 23	Sep 23	Dec 23	Mar 24
Corporate Loan ¹	NPL % ²	0.11%	0.14%	0.15%	0.12%	0.08%
Consumer Loan ¹	NPL % ²	0.11%	0.11%	0.11%	0.11%	0.12%
- First Mortgage Loan	NPL %	0.04%	0.03%	0.03%	0.03%	0.03%
Consumer Unsecured IDRP	Default % ³	0.00%	0.00%	0.00%	0.00%	0.00%
	NPL %	9.23%	8.67%	8.33%	7.58%	7.71%

Note

- 1. NPL for corporate loan and overall consumer loan excludes AR.
- 2. NPL calculation is NPL / (total loan + overdue loan).
- 3. IDRP monthly default rate is calculated as (current month default OS / last month pay).



Taishin Securities – Financial Summary

NT\$mn, except for percentages							
Income Statement Date	Full-	Year Com	parison		Quarterly Comparison		
Income Statement Data	2021	2022	2023	change	1Q23	1Q24	change
Net interest income	485	384	199	(48.1%)	34	81	138.0%
Net fee income	2,774	2,185	2,456	12.4%	487	831	70.8%
Brokerage income	2,668	1,807	2,198	21.6%	452	732	62.1%
Other income	1,363	300	1,877	524.6%	592	609	2.7%
Total revenue	4,622	2,869	4,532	57.9%	1,113	1,521	36.6%
Operating expense	2,594	2,267	2,822	24.4%	646	822	27.3%
Net Profit before Income Tax	2,028	602	1,710	184.2%	467	699	49.5%
Tax Expense	(243)	(81)	(165)	(105.2%)	(37)	(57)	-51.4%
Net Income	1,785	521	1,545	196.4%	430	642	49.3%
EPS(NT\$)	2.54	0.75	2.23	196.4%	0.62	0.93	49.3%
Balance Sheet Data	_						
Total assets	64,844	47,142	62,207	32.0%	52,221	65,469	25.4%
Shareholders' equity	10,266	9,474	10,855	14.6%	9,950	11,485	15.4%
Summary Ratios							
Equity/Assets		20.10%	17.45%		19.05%	17.54%	
Return on average assets	3.00%	0.93%	2.83%		3.46%	4.02%	
Return on average equity	18.43%	5.28%	15.20%		17.70%	22.98%	



^{1.} Figures for 2021 have been retroactively adjusted to account for the division of Taishin Stock Transfer Agency into Taishin Securities from Taishin International Bank in Nov. 2021.

Taishin Life – Financial Summary

P&L		Full-Year Com	parison		Quarterly Comparison			
NT\$mn, except for percentages	2021 ¹	2022	2023	change	1Q23	1Q24	change	
Retained earned premium	20,809	22,161	25,425	14.7%	7,071	9,239	30.7%	
Retained claims and policyholders' benefits	(4,980)	(5,774)	(8,645)	49.7%	(1,572)	(2,428)	54.5%	
Change in liabilities reserves	(17,988)	(18,947)	(18,406)	-2.9%	(5,500)	(6,273)	14.1%	
Commission expense	(1,194)	(2,017)	(4,644)	130.3%	(1,173)	(1,978)	68.6%	
Total investment	5,989	7,149	7,764	8.6%	1,541	2,650	72.0%	
Others	631	870	702	-19.5%	137	238	74.2%	
Operating expense	(1,879)	(2,025)	(2,329)	15.0%	(524)	(632)	20.6%	
Income before income tax	1,388	1,417	(133)	-109.4%	(20)	816	4045.1%	
Net income	900	1,396	251	-82.0%	20	817	4085.7%	

Balance Sheet

2021 ¹	2022	2023	change	1Q23	1Q24	change
189,041	216,182	238,642	10.4%	223,200	253,986	13.8%
26,533	28,336	33,884	19.6%	30,065	37,193	23.7%
215,574	244,518	272,526	11.5%	253,265	291,179	15.0%
174,157	199,108	216,987	9.0%	204,081	226,788	11.1%
29,200	30,770	36,837	19.7%	32,841	41,651	26.8%
203,357	229,878	253,824	10.4%	236,922	268,439	13.3%
12,217	14,640	18,702	27.7%	16,343	22,740	39.1%
215,574	244,518	272,526	11.5%	253,265	291,179	15.0%
	189,041 26,533 215,574 174,157 29,200 203,357 12,217	189,041 216,182 26,533 28,336 215,574 244,518 174,157 199,108 29,200 30,770 203,357 229,878 12,217 14,640	189,041 216,182 238,642 26,533 28,336 33,884 215,574 244,518 272,526 174,157 199,108 216,987 29,200 30,770 36,837 203,357 229,878 253,824 12,217 14,640 18,702	189,041 216,182 238,642 10.4% 26,533 28,336 33,884 19.6% 215,574 244,518 272,526 11.5% 174,157 199,108 216,987 9.0% 29,200 30,770 36,837 19.7% 203,357 229,878 253,824 10.4% 12,217 14,640 18,702 27.7%	189,041 216,182 238,642 10.4% 223,200 26,533 28,336 33,884 19.6% 30,065 215,574 244,518 272,526 11.5% 253,265 174,157 199,108 216,987 9.0% 204,081 29,200 30,770 36,837 19.7% 32,841 203,357 229,878 253,824 10.4% 236,922 12,217 14,640 18,702 27.7% 16,343	189,041 216,182 238,642 10.4% 223,200 253,986 26,533 28,336 33,884 19.6% 30,065 37,193 215,574 244,518 272,526 11.5% 253,265 291,179 174,157 199,108 216,987 9.0% 204,081 226,788 29,200 30,770 36,837 19.7% 32,841 41,651 203,357 229,878 253,824 10.4% 236,922 268,439 12,217 14,640 18,702 27.7% 16,343 22,740



^{1.} Taishin Life began operating as a wholly-owned subsidiary of TSFHC in 3Q21. Prudential Life Taiwan's pre-merger financial results for the period up until 2021/6/30 are for reference only. Accumulated profits resulted in a net loss of \$67mn from Jan. 2021 to June 2021 and a net income of \$968mn from July 2021 to Dec. 2021.

Taishin Life – Premium Performance

NT\$mn, except for percentages		Full-Year Comparison				Quarterly Comparison		
Total Premium Breakdown by Products	2021	2022	2023	change	1Q23	1Q24	change	
Investment-linked	848	6,080	3,411	-43.9%	1,204	1,233	2.4%	
Traditional	6,836	6,753	6,369	-5.7%	1,794	1,833	2.2%	
Interest Sensitive	9,277	11,009	14,651	33.1%	4,218	6,303	49.4%	
Health & PA	4,615	4,693	4,763	1.5%	1,110	1,199	8.0%	
Total Premium	21,577	28,535	29,193	2.3%	8,327	10,569	26.9%	
FYP Breakdown by Products	2021	2022	2023	change	1Q23	1Q24	change	
Investment-linked	56	5,314	2,725	-48.7%	1,056	1,100	4.3%	
Traditional	338	713	804	12.7%	193	270	40.0%	
Interest Sensitive	6,833	6,948	8,948	28.8%	2,363	3,607	52.7%	
Health & PA	197	169	211	25.1%	44	122	176.3%	
Total First Year Premium	7,423	13,145	12,688	-3.5%	3,656	5,100	39.5%	
FYP Breakdown by Channels	2021	2022	2023	change	1Q23	1Q24	change	
Life Advisor	1,295	1,182	1,190	0.7%	260	374	44.0%	
Bank-external	6	248	652	163.2%	95	595	527.4%	
Bank-Taishin	6,123	11,591	9,475	-18.3%	3,107	3,497	12.6%	
Broker	0	125	1,371	1000.1%	194	633	226.9%	
Total First Year Premium	7,423	13,145	12,688	-3.5%	3,656	5,100	39.5%	
First Year Premium Equivalent (FYPE)	1,867	2,697	6,112	126.6%	1,531	2,380	55.4%	

^{1.} Taishin Life began operating as a wholly-owned subsidiary of TSFHC in 3Q21. Prudential Life Taiwan's pre-merger financial results for the period up until 2021/6/30 are for reference only.

